

Proposed NU Business Name : M/S Adorsho Laibrary and Stationary

Business Category: General Retail & Wholesales



Business Proposal Collected & Preparedby: Md. Shariful Islam, Assistant NU, Chandina, Comilla Business proposal Verified by: Md. Rezaur Rashid Dewan

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	-	MD. Anowar Hossan Vill:Ghoramara, Union:Barera Bazar,Post:Barera Bazar, Upazila:Chandina,District: Comilla.	
Age	• •	35 Years	
Marital status	••	married	
Children	••	02 (two) sons	
No. of siblings:	•••	04(Four) Brothers	
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother V Father Mst.Rohima Begum Md. Lutfur Rohman <i>Branch</i> : Barera <i>Centre # 56</i> /mo <i>Loan no.: 8145/1</i> , Member since 2006 to 2010 First Ioan: Tk. 5,000 Existing Ioan: Nil , Last Ioan: 15000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: :	Nil No Nil Nil	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	S.S.C (Pass)
Present Occupation (Besides own business, i.e., pursuing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, work experience as an apprentice etc.)	••	08 (Eight) years experiences is running the business. He started the business only with Tk. 1,00,000 (One lac) He has on hand training.
Other Own/Family Sources of Income		His father's income from Agriculture and his brothers income from foreign country.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contract No.	:	01713606114
NU's National ID No.	:	1912715011067
NU Project Source/Reference	•	Grameen Telecom Trust

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY**

- Mst.Rohima Begum is a GB since 2006 to 2010 at first she took GB loan BDT 5,000 (Five thousand).
- Gradually she took loan several times and utilized it by cultivation and assisting her son in his business.
- Finally GB loan helped her to improve economic condition, livelihood and expanding the existing business of her son.

### **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	:	M/S Adorsho Library and Stationary
Address/ Location	:	Barera Bazar, Chandina, Comilla
Total Investment in BDT	:	BDT 4,12,000/-
Financing	:	Self Tk. 3,12,000/- (from existing business) Required Investment Tk. 1,00,000/- (as equity)
Present salary/drawings from business	:	BDT 6,000 (Six thousand)
Proposed Salary (estimates)	:	BDT 7,200 (Seven thousand Two Hundred)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 20%.
(ii) Estimated % of proposed gross profit margin	:	On products 20%.
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

#### **INFO ON EXISTING BUSINESS OPERATIONS**

Destinutere		EB (BDT)					
Particulars	Daily	Monthly	Yearly				
Sales income from product	2,000	56,000	672,000				
Seles income From mobile load	108	3,024	36,288				
Seles income From Bkash	300	8,400	100,800				
Total Inocme (A)	2,408	67,424	809,088				
Less: Cost of sales of products (product purchase) (B)	1,600	44,800	537,600				
Gross Profit (C) [C=(A-B)]	808	22,624	271,488				
Less: Operating Cost:							
Electricity bill		180	2,160				
night Guard bill		100	1,200				
Generator bill		100	1,200				
Shop Rent		1,000	12,000				
Mobile bill		500	6,000				
Provision of bad Debt			,				
Bank Charge (DD, PO, SC)							
Ownership Transfer Fee		-	-				
Present Salary (Self & family)		6,000	72,000				
Other Cost (stationary & Entertainment etc.)		1,300	15,600				
Non Cash Item:			·				
Depreciation Expenses		68	815				
Total Operating Cost (D)		9,248	110,975				
Net Profit (C-D):		13,376	160,513				

## PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars			Proposed (BDT)	Total (BDT)
Existing	Proposed			
	Investment in products (football, , short pant, raket bat, cark, bag, pencil, book, pen,brash,ice cream, scoap, etc)	263,565	100,000	363,565
Investment in Equipments		900		900
Cash in hand		6,685		6,685
Debtors (Since December, 2015 to at	present)	9,200		9,200
Creditors (Since November, 2015 to at present)		(5,150)		(5,150)
Decoration (fixture and fittings)		6,800		6,800
Advance for shop		30,000		30,000
Total Capital			100,000	412,000

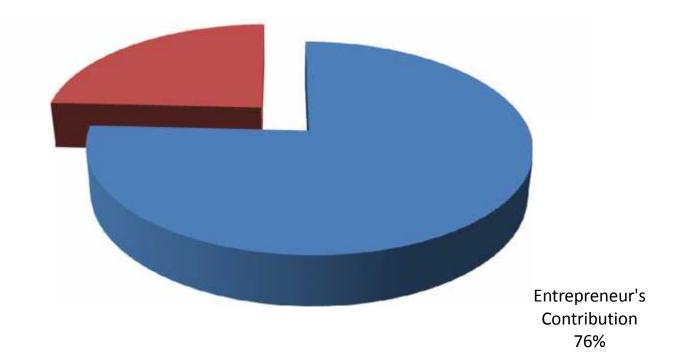
## SOURCE OF FINANCE



GTT's Investment BDT 1,00,000

Total Capital BDT 4,12,000

GTT's Investment 24%



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)		Year 2 (BDT)			Year 3 (BDT)			
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales income from product(Stationaris and plays item etc) (A)	3,000	84,000	1,008,000	3,600	100,800	1,209,600	4,140	115,920	1,391,040
Seles income From mobile lod	108	3,024	36,288	124	3,478	41,731	143	3,999	47,991
Seles income From Bkas	300	8,400	100,800	345	9,660	115,920	397	11,109	133,308
Total Inocme (A)	3,408	95,424	1,145,088	4,069	113,938	1,367,251	4,680	131,028	1,572,339
Less: Cost of sales of products (product purchase) (B)	2,400	67,200	806,400	2,880	80,640	967,680	3,312	92,736	1,112,832
Gross Profit (C) [C=(A-B)]	1,008	28,224	338,688	1,189	33,298	399,571	1,368	38,292	459,507
Less: Operating Cost:									
Electricity bill		250	3,000		300	3,600		400	4,800
night Guard bill		200	2,400		250	4,800		350	4,200
Generator bill		200	2,400		250	3,000		350	4,200
Shop Rent		1,000	12,000		1,000	12,000		1,400	16,800
Mobile bill (SMS & Reporting)		800	9,600		1,000	12,000		1,000	12,000
Provision of bad Debt		40	480		40	480		40	480
Bank Charge (DD, PO, SC)		45	270		45	540		45	540
Ownership Transfer Fee		1,000	6,000		667	8,000		667	8,000
Proposed Salary (Self & family)		7,200	86,400		8,200	98,400		9,200	110,400
Other Cost (stationary & Entertainment etc.)		1,500	18,000		2,000	24,000		2,500	30,000
Non Cash Item:									
Depreciation Expenses		68	815		68	815		68	815
Total Operating Cost (D)	-	12,303	141,365	-	13,820	167,635	-	16,020	192,235
Net Profit (C-D):		15,921	197,323	-	19,478	231,936	-	22,273	267,272
Retained Income			197,323			429,259			696,531

Note: 1. Agreed Grace Period: Six Months

2. Investment Payback Schedule : Quarterly installment including ownership transfer fee from the date of chaque deposited in NU's business account.

# **CASH FLOW STATEMENT**

	Statement of Cash Flow							
	Three Years Projection- After Funding							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1.0	Cash Inflow							
1.1	Investment Infusion by Investor	100,000	-	-				
1.2	Net Profit (ownership tr. Fee added back)	203,323	239,936	275,272				
1.3	Depreciation Expenses	815	815	815				
1.4	Opening Balance of Cash Surplus	-	180,138	372,889				
	Total Cash Inflow	304,138	420,889	648,976				
2.0	Cash Outflow							
2.1	Product Purchase	100,000	-	-				
2.2	Investment Payback including Ownership Transfer Fee	24,000	48,000	48,000				
	Total Cash Outflow	124,000	48,000	48,000				
3.0	Total Cash Surplus	180,138	372,889	600,976				

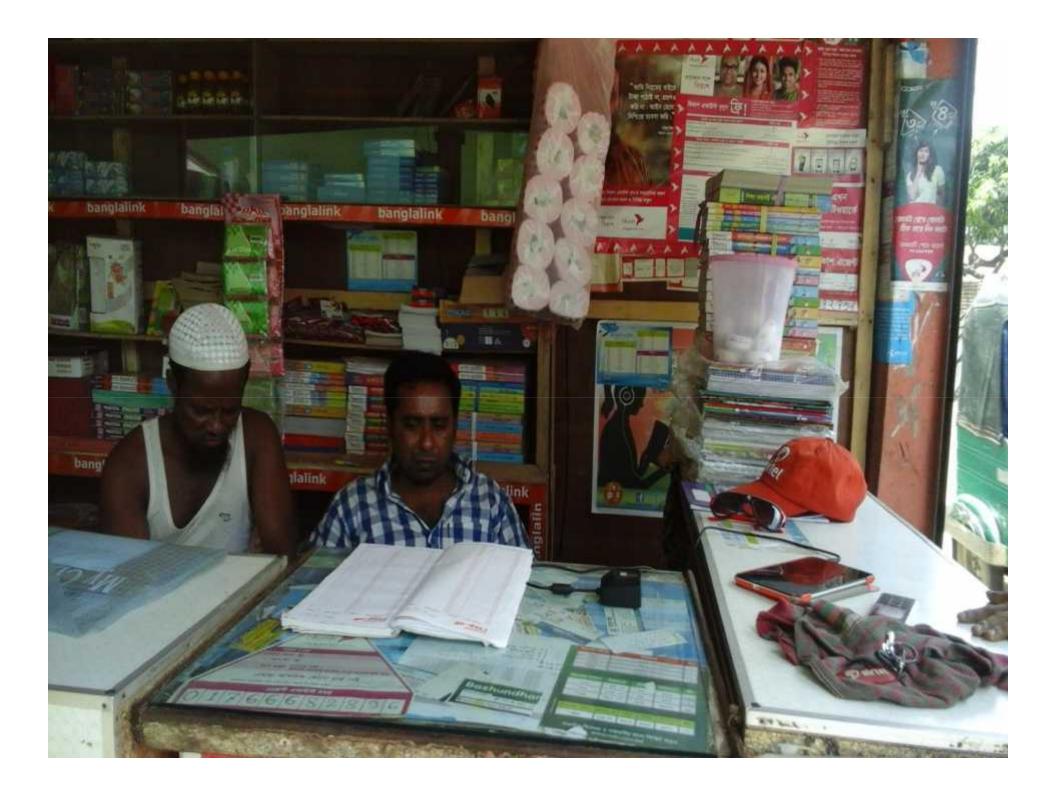


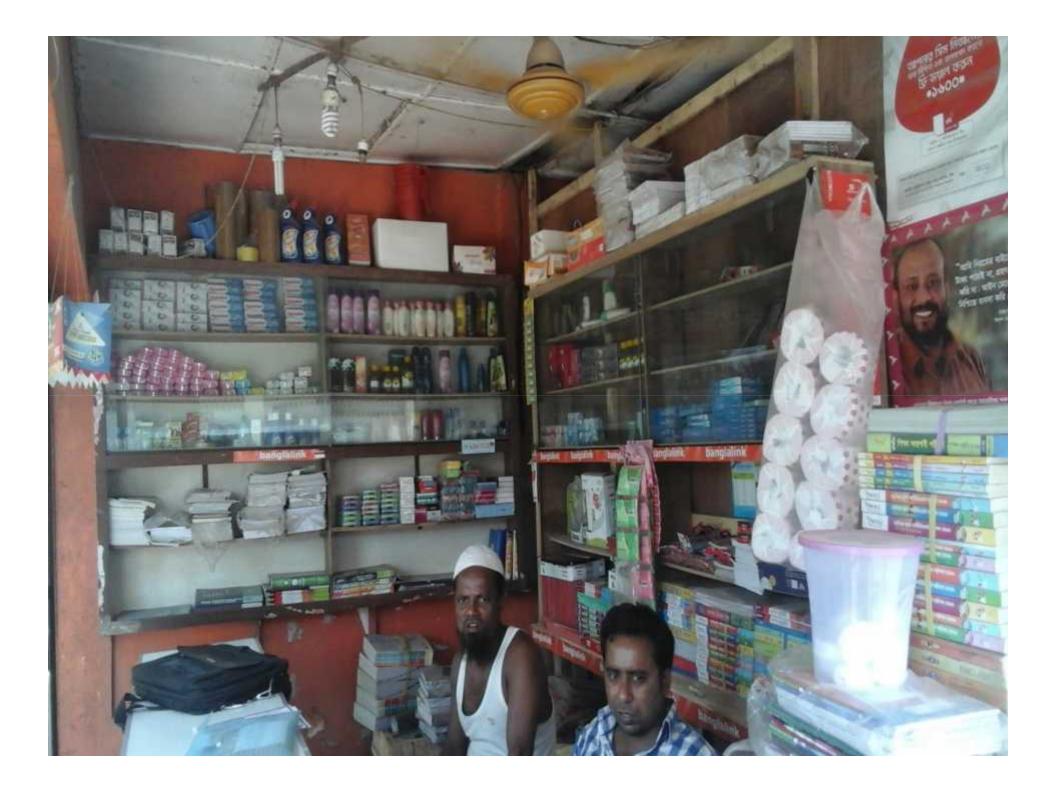
STRENGTH <ul> <li>Present employment:</li> <li>Self: 01 Family: 02</li> <li>Others (beyond family): 0</li> </ul> <li>Future employment: 0 <ul> <li>Ownership of Business in own name;</li> <li>Good reputation;</li> </ul> </li>	WEAKNESS Can not supply goods according to demand.
☐ He has on hand training;	
Skilled and working experience: 08 years;	
OPPORTUNITIES      Location of shop;     Increase of demand;     The capital of Entrepreneur will be Tk.     956,531 after 3 years excluding payback     of investor's money.	THREATS

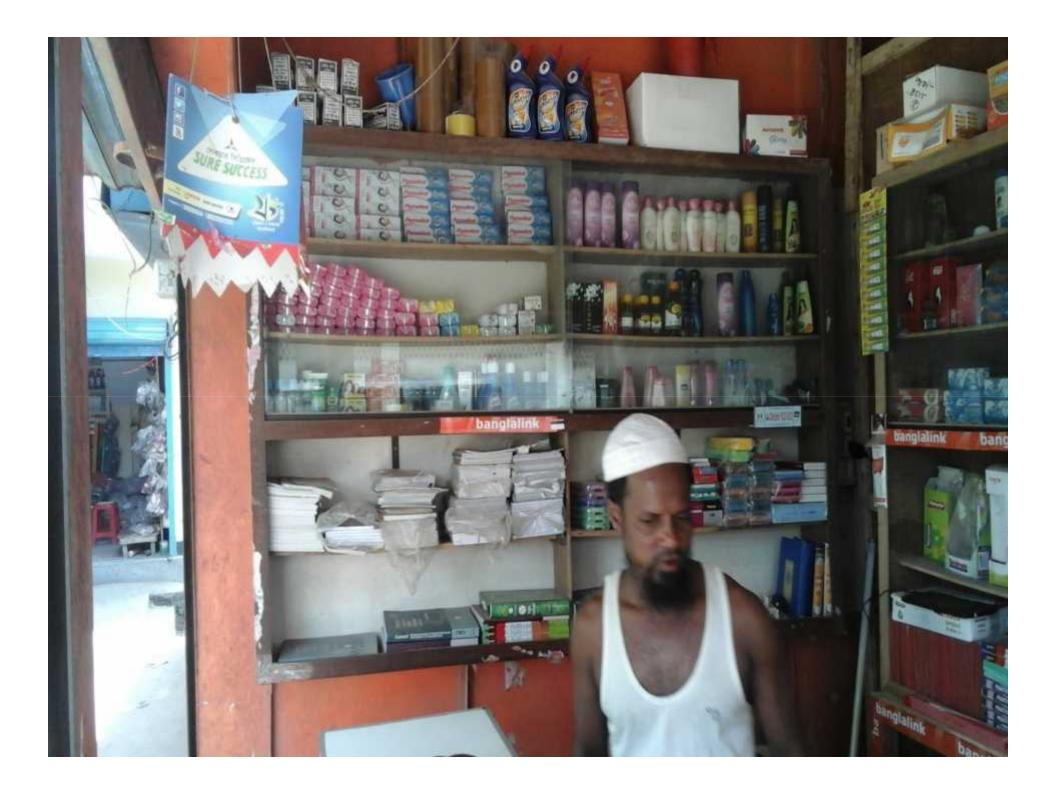
Presented at 270<sup>th</sup> as Yunus Centre and 75<sup>th</sup> In-house Executive Social Business Design Lab (GTT) on 06 June, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures







643 30 ইউনিয়ন পরিষদ ............................ Gorogent- Elloholy ডাকঘর-20 ALE ্ বাংলাদেশ। ব্যবসা ও পেশার লাহসেন্স ক্রমিক নং-লাইলেন নং- তি পি (ইউঃ পিঃ ফরম নং-৭,১২ (১) বিধান মতে) (স্থানীয় সরকার আইন (ইউনিয়ন) ২০০৯ এর ধারা ৬৫-৭০ এর প্রদন্ত ক্ষমতা বলে সরকার প্রণীত ইউনিয়ন পরিষদ আদর্শ কর তঞ্চসিল ২০১২ অনুযায়ী) (भना ७ बाबना अण्डिहातन नाम : (भागा भाग ख्या कर्ष सार (यह रामाह) बहिरान श्रीलकत नाम : " " " आ " " आ तारा दा दा दा दी राम মাতার নাম ঃ প্রা হ মা পিতা/শ্বামীর নাম ঃ (आ) जुड्याव वर्गान सहिदिने २५ दिइन्मार) পেশা ও ব্যবসার রকম/ধরন ঃ बाबार हाकिता द्वासला বর্ণিত ঠিকানায় ব্যবসা পরিচালনার নিমিত্বে নিয়ের শর্তাধীনে চলচ্চি আর্থিক বৎসর ২০ ১ ৫ - ২০ ২৬ ইং সালের জন্য - 200F ফি বাৰদ ক) ল'ইসেন্স ফি খ) ব,কয়া গ) ব্যবসায় কর ম) ১৫% হারে ভাট - প ৫/০ (मांछ (पश्क)= २२९ २/= (কথায় : লেশিট ভাত লেট শের দি লেশ এক লাই সেল প্রদান করা গেল। (অত্র লাইসেন্স ২০৯৬ ইং সনের ৩০শে জুন পর্যন্ত বলবৎ থাকিবে।) শৰ্তসমূহ ঃ ১। অত্র লাইসেন্স কোন অবস্থাতেই হস্তান্তর করা চলিবে না। মোঃ ভালা ২। অত্র লাইসেঙ্গ ফেবঙ্গমাত্র উপরোল্লিখিত ব্যবসার জন্য নির্ধারিত। চেয়ারমান ওনং বাড়েরা ইউনিয়ন পরিষণ ৩। কোন অবস্থাতেই উপরোল্লিখিত ব্যবসা বা ব্যবসাস্থল পরিবর্তন করা চলিবে না। চালিনা, কৃমিলা। তদন্যথায় প্রদন্ত লাইসেন্স বাতিল বলিয়া গণ্য হইবে।

> ्रथमकः : त्याः ध्वाताहामः त्याकानः निवः-त्याः २३२२४ २२२७१ः द्याहाः अयुध्वामः व्यक्तवः नाहुमः, छैन् लनाः भर्मद्वा-लाः १३१-योग-

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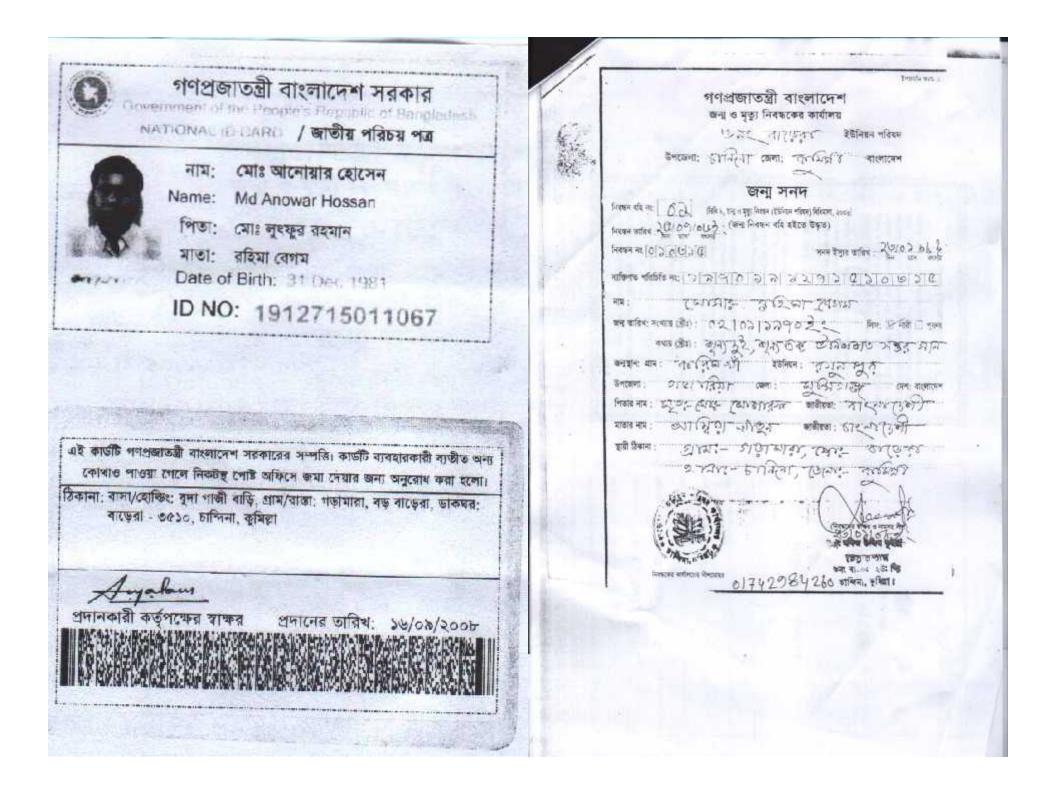
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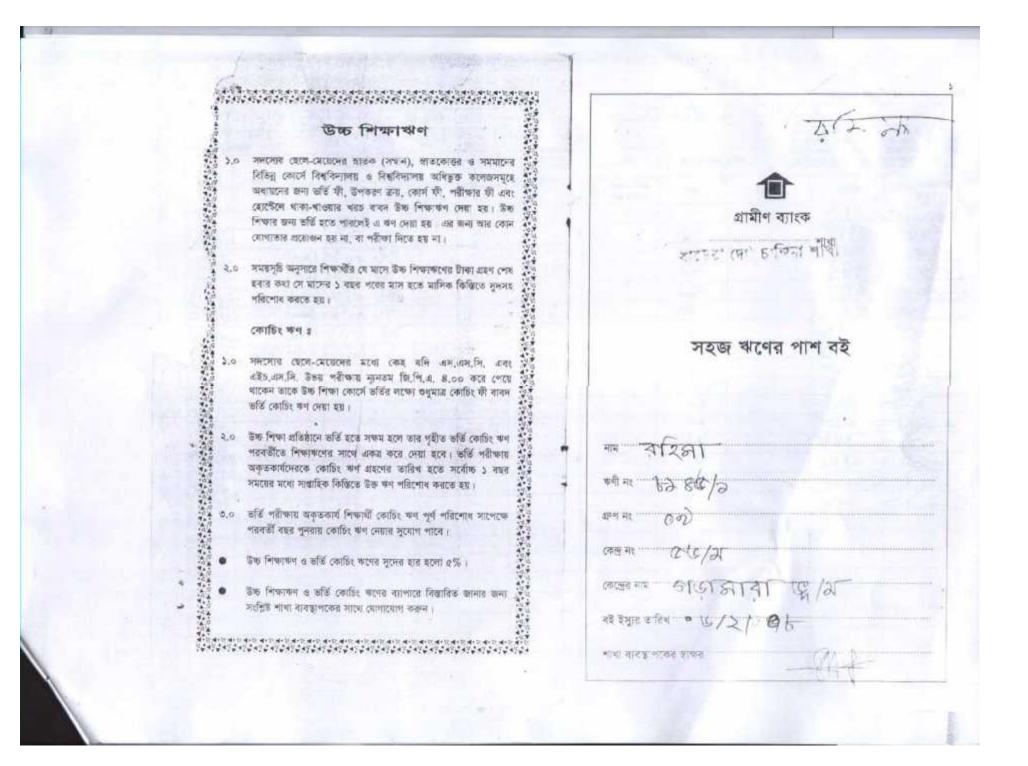
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