Proposed NU Business Name: ANOWAR HOSSAIN PAKHAR KARKHANA



Project identification and prepared by: MD. Saidullah, Dupchachia Unit, Bogra

Project verified by: MD Mujaharul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ANOWAR HOSSAIN			
Age	:	09-05-1986 (29 Years)			
Education, till to date	:	Class V			
Marital status	:	Unmarried			
Children	:	N/A			
No. of siblings:	:	4 Brothers 2 Sister			
Address	:	Vill: Jogir Vobon, P.O: Arola, P.S: Kahalu, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. AMENA BIBI MD. HABIBOR RAHMAN Branch: Namuza, Bogra, Centre # 28(Female), Member ID: 1587/1; No:06 Member since: 15-05-1995 (20 Years) First loan: 2,000 taka.			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : : :	Existing Loan: BDT 10000, Outstanding loan: BDT 2300 Nil No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	22 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	0176156736
Mother's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. AMENA BIBI joined Grameen Bank since 20 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info			
Business Name	:	ANOWAR HOSSAIN PAKHAR KARKHANA	
Location	:	JOGIR VOBON, PAIKPARA, KAHALU, BOGURA	
Total Investment in BDT	:	BDT 90,000	
Financing	:	Self BDT 40,000(from existing business) 44% Required Investment BDT 50,000(as equity) 56%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10ft x 15.ft= 150 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Bamboo, palm leaf. Average 50% gain on sales The business is operating by entrepreneur. Existing 3 employees The shop is rent. Collects goods from rajshahi, Nowga. Agreed grace period is 3 months. 	

Existing Business				
Paticular	Daily	Monthly	Yearly	
Revenue(Sales)				
Hand Fan.	1100	33000	396000	
Total Sales (A)	1100	33000	396000	
Less Variable Expense				
Hand Fan.	550	16500	198000	
Total variable Expense (B)	550	16500	198000	
Contribution Margin (CM) [C=(A-B)	550	16500	198000	
Less Variable Expense				
Electricity bill		100	1200	
Salary (self)		5000	60000	
Salary(Staff)		6000	72000	
Entertainment		300	3600	
Mobile bill		100	1200	
Total fixed cost (D)		11,500	138000	
Net Profit (E)= [C-D]		5,000	60000	

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Palm leaf	30,000	40000	70000	
Bamboo	8,000	8,000	16000	
Colour Burnish	2,000	2000	4000	
	40,000	50,000	90000	

Source of Finance



Financial Overview					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Hand Fan.	1500	45000	540000	567000	
Total Sales (A)	1500	45000	540000	567000	
Less Variable Expense					
Hand Fan.	750	22500	270000	283500	
Total variable Expense (B)	750	22500	270000	283500	
Contribution Margin (CM) [C=(A-B)	750	22500	270000	283500	
Less Variable Expense					
Electricity bill		200	2400	2600	
Salary (Self)		5000	60000	60000	
Salary(Staff)		6000	72000	72000	
Entertainment		400	4800	5000	
Mobile bill		200	2400	2600	
Total fixed cost (D)		11,800	141600	142,200	
Net Profit (E)= [C-D]		10700	128400	141,300	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

	<u> </u>		
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	128,400	141,300
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		98,400
	Total Cash Inflow	178400	239700
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	98,400	209700

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

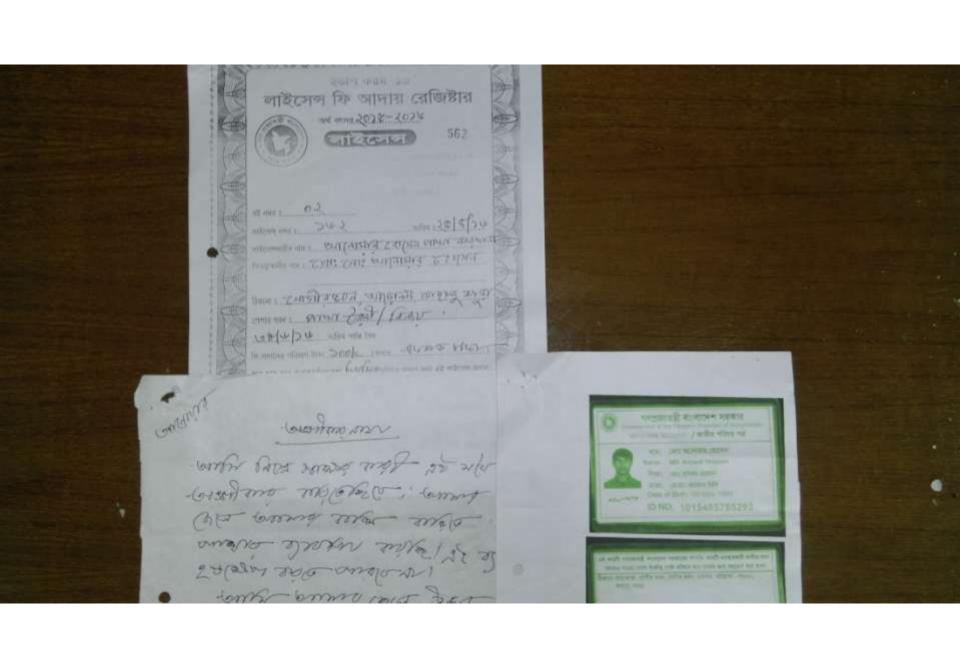
Political unrest

Pictures









FAMILY PICTURE

