

Proposed NU Business Name: Mim Garments

Business Category: Clothing & Apparels



Business Proposal Identified by: Sohaib Goni, Asst. Nobin, Monirampur Unit, Jessore.

Business Proposal prepared by: Fahina Yesmin Happy

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Md. Mahadi Hassan Vill: Kamalpur, Union: Monirampur, Post: Monirampur, Upazila: Monirampur, District: Jessore.
Age	:	30 years
Marital status		Married
Children	:	01 (One) Daughter
No. of siblings:	:	02 (Two) Brothers
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother V Father Ferdousi Begum Md. Akram Ali Branch: Monirampur, Centre # 68/mo, Loan no.: 8874/4, Member since 2010 First loan: Tk. 5,000 Existing loan: Tk. 15,000, Outstanding loan: Tk. 5,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan		Entrepreneur's Father No Nil Nil

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	•	S.S.C	
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	••	Nil	
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal	:	04 (Four) years experience is running his own business. He started the business with BDT 47,000 (Forty Seven thousand).	
training, working experience as an apprentice etc.)		He has 08 (Eight) Years working experience as an assistant in local cloth shop.	
Other Own/Family Sources of Income		His father's income from renting 02 Shop, agriculture and livestock business. His younger brother's income from entrepreneur's business as an assistant.	
Other Own/Family Sources of Liabilities	:	Nil	
NU's Contact No.	:	01740563945	
NU's National ID No.	:	4126108733772	
NU Project Source/Reference	:	Grameen Telecom Trust	

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Ferdousi Begum is a GB member since 2010 at first she took
 GB loan BDT 5,000 (Five thousand).
- Gradually she took GB loan several times and utilized for repairing house and cultivation purposes.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Mim Garments
Address/ Location	:	Monirampur Bazar, Jessore.
Total Investment in BDT	:	Tk. 531,000
Financing	:	Self Tk. 382,000 (from existing business) Required Investment Tk. 120,000 (as equity)
Present salary/drawings from business	:	BDT 4,500 (Four thousand five hundred)
Proposed Salary		BDT 5,500 (Five thousand five hundred)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On an average 10%
(ii) Estimated % of proposed gross profit margin	:	On an average 10%
(iii) In future risk mgt. plan (from fire, disaster etc.)		

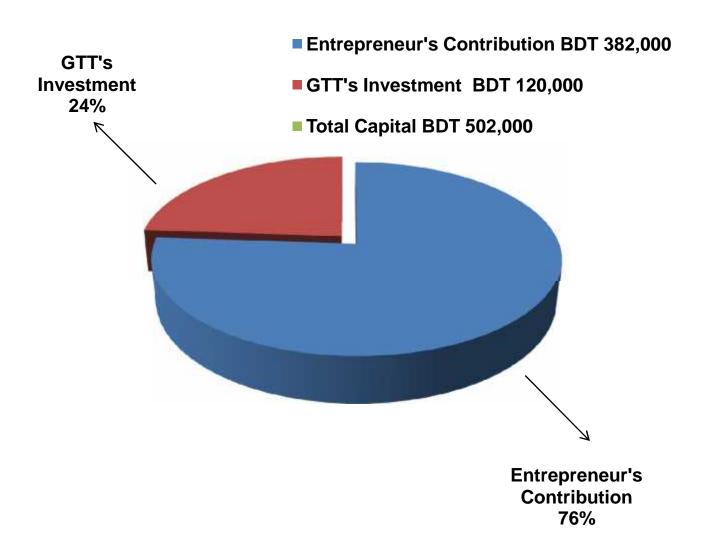
INFO ON EXISTING BUSINESS OPERATIONS

Particulars	EB (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales income from products (Wholesale) (A)	11,000	308,000	3,696,000			
Less: Cost of sales of products (Product Purchase)	9,900	277,200	3,326,400			
Gross Profit (C) [C=(A-B)]	1,100	30,800	369,600			
Less: Operating Cost:						
Electricity bill		1,500	18,000			
Generator bill		200	2,400			
Night Guard bill		200	2,400			
Factory rent		3,000	36,000			
Mobile bill		400	4,800			
Conveyance bill		2,000	24,000			
Provision of bed debt		28	338			
Present Salary (Family & Self)		4,500	54,000			
Present Salary (Assistant-04-factory worker)		12,000	144,000			
Other Cost (stationary & Entertainment etc.)		1,500	18,000			
Non Cash Item:						
Depreciation Expenses		787	9,440			
Total Operating Cost (D)		26,115	313,378			
Net Profit (C-D):		4,685	56,222			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Part	Existing Business	Proposed	Total (BDT)	
Existing	Proposed	(BDT)	(BDT)	(1001)
Investment in products	Investment in products			
(pant, shirt, jeans pant, kids	(Different types of readymade			
,	garments products, gauge cloth etc.)	282,080	120,000	402,080
Investment in equipment (S	ewing machine-7 Pieces, Fan,			
light, iron etc.)		56,000	1	56,000
Cash in hand				
		4,720		4,720
Debtors (Since April, 2016 t				
		33,800	1	33,800
Creditors (Since April, 2016				
		(25,000)	1	(25,000)
Own Shop Place	_	-	-	
Advance for Factory				
	20,000		20,000	
Decoration (Fixture & Fitting				
		10,400	-	10,400
Total Capital	382,000	120,000	502,000	

SOURCE OF FINANCE



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Dantianlana	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Est. Sales income from products (Wholesale) (A)	15,000	420,000	5,040,000	17,250	483,000	5,796,000	18,975	531,300	6,375,600
Less: Cost of sales of products (Product Purchase) (B)	13,500	378,000	4,536,000	15,525	434,700	5,216,400	17,078	478,170	5,738,040
Gross Profit (C) [C=(A-B)]	1,500	42,000	504,000	1,725	48,300	579,600	1,898	53,130	637,560
Less: Operating Cost:									
Electricity bill		1,600	19,200		1,700	20,400		1,900	22,800
Generator bill		300	3,600		400	4,800		600	7,200
Night Guard bill		300	3,600		400	4,800		600	7,200
Shop rent		3,000	36,000		3,000	36,000		3,000	36,000
Mobile bill (SMS & Reporting)		700	8,400		700	8,400		700	8,400
Conveyance bill		4,000	48,000		5,500	66,000		6,500	78,000
Provision of bed debt		28	338		28	338		28	338
Bank Charge (DD, PO, SC)		50	600		50	600		50	600
Ownership Transfer Fee		800	4,800		800	9,600		800	9,600
Proposed Salary (Family & Self)		5,500	66,000		6,500	78,000		7,000	84,000
Proposed Salary (Assistant-04-factory worker)		16,000	192,000		18,000	216,000		19,000	228,000
Other Cost (stationary & Entertainment etc.)		2,000	24,000		2,500	30,000		3,000	36,000
Non Cash Item:									
Depreciation Expenses		787	9,440		787	9,440		787	9,440
Total Operating Cost (D)	_	35,065	415,978	_	40,365	484,378	_	43,965	527,578
Net Profit (C-D):	-	6,935	88,022	_	7,935	95,222	-	9,165	
			88,022			183,244			293,226

Notes: 1. Agreed Grace period: Six months

2. **Investment Payback schedule:** Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	120,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	92,822	104,822	119,582
1.3	Depreciation Expenses	9,440	9,440	9,440
1.4	Opening Balance of Cash Surplus	-	73,462	130,124
	Total Cash Inflow	222,262	187,724	259,146
2.0	Cash Outflow			
2.1	Product Purchase	120,000	-	-
2.2	Investment Payback including Ownership Transfer Fee	28,800	57,600	57,600
	Total Cash Outflow	148,800	57,600	57,600
3.0	Total Cash Surplus	73,462	130,124	201,546

SWOT ANALYSIS

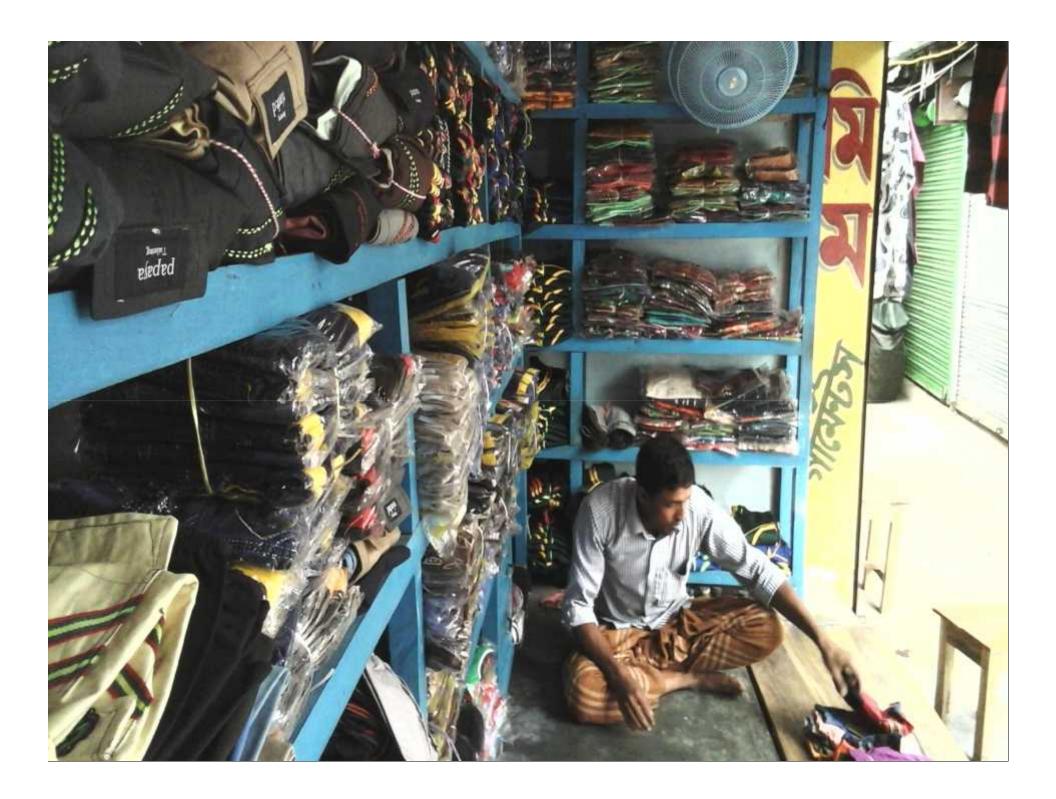
STRENGTH □ Present employment: Self: 01 Family: 01 (Brother) Others (beyond family): 03 Future employment:0 □ Trade License in his own name; □ Ownership of business in his own name; □ He has on hand training; □ Skilled and working experiences (12years);	Weakness□ Can not supply goods as per demand.
OPPORTUNITIES □ Location of Shop; □ Have some fixed customers (Retail & Wholesale); □ Increasing demand; □ The Capital of the entrepreneur will be BDT 675,226 after 3 years excluding payback of investor's money.	THREATS Increase of local competitors;

Presented at 254th as Yunus Centre and 70th In-house Executive Social Business Design Lab (GTT) on May 19, 2016 at Grameen Telecom Trust Premises

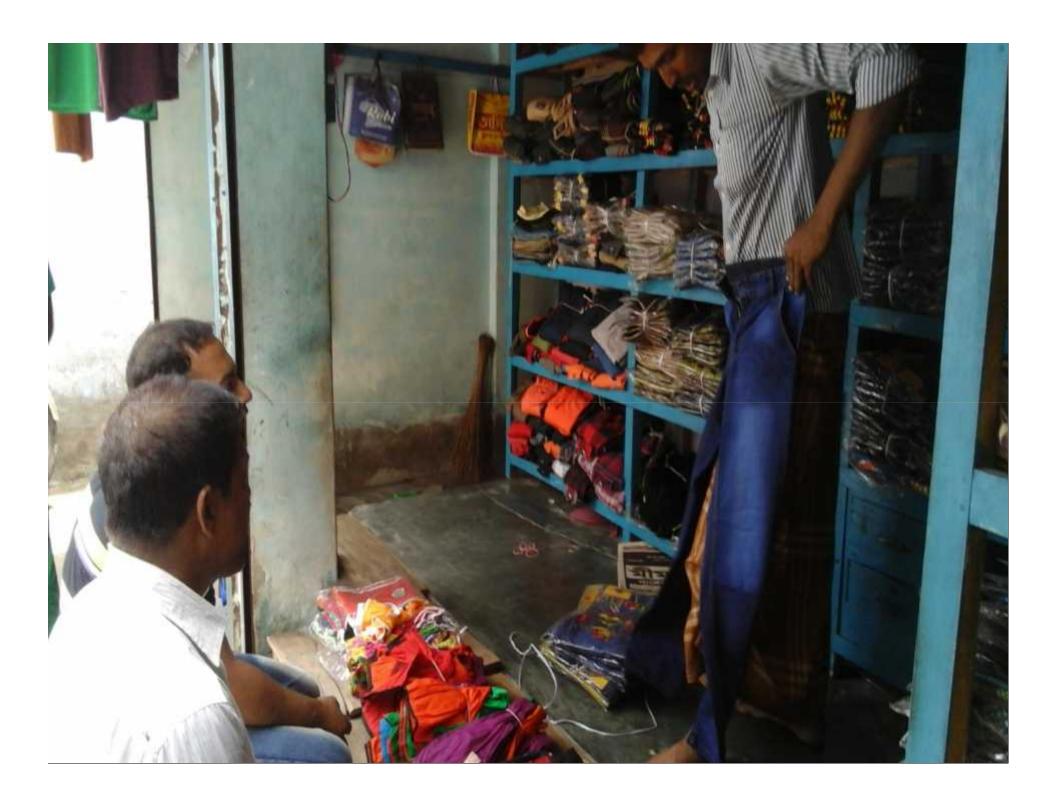
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Pictures







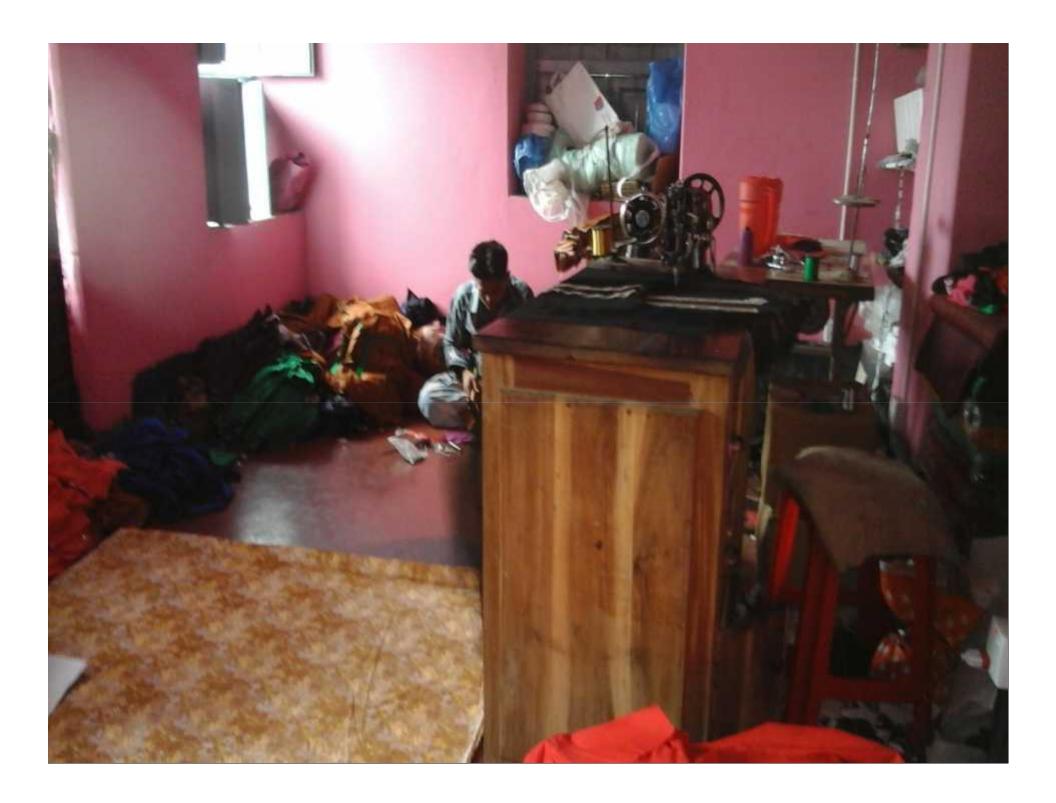
















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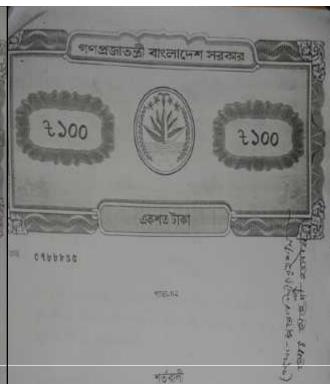
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श्रद्ध समावास स्था समा संस्था वर्षेत्र । व यह मुंदर से अपूर वृत्तिय असीत मंदर्भ ता तम ज्याता निवार प्रतिकृता और प्रस्तिक रीवार्धित दीवा तालकेल्या कारणिया विकास कारणिया में मान म का निक्र तथा करि है कि ऐसे स्टिंग के प्रति पटी कार्य क्ष का होते हिन्दू कि होते हैं कि उसके हिन्दू की होते के लो क्षांस - NOTE - SEE - SPIN - NOTE |



২০০০ (তিন। বহুবের মন্য প্রান্ধ। চুলিতে মনিক মেউ ৬,০০০৮ (তিন शासर) টালা ধারো মন্ত্রী

কাল হিলাবে আছিল বিশাম। মানিক অভান নাম প্ৰকৃতী নামৰ ৫ থেকে ৫ প্ৰবিধেন মধ্যে भवित्याम कवित्राम बरर ३३ लय छ। हाता वनिम धर्म कवितान।

ব। সুকলা সহ ভাচ ফুলির মেয়াদ বদ্য ইংগোটি ০১/০১/২০১৬ ভবিব এইডে আন্তি ইংগ্রেটা ত্যাক্ষাব্যা ক্রি ভাগিব অধ্যক্ত ৩৩ (ভিন) বছৰ প্ৰত ক্রেপিণ থাকিব। তাব ক্লেপেঅন্ত উভয়

পদ সমত বইলে মতুন পতে পুনৱা চুকি বহিতে পটালে

कावगरिया बड चरत ज्यान (म.याक्षी) वा निर्मयक शहराम ना कार्य (सम मनिर्देश निर्मादन ना)

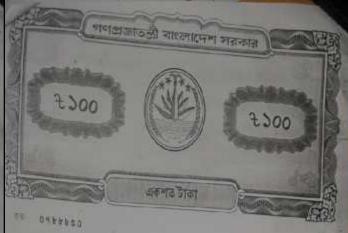
মেনক প্রতি বা মেয়ানের মধ্যে ভাভানির আর পূজিল বাটি আনিয়াকাই লাম অভিনারক করা

কামানত নিবাই বছাত্তত কৰিছে পৰিবেশ লা

ট। বিদ্যুত্ব বিশ ২৪ শক্ত বহন ক'বাবেন।

এ। ইক বাহৰ পুতিশা মা বহিন্তা নিতে প্ৰিলে ২য় গছ সে পদকে ব্যাপকে ওমান প্ৰে

वागहित्र हरेता গ। উক্ত অন্নৰ্থনী টাৰা মোলৰ আন্ত ১ম গড় ২য় গমতে থেকে নিছে বাবা থাকিবেন এবা উক্ত চামানতকুত টাকা থেকে কোন চিকা কর্তুৰ খাবে না।



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कत द बना माधिक बांस्ट प्रक्रिका आधार सेवन नक निवास क्यांत सकतीय वर्ष दक्षिण स्थापन, कृष भौति, क्यार्थ कान्यम श्रातामा वाहीत हिए प्राचीतरण समूद्र व क प्रकार श्रमान कविषयः। वेटि प्रस-३०/००/२०३७की

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মোঃ মেহেদী হাসান

Name: Md. Mahadi Hassan

পিতা:

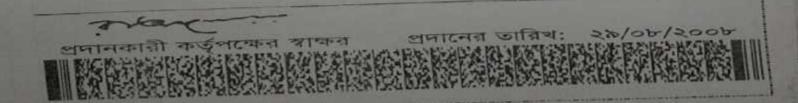
যোঃ আকরাম আলী

মাতা: ফেরদৌসী বেগম

Date of Birth: 07 Aug 1987

ID NO: 4126108733772

এই কাউটি গণপ্রজাত্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কাউটি বাবহারকারী বাতীত অন্য কোথাও পাওয়া পেলে নিকটছ পোট অফিলে কমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: কামালপুর, ১৯নং কামালপুর, ডাক্সর: মনিরামপুর - ৭৪৪০, মনিবামপুর পৌরসভা, মনিবামপুর, সংশার



গণপ্রজাত্তী বাংলাদেশ সরকার

कि राज्यका में का कार्यक / जाडीय श्रीत्रिय श्री



THE TENE

নাম: মোছাঃ ফেরদৌসী

Name: Mst. Ferdausi

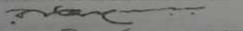
স্বামী: আকরাম হোমেন

যাতা: হামিদা

Date of Birth: 03 Feb 1972

ID NO: 412610873387,6

এই কাউটি গণপ্রজাতরী বাংলাদেশ স্থকাবের সম্প্রি। কাউটি ব্যবহারকারী বাউতি অন্ বেলাগাও পাওয়া গেলে নিকটিল পোট অফিলে জমা দেয়ার জন্য অনুবোধ করা হলো। ঠিকানা: গাম/রাস্তা: কামালপুর, ৯৯নং কামালপুর, ভাকখর: মনিরামপুর - ৭৪৪০, মনিরামপুর পৌরসভা, মনিরামপুর, মনোর



প্রদানকারী কর্তৃপক্ষের স্বাহ্নর আজ্ঞানেকারী কর্তৃপক্ষের স্বাহ্নর 

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Thank You