

Proposed NU Business Name : Nizhum Store

Business Category: General Retail & Wholesale



Business Proposal Identified by: Md. Abdur Rohim, Asst. Officer, Rohonpur Unit, Chapai Nawabganj

Business Proposal Prepared by: Fahina Yesmin Happy

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Rasel Ali Vill: Kashipur, Union: Rohonpur, Post: Rohonpur, Upazila: Gomostapur, District: Chapai Nawabganj.
Age	:	27 years
Marital status	:	Married
Children	:	01 (One) Daughter
No. of siblings:	:	01 (One) Brother and 01 (One) Sister
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Mother Mother Mother Mother Mother Mother Mother Mother Mother Mother Mother Mother Mother Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: :	Entrepreneur's Father No Nil Nil

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Eight
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	02 (Two) Years experience in running his own business. He started the business with BDT 15,000 (Fifteen thousand). He has 05 (Five) Years working experience as an assistant from his father's tailoring business.
Other Own/Family Sources of Income	:	His Father's Income from tailoring business, his family's others income from agriculture.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01760900332
NU's National ID No.	:	7023701249016
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Rehena Begum is a GB member since 2008 at first she took GB loan BDT 20,000 (Twenty thousand).
- Successively several times she utilized GB loan for household purposes, purchasing cows and cultivation purposes.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Nizhum Store
Address/ Location	:	Tetul Mur, Mukta hall road Rohonpur, Chapai Nawabganj.
Total Investment in BDT	:	Tk. 166,000
Financing	:	Self Tk. 116,000 (from existing business) Required Investment Tk. 50,000 (as equity)
Present salary/drawings from business	:	BDT 5,000 (Five thousand)
Proposed Salary	:	BDT 6,000 (Six thousand)
Proposed Business Implementation Plan (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) In future risk mgt. plan (from fire, disaster etc.)	:	On products 15% On products 15%

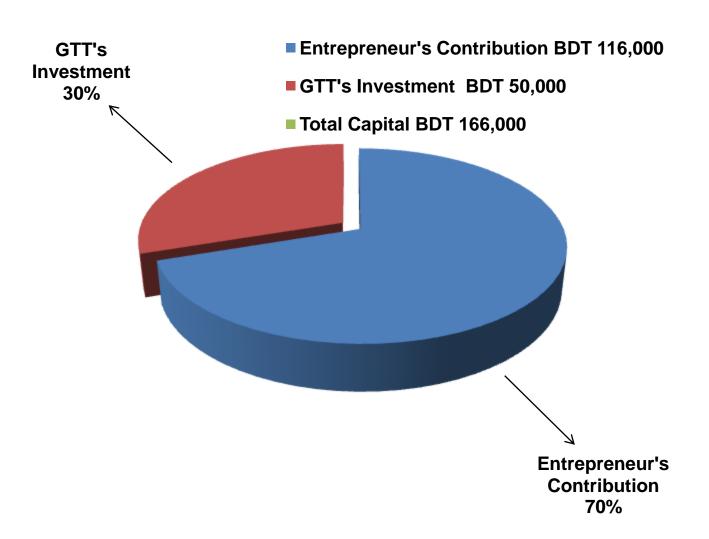
INFO ON EXISTING BUSINESS OPERATIONS

Doutionland		EB (BDT)	
Particulars Particulars	Daily	Monthly	Yearly
Sales income from products	2,800	78,400	940,800
Less: Cost of sales of products (Product			
Purchase)	2,380	66,640	799,680
Gross Profit (C) [C=(A-B)]	420	11,760	141,120
Less: Operating Cost:			
Electricity bill		700	8,400
Night Guard bill		50	600
Shop rent		1,500	18,000
Mobile bill		300	3,600
Conveyance bill		300	3,600
Present Salary (Family & Self)		5,000	60,000
Other Cost (stationary & Entertainment etc.)		1,000	12,000
Non Cash Item:		,	,
Depreciation Expenses		360	4,320
Total Operating Cost (D)		9,210	110,520
Net Profit (C-D):		2,550	30,600

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Pa	rticulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Existing	Proposed		, ,	
1 -	Investment in products (Different types of grocery item, confectionary item and fruits, soft drinks etc.)	25,122	50,000	75,122
Investment in equipment (Refrigerator, weight machine,			
fan, light etc.)		27,500		27,500
Cash in hand		11,428	-	11,428
Advance for Shop				
		50,000	-	50,000
Decoration (Fixture & Fittir	ngs)	1,950	-	1,950
Total Capital		116,000	50,000	166,000

SOURCE OF FINANCE



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Postinulose		Year 1 (BD	Γ)	7	Year 2 (BDT	")		Year 3 (BL	OT)
Particulars -	Daily	Monthly	Yearly	Daily	Monthly	Daily	Daily	Monthly	Yearly
Est. Sales income from products (A)	3,700	103,600	1,243,200	4,255	119,140	1,429,680	4,766	133,437	1,601,242
Less: Cost of sales of products (Product Purchase) (B)	3,145	88,060	1,056,720	3,617	101,269	1,215,228	4,051	113,421	1,361,055
Gross Profit (C) [C=(A-B)]	555	15,540	186,480	638	17,871	214,452	715	20,016	240,186
Less: Operating Cost:									
Electricity bill		900	10,800		1,100	13,200		1,200	14,400
Night Guard bill		100	1,200		150	1,800		250	3,000
Shop rent		1,500	18,000		1,500	18,000		1,500	18,000
Mobile bill (SMS & Reporting)		600	7,200		600	7,200		600	7,200
Conveyance bill		500	6,000		700	8,400		1,000	12,000
Bank Charge (DD, PO, SC)		50	600		50	600		50	600
Ownership Transfer Fee		333	2,000		333	4,000		333	4,000
Proposed Salary (Family & Self)		6,000	72,000		6,500	78,000		7,000	84,000
Other Cost (stationary & Entertainment etc.)		1,200	14,400		1,400	16,800		1,600	19,200
Non Cash Item:									
Depreciation Expenses		360	4,320		360	4,320		360	4,320
Total Operating Cost (D)	-	11,543	136,520	_	12,693	152,320	-	13,893	166,720
Net Profit (C-D):	-	3,997	49,960	-	5,178	62,132	-	6,122	73,466
Retained Income			49,960			112,092			185,558

Notes: 1. Agreed Grace period: Six months

2. **Investment Payback schedule:** Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	50,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	51,960	66,132	77,466
1.3	Depreciation Expenses	4,320	4,320	4,320
1.4	Opening Balance of Cash Surplus	-	44,280	90,732
	Total Cash Inflow	106,280	114,732	172,518
2.0	Cash Outflow			
2.1	Product Purchase	50,000	-	-
2.3	Investment Payback including Ownership Transfer Fee	12,000	24,000	24,000
	Total Cash Outflow	62,000	24,000	24,000
3.0	Total Cash Surplus	44,280	90,732	148,518

SWOT ANALYSIS

STRENGTH	WEAKNESS
 □ Present employment: Self: 01 Family: 01 (Father) Others (beyond family): 0 Future employment: 0 □ Trade License in his own name; □ Ownership of business in his own name; □ He has on hand training; □ Experience: 7yrs. 	☐ Can not supply goods as per demand.
 OPPORTUNITIES □ Location of Shop; □ Have some fixed customers. □ Increasing Demand; □ The Capital of the entrepreneur will be BDT 301,558 after 3 years excluding payback of investor's money. 	THREATS ☐ Increase of local competitors.

Presented at 272nd as Yunus Centre and 76th In-house Executive Social Business Design Lab (GTT) on June 09, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures

















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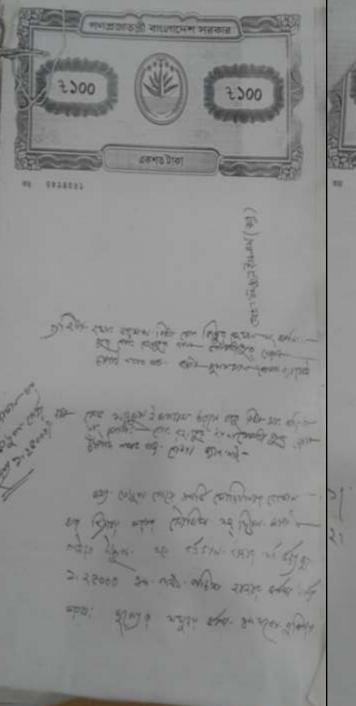
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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh

NATIONAL ID CARD / জাতীয় পরিচয় পত্র



WHO IN

নাম: মোঃ রাসেল আলী

Name: Md. Rasel Ali

পিতা: মোঃ জিল্পুর রহমান

মাতা: মোসাঃ রেহেনা বেগম

Date of Birth: 15 Jul 1989

ID NO: 7023701249016

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: কাশ্মিপুর, ডাকঘর: রহনপুর - ৬৩২০, রহনপুর পৌরসভা, গোমস্তাপুর, চাঁপাইনবাবগঞ্জ



প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ২৭/০৮/২০০৮



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



CALZON

নাম: মোসাঃ রেহেনা বৈগম

Name: Mst Rehena Begum

স্বামী: নোঃ জিল্পর রহমান

মাতা: মৃত মমেনা বেগম

Date of Birth: 15 Sep 1970

ID NO: 7023701249014

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Name: Mit Renens Begum

कावी: क्या किया संस्थात

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Date of Bittle 15 Sep 1970

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বাহত করে হলে, পাশ বাই বাহতে জনা দেখাব পরবারী মাত





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