

Proposed NU Business Name : Abul Hossain Jamdani House Business Category: Clothing & Apparel



Business Proposal Prepared by: Md.Alamin amin, Asst. Nobin, Bhulta unit, Narayanganj. Business Proposal Verified by: Naznin Akther

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Abul Hossain  Vill: Mlilkartek, Union: Sadipur, Post: Perabo, Upazila:
		Sonagaon, District: Narayanganj.
Age	:	35 years
Marital status	:	Married
Children		01 (One) Son and 02 (Two) Daughters
No. of siblings:	:	05 (Five) Brothers and 02 (Two) Sisters
Parent's and GB related Info:  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother   Mst. Pari Banu  Md. Fazlul karim  Branch: Sadipur, Sonagaon, Centre # 72/mo  Loan no.: 6234/1, Member from 1988 to 2010  First loan: Tk. 500  Existing loan: Nil, Last loan: Tk. 200,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: : :	N/A Yes Yes No

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Five
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	20 (Twenty) years experiences is running his own business. He started the business with BDT 4,000 (Four thousand)  He has 02 (Two) years working experiences as an assistant in his grand father's Jamdani house.
Other Own/Family Sources of Income	:	His 02 (Two) brothers income from Jamdani Sharee business, his 01 (One) brother's income from service (Physician) and his 01 (One) brother's income from private service. From his existing business income, he built a house with a amount of 05 (Five) lac taka, purchased 65 (Sixty five) decimal land with a amount of 26 (Twenty six) lac taka and bore the marriage expanse of his daughter with a amount of 04 (Four) lac taka.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01825983548
NU's National ID No.	:	6710477800932
NU Project Source/Reference	:	Grameen Telecom Trust

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Pari Banu was a GB member from 1988 to 2010 at first she took GB loan BDT 500 (Five hundred).
- Gradually she took GB loan several times and utilized it for building house, bearing the marriage expanse of her daughter, children education purposes and assisting her son in existing business. She was a mobile lady.
- Finally GB loan helped her to improve her economic condition, livelihood and assisting her son in existing business.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Abul Hossain Jamdani House
Address/ Location	:	Gonak Bari, Sonargaon, Narayanganj
Total Investment in BDT	:	Tk. 120,000
Financing	:	Self Tk. 70,000 (from existing business) Required Investment Tk. 50,000 (as equity)
Present salary/drawings from business	:	BDT 7,000 (Seven Thousand)
Proposed Salary	:	BDT 7,000 (Seven Thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products (wholesale) 10%, & products (self made) 50%.
(ii) Estimated % of proposed gross profit margin	:	On products (wholesale) 10%, & products (self made) 50
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

### INFO ON EXISTING BUSINESS OPERATIONS

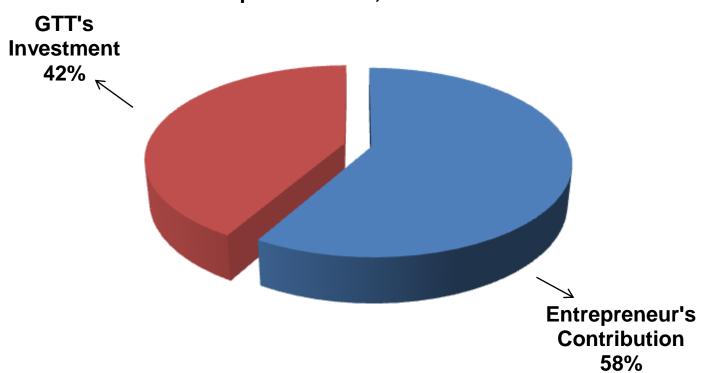
Doutloydone	Exist	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales income from products (wholesale)	30,000	120,000	1,440,000			
Sales income from products (self made)	4,000	16,000	192,000			
Total income from sales of products (A)	34,000	136,000	1,632,000			
Less: Cost of products (wholesale)	27,000	108,000	1,296,000			
Less: Cost of products (self made - thread & wages)	2,000		96,000			
Less: Total cost of sales of products (B)	29,000		1,392,000			
Gross Profit (C) [C=(A-B)]	5,000	·	240,000			
Less: Operating Cost:			į			
Electricity bill		400	4,800			
Shop Rent (self)			-			
Mobile bill		400	4,800			
Conveyance bill		1,200	14,400			
Present Salary (Family & Self)		7,000	84,000			
Other Cost (Stationary & Entertainment etc.)		1,000	12,000			
Non Cash Item:		,	,			
Depreciation Expenses		160	1,925			
Total Operating Cost (D)		10,160	121,925			
Net Profit (C-D):		9,840	118,075			

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Parti	Existing Business (BDT)	Proposed (BDT)	Total (BDT)	
Existing	Existing Proposed			
Investment in products ( jamdani sharee and thread etc.)				90,000
Investment in Equipments & Tools (bulb and fan etc)	12,500		12,500	
Advance for Shop	17,000		17,000	
Decoration (fixture and fittings)	500		500	
Total	70,000	50,000	120,000	

### SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 70,000
- GTT's Investment BDT 50,000
- Total Capital BDT 120,000



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Portion Local	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars -	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales income from products (wholesale)	39,000	156,000	1,872,000	44,850	179,400	2,152,800	48,438	193,752	2,325,024
Sales income from products (self made)	4,000	16,000	192,000	4,000	16,000	192,000	4,000	16,000	192,000
Estimated total income from sales of products (A)	43,000	172,000	2,064,000	48,850	195,400	2,344,800	52,438	209,752	2,517,024
Less: Cost of products (wholesale)	35,100	140,400	1,684,800	40,365	161,460	1,937,520	43,594	174,377	2,092,522
Less: Cost of products (self made - thread & wages)	2,000	8,000	96,000	2,000	8,000	96,000	2,000	8,000	96,000
Less: Total cost of sales of products (B)	37,100		1,780,800	42,365		2,033,520	45,594	182,377	2,188,522
Gross Profit (C) [C=(A-B)]	5,900	23,600	283,200	6,485	25,940	311,280	6,844	27,375	328,502
Less: Operating Cost:									
Electricity bill		600	7,200		700	8,400		800	9,600
Shop Rent (self)		-	-		-	-		-	_
Mobile bill (SMS & Reporting)		700	8,400		700	8,400		700	8,400
Conveyance		1,700	20,400		2,200	26,400		2,700	32,400
Ownership Transfer Fee		333	2,000		333	4,000		333	4,000
Proposed Salary-(Family & Self)		7,000	84,000		8,000	96,000		8,500	102,000
Bank Charge (DD, PO, SC)		55	330		55	660		55	660
Other Cost (stationary & Entertainment etc.)		1,200	14,400		1,400	16,800		1,600	19,200
Non Cash Item:									
Depreciation Expenses		160	1,925		160	1,925		160	1,925
Total Operating Cost (D)		11,749	138,655	_	13,549	162,585	_	14,849	178,185
Net Profit (C-D)		11,851	144,545	-	12,391	148,695	-	12,526	150,317
Retained Income			144,545			293,240			443,557

Notes: 1. Agreed Grace period: Six months

2. **Investment Payback schedule:** Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	50,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	146,545	152,695	154,317
1.3	Depreciation Expenses	1,925	1,925	1,925
1.4	Opening Balance of Cash Surplus	-	136,470	267,090
	Total Cash Inflow	198,470	291,090	423,332
2.0	Cash Outflow			
2.1	Product Purchase	50,000	<u>-</u>	_
2.2	Investment Payback including Ownership Transfer Fee	12,000	24,000	24,000
	Total Cash Outflow	62,000	24,000	24,000
3.0	Total Cash Surplus	136,470	267,090	399,332

Strength	Weakness
<ul> <li>□ Present employment:     Self: 01 Family: 0     Others (beyond family): 01     Future employment:0</li> <li>□ Trade License in his own name;</li> <li>□ Ownership of business in his own name;</li> <li>□ He has on hand training;</li> <li>□ Family business;</li> <li>□ Skilled and working experiences (22 years)</li> </ul>	☐ Can not supply goods as per demand.
OPPORTUNITIES  □ Location of Shop □ Have some fixed customers □ Increasing demand □ The Capital of the entrepreneur will be BDT 513,557 after 3 years excluding payback of investor's money.	THREATS  Increase of local competitors.

Presented at 151<sup>th</sup> as Yunus Centre and 26<sup>th</sup> In-house Executive Social Business Design Lab

(GTT) on December 14, 2015 at Grameen Telecom Trust Premises

Thank you

# Pictures











#### ট্রেড লাইসেন্স

পরিশিষ্ট-১৩

## সাদিপুর ইউনিয়ন পরিষদ উপজেলাঃ সোনারগাঁও, জেলাঃ নারায়ণগঞ্জ।

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মোঃ আবুল হোসেন 414

Name: Md Abaul Hossain

পিতা: মো: ফজলুল করিম

মাতা: মোসাঃ পরী বানু

Date of Birth: 11 Mar 1980

ID NO: 6710477800932

এই কার্ডার সংগ্রহাত্ত্রী বাংলাদেশ সরকারের সম্প্রির কার্ডার বাবহারকারী বাস্ত্রীত আ কোপাত পাওয়া থেলে নিকটছ পোট আঁফলে কমা দেয়ার ক্ষণা অনুযোগ করা হলো

ঠিকানা: গ্রাম/রাস্তা: মেলকারটেক, সানিপুর, ভাকমন্ত: পেরার বাজার - ১৪৬০, মোনারগাও, নারায়নগঞ্জ

প্রদানের তারিখ: ১৫/০৬/২০ প্রদানকারী কর্তৃপক্ষের স্বাক্র

## Thank You