Proposed NU Business Name: HRIDAY FASHION



Project identification and prepared by: MD. Jahangir Ferdaus, Munsigonj Unit, Munsigonj

Project verified by: Susanto Kumar Biswas



Brief Bi	00	of The Proposed Nobin Udyokta
Name	:	MD. RHIDAY HOSSAIN
Age	:	10-12-1993 (22 Years)
Education, till to date	:	Class Seven
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	2 Brothers & 1 Sister
Address	:	Vill: Telirbil, P.O: Panchasar, P.S: Munsigonj Dist: Munsigonj
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father ANWARA BEGUM ANWARA BEGUM BASED DEWAN Branch: Panchasar Centre # 13(Female), Member ID: 1968, Group No: 01 Member since: 07-11-2005 (10Years) First Ioan: BDT 10,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 35,000/-, Outstanding loan: BDT 8,770/- Father No No No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no years training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01934-916398
Mother's Contact No.	:	01917-309482
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

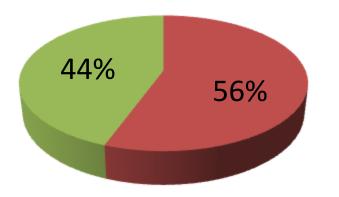
ANWARA BEGUM joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Propose	ec	l Nobin Udyokta Business Info
Business Name	:	HRIDAY FASHION
Location	:	Telirbil, Panchasar, Munshigonj Sadar, Munsigonj
Total Investment in BDT	:	BDT 225,000/-
Financing	:	Self BDT 125,000/-(from existing business) 56%
		Required Investment BDT 1,00,000/-(as equity) 44%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	12ft x 10ft= 120square ft
Security of the shop	:	-
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; children dress. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is owned. Collects goods from Munsigonj. Agreed grace period is 3 months.

Existing Busi	ness (BD	Г)	
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Kids Dress	5,500	165,000	1,980,000
Total Sales (A)	5,500	165,000	1,980,000
Less. Variable Expense			
Kids Dress	4,950	148,500	1,782,000
Total variable Expense (B)	4,950	148,500	1,782,000
Contribution Margin (CM) [C=(A-B)	550	16,500	198,000
Less. Fixed Expense			
Electricity Bill		300	3,600
Mobile Bill		300	3,600
Salary (self)		5,000	60,000
Transportation		3,000	36,000
Entertainment		200	2,400
Total fixed Cost (D)		8,800	67,200
Net Profit (E) [C-D)		7,700	130,800

Investme	ent Breakdow	n	
Particulars	Existing	Proposed	Proposed Total
Complete Children Dress (500 x 250)	125,000	100,000	225,000
Total	125,000	100,000	225,000

Source of Finance



Entrepreneur's Contribution 125,000

Investor's Investment 100,000

Total 225,000

Financi	al Project	ion (BDT)		
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Kids Dress	8,500	255,000	3,060,000	3,213,000
Total Sales (A)	8,500	255,000	3,060,000	3,213,000
Less. Variable Expense				
Kids Dress	7,650	229,500	2,754,000	2,891,700
Total variable Expense (B)	7,650	229,500	2,754,000	2,891,700
Contribution Margin (CM) [C=(A-B)	850	25,500	306,000	321,300
Less. Fixed Expense				
Electricity Bill		300	3,600	4,000
Mobile Bill		400	4,800	5,500
Salary (self)		5,000	60,000	60,000
Transportation		4,000	48,000	50,000
Entertainment		200	2,400	3,000
Total Fixed Cost		9,900	118,800	122,500
Net Profit (E) [C-D)		15,600	187,200	198,800
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	187,200	198,800
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		127,200
	Total Cash Inflow	287,200	326,000
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	127,200	266,000



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 02 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures



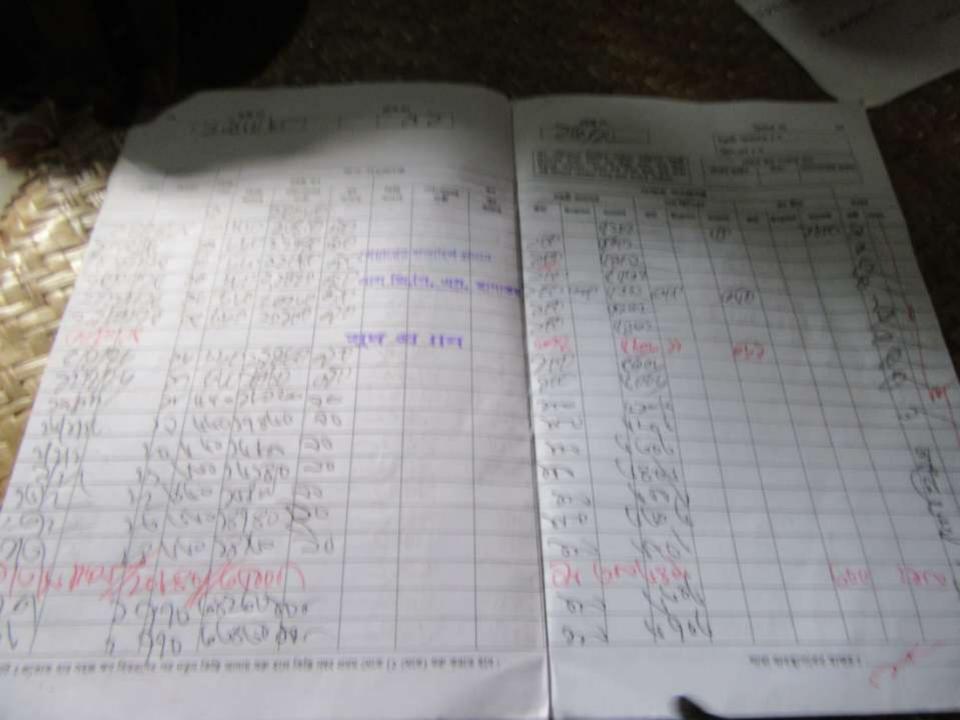












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FAMILY PICTURE

