

Proposed NU Business Name : M/S Shanta Enterprise Business Category: General Retail & Wholesale



Project Identified by: Sohaib Goni, Asst. Nobin, Monirampur unit, Jessore Business Proposal Prepared by: Naznin Akther

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Md. Nazmul Hossain Vill: Hazrakati, Union: 6 no. Bakuspul, Post: Monirampur, Upazila: Monirampur, District: Jessore.				
Age	:	30 years				
Marital status	:	Married				
Children	••	Nil				
No. of siblings:	••	02 (Two) Brothers and 01 (One) Sister				
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother ✓ Father Mst. Rabea Khatun Md. Abdus Sattar <i>Branch</i> : Hazrakati, Monirampur, <i>Centre</i> # 36/mo, <i>Loan no.:</i> 6552, Member from April 28, 2004 to 2011 First Ioan: Tk. 5,000 Existing Ioan: Nil, Last Ioan: Tk. 15,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan		N/A No Nil Nil				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Ten
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	04 (Four) years experiences is running his own business. He started the business with BDT 100,000 (One thousand). He has 02 (Two) years working experiences in his own business (vegetables business).
Other Own/Family Sources of Income	:	His father's income from Agriculture. His younger brother's income from foreign remittance (Qatar).
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01723244169
NU's National ID No.	:	4116167597467
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Rabea Khatun was a GB member from April 28, 2004 to 2011at first she took GB loan BDT 5,000 (Five thousand).
- Gradually she took GB loan several times and utilized it for cultivation.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	M/S Shanta Enterprise
Address/ Location	:	Monirampur Bazar, Jessore.
Total Investment in BDT	:	Tk. 446,000
Financing	:	Self Tk. 346,000 (from existing business) Required Investment Tk. 100,000 (as equity)
Present salary/drawings from business	:	BDT 4,000 (Four Thousand)
Proposed Salary	:	BDT 5,000 (Five Thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 05%.
(ii) Estimated % of proposed gross profit margin	:	On products 05%.
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

INFO ON EXISTING BUSINESS OPERATIONS

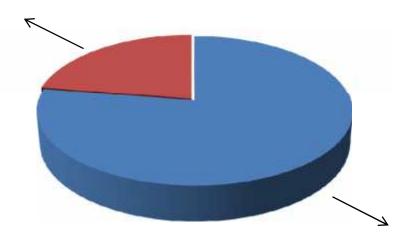
Dertieulere	Exis	Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly		
Sales income from Products (A)	9,000	234,000	2,808,000		
Less: Cost of Sales/Products (B)	8,550	222,300	2,667,600		
Gross Profit (C) [C=(A-B)]	450	11,700	140,400		
Less: Operating Cost:		,			
Electricity bill		180	2,160		
Generator bill		150	1,800		
Shop Rent		1,000	12,000		
Mobile bill		1,000	12,000		
Night Guard bill		70	840		
Conveyance bill		1,200	14,400		
Present Salary (Family & Self)		4,000	48,000		
Provision of bad debt		20	234		
Other Cost (Stationary & Entertainment etc.)		900	10,800		
Non Cash Item:			- ,		
Depreciation Expenses		21	250		
Total Operating Cost (D)		8,540			
Net Profit (C-D):		3,160			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars			Proposed (BDT)	Total (BDT)	
Existing	Proposed	(BDT)	(/	()	
Investment in products (rice & grain etc.)	Investment in products (rice & grain etc.)	239,000	100,000	339,000	
Investment in Equipment & Tools (bu	lb and fan etc.)	1,000		1,000	
Cash in Hand				1,560	
Advance for Shop				100,000	
Debtors (Since April, 2016 to at present)				23,440	
Creditors (Since April, 2016 to at present)				(20,000)	
Decoration (fixture and fittings)				1,000	
Total Capital			100,000	446,000	

SOURCE OF FINANCE





Enterpreneur's Contribution 78%

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Dentioulana	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales income from Products (A)	13,000	337,990	4,055,875	15,080	392,068	4,704,815	17,040	443,037	5,316,441
Less: Cost of Sales/Products (B)	12,350	321,090	3,853,081	14,326	372,465	4,469,574	16,188	420,885	5,050,619
Gross Profit (C) [C=(A-B)]	650	16,899	202,794	754	19,603	235,241	852	22,152	265,822
Less: Operating Cost:									
Electricity bill		280	3,360		330	3,960		380	4,560
Generator bill		200	2,400		250	3,000		300	3,600
Shop Rent		1,000	12,000		1,000	12,000		1,000	12,000
Mobile bill (SMS & Reporting)		1,300	15,600		1,300	15,600		1,300	15,600
Night Guard bill		120	1,440			-			-
Conveyance		2,200	26,400		3,200	38,400		4,200	50,400
Ownership Transfer Fee		667	4,000		667	8,000		667	8,000
Proposed Salary (Family & Self)		5,000	60,000		6,000	72,000		6,500	78,000
Bank Charge (DD, PO, SC)		80	480		80	960		80	960
Provision of bad debt		20	234		20	234		20	234
Other Cost (stationary & Entertainment etc.)		1,300	15,600		1,500	18,000		1,600	19,200
Non Cash Item:									
Depreciation Expenses		21	250		21	250		21	250
Total Operating Cost (D)	-	12,187	141,764	-	14,367	172,404	-	16,067	192,804
Net Profit (C-D)	-	4,712	61,029	-	5,236	62,836	-	6,085	73,018
Retained Income			61,029			123,866			196,883

Notes: 1. Agreed Grace period: Six months

2. Investment Payback schedule: Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit (ownership tr. Fee added back)	65,029	70,836	81,018
1.3	Depreciation Expenses	250	250	250
1.4	Opening Balance of Cash Surplus		41,279	64,366
	Total Cash Inflow	165,279	112,366	145,633
2.0	Cash Outflow			
2.1	Product Purchase	100,000		
2.2	Investment Payback including Ownership Transfer Fee	24,000	48,000	48,000
	Total Cash Outflow	124,000	48,000	48,000
3.0	Total Cash Surplus	41,279	64,366	97,633



Strength	Weakness
 Present employment: Self: 01 Family: 0 Others (beyond family): 0 Future employment:0 Trade License in his own name; He has on hand training; Skilled and working experiences: 06 years; 	Can not supply goods as per demand.
OPPORTUNITIES Location of Shop; Have some fixed customers (Retail & Wholesale); Increasing demand; The Capital of the entrepreneur will be BDT 542,883after 3 years excluding payback of investor's money.	THREATS

Presented at 253rd as Yunus Centre and 70th In-house Executive Social Business Design Lab (GTT) on May 19, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures



















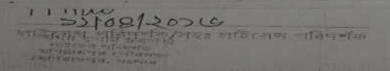
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Center Manager

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ঘর ভাড়া চুক্তিপত্র

১ম পক্ষ (মালিক) যোঃ মশিয়ার রহমান পিতাঃ মোৰ জমান আলী ব গ্রহান জরানগার ভাক মাগিরাখপুর ভপদলপা-মশিনামণ্র, জেলা- খলোর।

২য় পঞ্চ (ভাড়াটিয়া) टमाइ मालायूण त्वाटलन পিতা- মোঃ ঋণ্ত ছাহাৰ धाय- शासताकाणि ডাক- ব্যকোসপোলা ভগকেলা- মণিবামগুর, CERVIT-NCHIFT!

প্রম শক্ষণানয় মহাম সৃষ্টিকর্ত্তার নাম স্বরণ করিয়া পত্র মরভাড়া চুক্তিপত্র লেখা আবহ করিঙেছি যে, আদি ১ম পঞ্চ মোর মশিয়ার রহমান জেলা এশোবের উপজেলা মণিরামপুরের পরীদে মণিধামপুর বাঙারে চাউল বাজার ও নারবেল পটি এবং বি.এন.পি পাটি অফিস সংলগ্র তাট লেমের পশ্চিম পাংশু ঘষটি অধ্যন্থিত । মরটি টিলচসট মেবে পাঁকা ১ সাটার বিশিষ্ট ১)ি রূম ভার্যে দিলে চারিলে ২য় পক্ষ মোধনালযুল হোনেন মালিক ১,০০০/- (এক হাজার) টাকা হিসাবে ডাড়া চুক্তিতে রাজী হওয়ায় ডাথকে দিশ্র নিখিজ গতে ৫৫ (পাঁচ) বছবের চ্রাউন্নচ ধ্যবনা কার্যবার জনা তাড়া প্রধান করিলাম। অগ্রিম জামানত হিসাবে ১,০০,০০০/-(এক নক্ষ) টকে প্রদান করিলেন ।

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১। গরের আমানত বরুপ ১,০০,০০০/- (এক সক) টাকা ২৪ পক্ষ ১ম শক্ষকে প্রদান

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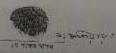
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- ও জনা দর দাখা হাজ নামা ০১/০৮/২০১৭ ইং তারিখ ২২তে ০১/০৮/২০১৭ইং তারিণ প্রবন্ধ কাৰ্যকাৰী থাকিৰে।
- ৪। উক্ত যায় আড়া ০৮ (পাঁচ) কংসর থাবিবে এখং ১ম পঞ্চ জায়গাতাড়া ইচ্ছা কলি প বৃদ্ধি করিয়ে পারিবে মা
- ৫ পরবর্তী ডান্ডাঃ কোরে ২৪ পক্ষের অগ্রাধিকার ধাকিবে।
- ৬। বিদ্যাৎ বিদ্য হয় গক্ষ ৰচন করিবেন

উপরের গওঁবলী অবগত হয়। বেশ্বায় হাক্ষী গনের উপস্থিতীতে আমরা নিশ্ শাক্ষরকারলাম।

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