



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Hafizur Rahman Vill: Raipur , Post: Osmanpur
		Thana: Khokhsa, District: Kushtia
Age	:	31 Years.
Marital status	:	Married
Children	:	01 (One) Son & 01 (One) Sister.
No. of siblings:	:	03 (Three) Brothers
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Mst. Halima Khatun Late. Golam Rosul. Branch: Khokhsa, Group #09, Centre# 42/M, Loan no. 5506/1 Member since: 2005 , First Ioan: Tk. 5,000,
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	::	Last GB Ioan: 10,000, Outstanding: 10,000. NU No Nil Nil Nil
Education, till to date	:	Class Nine.

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	No formal training but he has fifteen years cow rearing experience.
Other Own/Family Sources of Income	:	Brother's income from abroad.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01920769113.
National ID number	•	5016357717464.
NU Project Source/Reference	:	Gk/Kum/Md. Anowar Hossain/2525

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2005. At first she took GB loan BDT 5,000 (Five thousand) and used agricultural work. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

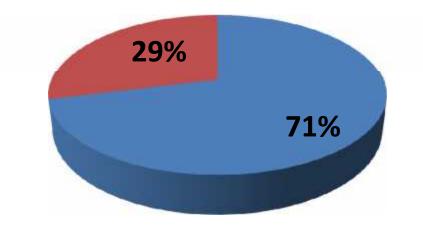
Business Name	:	Jim Cow Fattening Farm.		
Address/ Location	:	Vill: Raipur, Post: Osmanpur		
		Thana : Khoksha, District: Kushtia.		
Total Investment in BDT	:	BDT: 4,15,000		
Financing	:	Self financing: BDT: 2,95,000		
		Required Investment: BDT: 1,20,000 (as equity)		
Present salary	:	Nil		
Proposed Salary	-	BDT 4000 (Four thousand only)		
Proposed Business		Start with having 4 cows @ TK. 50,000/- each;		
Implementation Plan:	:	In every six months the cows will be sale and new cow will purchase; i.e. each cycle of cow fattening will be for six months;		
		Feeding cost of each cow/cycle = BDT 20,000/-;		
		Selling price of each cow after every cycle BDT 1,00,000/-;		
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;		
		 Payback period to the investor is 3 years; 		
		Expected date to start the project is as soon as possible.		

PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business/	Prop Busines	Total (BDT)	
	NU (BDT)	NU	Investor	
Investments in different	categories	•		
Cow Shade (Repair)	-	60,000	0	60,000
Cost of 4 cows (Tk. 50,000 per Cow)	150,000	0	100,000	250,000
Fan 02 Pieces	-	5,000	0	5,000
Working Capital (Feeding Cost per cow 20000 per six month)	-	80,000	0	80,000
Water supply motor & Fittings	-	0	10,000	10,000
Cash in hand	-	0	10,000	10000
Total Capital	150,000	145,000	120,000	415,000

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	295,000	71
Investor's Contribution(GK)	120,000	29
Total Investment	415,000	100



- Entrepreneur's Contribution (NU)
- Investor's Contribution(GK)

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)		2nd Cycle	Yearly 1st Cycle+2n d Cycle)
Revenue:									
Estimated Sales (Cow)	400,000	400,000	800,000	440,000	440,000	880,000	484,000	484,000	968,000
Cow Dung Sales	7,200	7,200	14,400	7,560	7,560	15,120	7,938	7,938	15,876
(A) Total Revenue	407,200	407,200	814,400	447,560	447,560	895,120	491,938	491,938	983,876
Less: Cost of sales									
Cow Cost	200,000	200,000	400,000	210,000	210,000	420,000	220,500	220,500	441,000
Cow Food	80,000	80,000	160,000	84,000	84,000	168,000	88,200	88,200	176,400
(B) Total Cost of Sales	280,000	280,000	560,000	294,000	294,000	588,000	308,700	308,700	617,400
Gross profit (GP) [C=(A- B)]	127,200	127,200	254,400	153,560	153,560	307,120	183,238	183,238	366,476
Less: Operating Costs:									
Electricity bill	1,500	1,500	3,000	1,575	1,575	3,150	1,654	1,654	3,308
Transportation	3,000	3,000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Doctors and Medicine	4,000	4,000	8,000	4,200	4,200	8,400	4,410	4,410	8,820
Mobile bill	900	900	1,800	945	945	1,890	992	992	1,985
Proposed salary-self	24,000	24,000	48,000	24,000	24,000	48,000	24,000	24,000	48,000
Non Cash Item:									
Depreciation Expenses	3,000	3,000	6,000	3,300	3,300	6,600	3,630	3,630	7,260
Total Operating Cost (D)	36,400	36,400	72,800	37,170	37,170	74,340	37,994	37,994	75,987
(C-D)Net Profit:	90,800	90,800	181,600	116,390	116,390	232,780	145,245	145,245	290,489
Retained Income:			181,600			232,780			290,489

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule: Half yearly** installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3				
Cash inflow							
Opening Balance	-	398,600	583,380				
Capital Infusion by Udyokta	145,000	-	-				
Capital Infusion by Investor	120,000	-	-				
Sales	814,400	895,120	983,876				
Total Receipts	1,079,400	1,293,720	1,567,256				
Cash Outflow:							
Cost of goods sold	560,000	588,000	617,400				
Operating expenses	72,800	74,340	75,987				
Return to investor	48,000	48,000	48,000				
Total payment	680,800	710,340	741,387				
Closing Balance	398,600	583,380	825,869				

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name. 	W EAKNESS □Shortage of foods in rainy season.
OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 27th Ex. SB Design Lab on 17th July, 2016 at Grameen Kalyan

Thank you















NU With his Mother



Thank You