Proposed NU Business Name: SHAMIM STORE



Project identification and prepared by: Md. Kajem Uddin, Bashon Unit, Gazipur

Project verified by: MD. Rafiqul Islam



| Brief Bio of The Proposed Nobin Udyokta | | | |
|---|-------|--|--|
| Name | : | SHAMIM AHMED | |
| Age | : | 15/05/1995 (22 Years) | |
| Education, till to date | : | Class X | |
| Marital status | •• | Married | |
| Children | •• | | |
| No. of siblings: | : | 2 SisterS | |
| Address | : | Vill: Itahata, P.O: Koddabajar, P.S: Gazipur Sadar0, Dist: Gazipur | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father SHAHIDA PARVIN NOZRUL ISLAM Branch: Bashon, Centre # 26(Female), Member ID: 1953/1, Group No: 01 Member since: 05-06-2006 (10 Years) First loan: BDT 5,000 | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: BDT 50000, Outstanding loan: 30014 N/A No No No No | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|---|
| Business Experiences and | : | 08 years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | : | - |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01910629487 |
| Mother's Contact No. | : | 0193359984 |
| NU Project Source/Reference | • | Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Gazipur |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHAHIDA PARVIN joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info | | | |
|---|---|--|--|
| Business Name | : | SHAMIM STORE | |
| Location | : | Koddabajar, Gazipur | |
| Total Investment in BDT | : | BDT 250,000/- | |
| Financing | : | Self BDT 150,000/-(from existing business) 60% Required Investment BDT 100,000/-(as equity) 40% | |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- | |
| Proposed Salary | : | BDT 5,000/- | |
| Size of shop | : | 15 ft x 12 ft= 180 square ft | |
| Security of the shop | : | - | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Grocery Item etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Konabari, Joydebpur. Agreed grace period is 3 months. | |

| Existing Business (BDT) | | | |
|-----------------------------------|-------|---------|-----------|
| Particular | Daily | Monthly | Yearly |
| Revenue (sales) | | | |
| Grocery Item | 3,500 | 105,000 | 1,260,000 |
| Total Sales (A) | 3,500 | 105,000 | 1,260,000 |
| Less. Variable Expense | | | |
| Grocery Item | 2,975 | 89,250 | 1,071,000 |
| Total variable Expense (B) | 2,975 | 89,250 | 1,071,000 |
| Contribution Margin (CM) [C=(A-B) | 525 | 15,750 | 189,000 |
| Less. Fixed Expense | | | |
| Rent | | 3,000 | 36,000 |
| Electricity bill | | 500 | 6,000 |
| Mobile Bill | | 150 | 1,800 |
| Transportation | | 300 | 3,600 |
| Salary (self) | | 5,000 | 60,000 |
| Entertainment | | 300 | 3,600 |
| Generator bill | | 100 | 1,200 |
| Total fixed Cost (D) | | 9,350 | 112,200 |
| Net Profit (E) [C-D) | | 6,400 | 76,800 |

| Investment Breakdown | | | |
|--------------------------|----------|----------|----------------|
| Particulars | Existing | Proposed | Proposed Total |
| Soft Drinks | 12,600 | 15,000 | 27,600 |
| Cosmetics | 40,000 | 30,000 | 70,000 |
| Oil | 30,000 | 20,000 | 50,000 |
| Bisctuit, Chanachur | 20,000 | 10,000 | 30,000 |
| Ice-cream | 10,000 | 5000 | 15,000 |
| Pen, Khata | 5,000 | 0 | 5,000 |
| Hardware item | 20,000 | 15000 | 35,000 |
| Sugar, Salt, Atta, Flour | 12,400 | 5000 | 17,400 |
| Total | 150,000 | 100,000 | 250,000 |

Source of Finance



| Financial Projection (BDT) | | | | |
|-----------------------------------|-------|---------|-----------|-----------|
| Particular | Daily | Monthly | 1st Year | 2nd Year |
| Revenue (sales) | | | | |
| Grocery Item | 4,950 | 148,500 | 1,782,000 | 1,871,100 |
| Total Sales (A) | 4,950 | 148,500 | 1,782,000 | 1,871,100 |
| Less. Variable Expense | | | | |
| Grocery Item | 4,208 | 126,225 | 1,514,700 | 1,590,435 |
| Total variable Expense (B) | 4,208 | 126,225 | 1,514,700 | 1,590,435 |
| Contribution Margin (CM) [C=(A-B) | 743 | 22,275 | 267,300 | 280,665 |
| Less. Fixed Expense | | | | |
| Rent | | 3,000 | 36,000 | 36,000 |
| Electricity bill | | 500 | 6,000 | 7,000 |
| Mobile Bill | | 250 | 3,000 | 4,000 |
| Transportation | | 500 | 6,000 | 8,000 |
| Salary (self) | | 5,000 | 60,000 | 60,000 |
| Entertainment | | 300 | 3,600 | 4,000 |
| Generator bill | | 100 | 1,200 | 1,500 |
| Total Fixed Cost | | 9,650 | 115,800 | 120,500 |
| Net Profit (E) [C-D) | | 12,625 | 151,500 | 160,165 |
| Investment Payback | | | 60,000 | 60,000 |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|--|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 100,000 | |
| 1.2 | Net Profit | 151,500 | 160,165 |
| 1.3 | Depreciation (Non cash item) | | - |
| 1.4 | Opening Balance of Cash Surplus | | 91,500 |
| | Total Cash Inflow | 251,500 | 251,665 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 100,000 | |
| 2.2 | Payment of GB Loan | | |
| | Investment Pay Back (Including Ownership Tr. | | |
| 2.3 | Fee) | 60,000 | 60,000 |
| | Total Cash Outflow | 160,000 | 60,000 |
| 3 | Net Cash Surplus | 91,500 | 191,665 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













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FAMILY PICTURE

