

Proposed NU Business Name : Nur Glass House

Business Category: General Retail & Wholesale



Business Proposal Identified by: Shombu Narayon, Asst. Officer, Noagaon

Business Proposal prepared by: Md.Main Uddin

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Nur Mohammad Vill: Banahoir Union: Niamatpur, Post: Niamatpur, Upazila: Niamatpur, District: Noagaon.
Age	:	19 years
Marital status	:	married
Children	:	02 (two) son
No. of siblings:	:	01 (one) Brothers and 01 sisters
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother V Father Mst.Nurjahan Begum Md.Abdul Hakim Branch: Balahoir, Niamatpur,noagaon, Centre # 2/mo, Loan no.: 1499/1, Membership since March 02,2011 First loan: Tk. 5,000 Existing loan: 15000; Outstanding Loan: Tk. 10,345
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: : :	NU Father No Nil Nil

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Nine
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	10 (Ten) years experience is running his own business. He started the business with BDT 50,000. (Fifty Thousand). He has on hand training about 01 (one) years from Noagaon.
Other Own/Family Sources of Income	:	his father income from agriculture.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01724451438
NU's National ID No.	:	6416952790467
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst.Nurjahan Begum was a GB member since March 02,2011 at first she took GB loan BDT 5,000 (Five thousand).
- Successively several times she utilized GB loan for household purposes and assisting her son in existing business.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Nur Glass House.
Address/ Location	:	Niamatpur Bazar, Noagaon.
Total Investment in BDT	:	Tk3,89,000
Financing	:	Self Tk. 289,000 (from existing business) Required Investment Tk. 100,000 (as equity)
Present salary/drawings from business	:	BDT 3,000 (Three thousand)
Proposed Salary	:	BDT 4,000 (Four thousand)
Proposed Business Implementation Plan (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) In future risk mgt. plan (from fire, disaster etc.)	:	On products 15% On products 15%

INFO ON EXISTING BUSINESS OPERATIONS

Doutienland		EB (BDT)			
Particulars	Daily	Monthly	Yearly		
Sales income from products (A)	3,500	98,000	1,176,000		
Less: Cost of sales of products (Product Purchase) (B)	2,975	83,300	999,600		
Gross Profit (C) [C=(A-B)]	525	14,700	176,400		
Less: Operating Cost:		,	-,		
Electricity bill		500	6,000		
Night Guard bill		200	2,400		
Shop Rent		2,000	24,000		
Mobile bill		600	7,200		
Conveyance bill		1,000	12,000		
Provision of bed debt		13	160		
Ownership Transfer Fee		_	-		
Present Salary (Family & Self)		3,000	36,000		
Present Salary (Assistant-01)		3,000	36,000		
Other Cost (stationary & Entertainment etc.)		1,000	12,000		
Non Cash Item:		,	,		
Depreciation Expenses		273	3,270		
Total Operating Cost (D)		11,586	139,030		
Net Profit (C-D):		3,114	37,370		

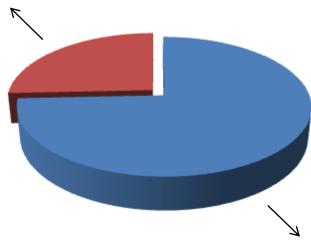
PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particul	Existing Business (BDT)	Proposed (BDT)	Total (BDT)	
Existing	Existing Proposed			
Investment in products (Thai,Glass,Flyboard,Angle,Ceilling Board,Glass Lock and other Alluminium item etc.)	Investment in products (Glass-80 pcs,Hardboard-45pcs etc.)	237,600	100,000	337,600
Investment in machineries, equipmer machine-2, digital weight machine-1, b	20,000	-	20,000	
Cash in hand	3,500	-	3,500	
Debtors (Since may, 2016 to at Prese	16,000	-	16,000	
Creditors(since may, 2016 to at prese	(10,800)	-	(10,800)	
Advance for Shop	20,000	-	20,000	
Decoration (Fixture & Fittings)	2,700	-	2,700	
Total Capital	289,000	100,000	389,000	

SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 289,000
- GTT's Investment BDT 100,000
- Total Capital BDT 389,000





Entrepreneur's Contribution 74%

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Est. Sales income from products (A)	4,900	137,200	1,646,400	5,831	163,268	1,959,216	6,706	187,758	2,253,098
Less: Cost of sales of products (Product Purchase) (B)	4,165	116,620	1,399,440	4,956	138,778	1,665,334	5,700	159,594	1,915,134
Gross Profit (C) [C=(A-B)]	735	20,580	246,960	875	24,490	293,882	1,006	28,164	337,965
Less: Operating Cost:									
Electricity bill		700	8,400		900	10,800		1,100	13,200
Night Guard bill		300	3,600		400	4,800		500	6,000
Shop Rent		2,000	24,000		2,000	24,000		2,000	24,000
Mobile bill (SMS & Reporting)		900	10,800		900	10,800		900	10,800
Conveyance bill		1,500	18,000		2,000	24,000		2,500	30,000
Provision of bed debt		13	160		13	160		13	160
Bank Charge (DD, PO, SC)		45	540		45	540		45	540
Ownership Transfer Fee		667	4,000		667	8,000		667	8,000
Proposed Salary (Family & Self)		4,000	48,000		5,000	60,000		6,000	72,000
Proposed Salary (Assistant-01)		3,500	42,000		4,000	48,000		4,500	54,000
Other Cost (stationary & Entertainment etc.)		1,500	18,000		2,000	24,000		2,200	26,400
Non Cash Item:									
Depreciation Expenses		273	3,270		273	3,270		273	3,270
Total Operating Cost (D)	_	15,398	180,770	_	18,198	218,370	_	20,698	248,370
Net Profit (C-D):	_	5,183	66,190	-	6,293	75,512	_	7,466	89,595
Retained Income			66,190			141,702			231,297

Notes: 1. Agreed Grace period: Six months

2. **Investment Payback schedule:** monthly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	70,190	83,512	97,595
1.3	Depreciation Expenses	3,270	3,270	3,270
1.4	Opening Balance of Cash Surplus	_	49,460	88,242
	Total Cash Inflow	173,460	136,242	189,107
2.0	Cash Outflow			
2.1	Product Purchase	100,000	-	-
2.3	Investment Payback including Ownership Transfer Fee	24,000	48,000	48,000
	Total Cash Outflow	124,000	48,000	48,000
3.0	Total Cash Surplus	49,460	88,242	141,107

SWOT ANALYSIS

STRENGTH	WEAKNESS
 □ Present employment: Self: 01 Family: 0 Others (beyond family): 0 Future employment: 0 □ Trade License in his own name; □ Ownership of business in his own name; □ Maintain books of record; □ He has on hand training; □ Skill & Experience : 11yrs. 	☐ Can not supply goods as per demand;
 OPPORTUNITIES □ Location of Shop; □ Have some fixed customers. □ Increasing Demand; □ The Capital of the entrepreneur will be BDT 5,20,297 after 3 years excluding payback of investor's money. 	THREATS ☐ Increase of local competitors;

Presented at 291th as Yunus Centre and 81th In-house Executive Social Business Design Lab (GTT) on July 18, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures











গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: নূর মোহাম্মদ

Name: Nur Mohammad

পিতা: মোঃ আনুল হামিদ

মাতা: মোছাঃ নুরজাহান বেগম Date of Birth: 12 Apr 1983

ID NO: 6416952790467

এই কার্ডটি গণপ্রজ্ঞাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোখাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: বালাহৈর (সুকানদিঘী), ডাকঘর: নিয়ামতপুর - ৬৫২০, নিয়ামতপুর, নওগা

Standars

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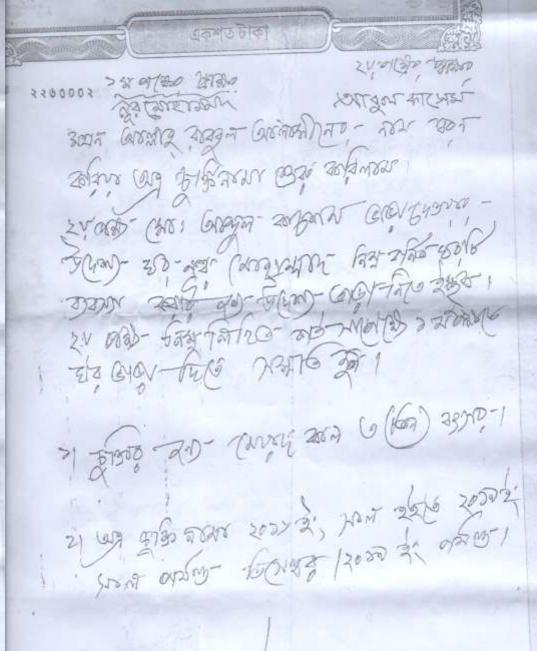


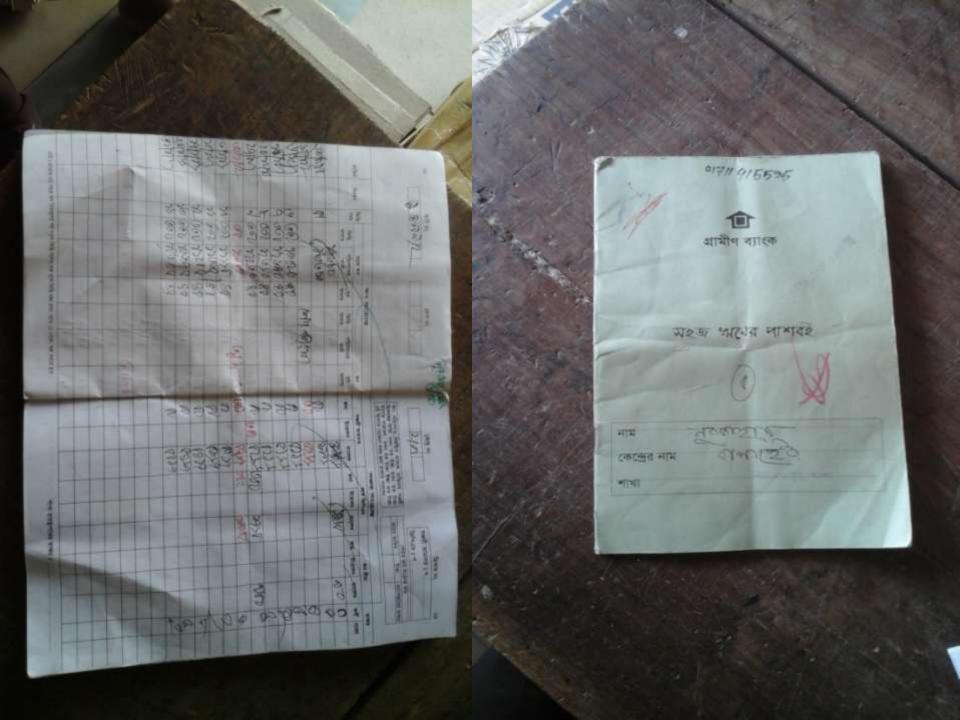
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