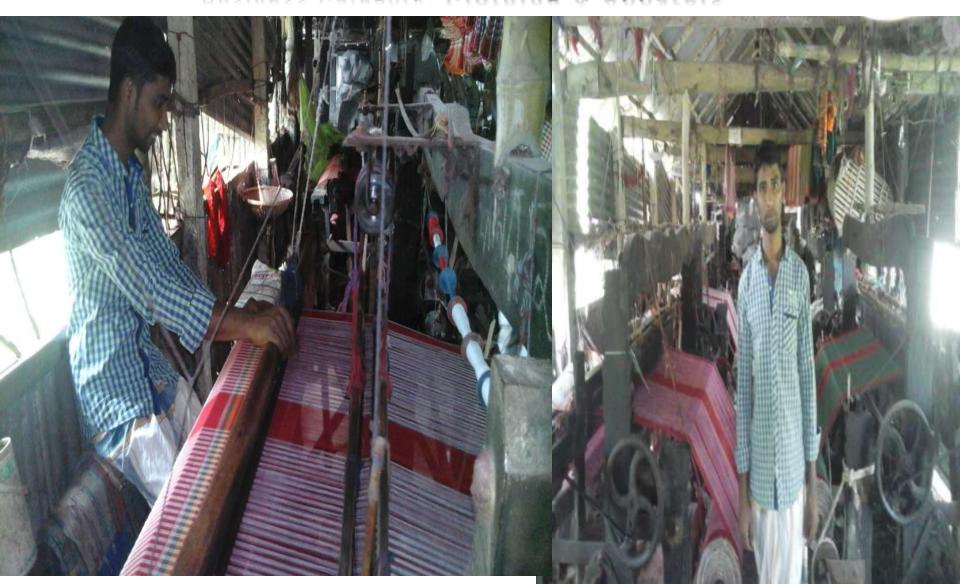


Proposed NU Business Name: **Tin Bhai Waving Factory**Business Category: **Clothing & Apparels** 



Business Proposal Collected by : Md. Saddam Hossain Kazi, Asst. Nobin, Arihazar, Narayanganj.

Business Proposal Prepared by: Naznin Akther

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Ahsanullah Vill: Noagaon, Union: Shatgram, Post: Noagaon, Upazila: Arihazar, District: Narayanganj.
Age	:	30 Years
Marital status	:	Married
Children	:	Nil
sNo. of siblings:	:	03 (Three) Brothers
Parent's and GB related Info:  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : : :	Mother   Mst. Jakirun  Md. Mosharrof Hossain  Branch: Duptara, Centre # 03/Mo,  Loan no.: 2451, Member from 1988 to 2001  First loan: Tk. 2,000  Existing loan: Nil, Last loan: Tk. 10,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: : :	N/A No Nil Nil

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Eight
Present Occupation (Besides own business, i.e., pursuing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, work experience as an apprentice etc.)		05 (Five) years experiences is running his own business. He started this business only with Tk. 200,000 (Two lac).  He has taken 06 (Six) years working experiences as an assistant in his father's business.
Other Own/Family Sources of Income	:	His father income from Agriculture and his brother's income from foreign remittance (Malaysia).
Other Own/Family Sources of Liabilities	:	Nil
NU's Contract No.	:	01722048531
NU's National ID No.	:	6710287235825
NU Project Source/Reference	:	Grameen Telecom Trust

### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Jakirun is a GB member from 1988 to 2001 at first she took GB loan BDT 2,000 (Two thousand).
- Gradually she took loan several times and utilized it by assisting her husband in business.
- Finally GB loan helped her to improve economic condition and livelihood.

# PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name		Tin Bhai Waving Factory
Address/ Location	:	Noagaon, Arihazar, Narayanganj.
Total Investment in BDT	:	BDT 667,000
Financing	:	Self Tk.467,000 (from existing business) Required Investment Tk. 200,000 (as equity)
Present salary/drawings from business	:	BDT 7,000 (Seven Thousand)
Proposed Salary (estimates)	:	BDT 9,000 (Nine Thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 15%
(ii) Estimated % of proposed gross profit margin	:	On products 15%
(iii) In future risk mgt. plan (from fire, disaster etc.)	•	

# INFO ON EXISTING BUSINESS OPERATIONS

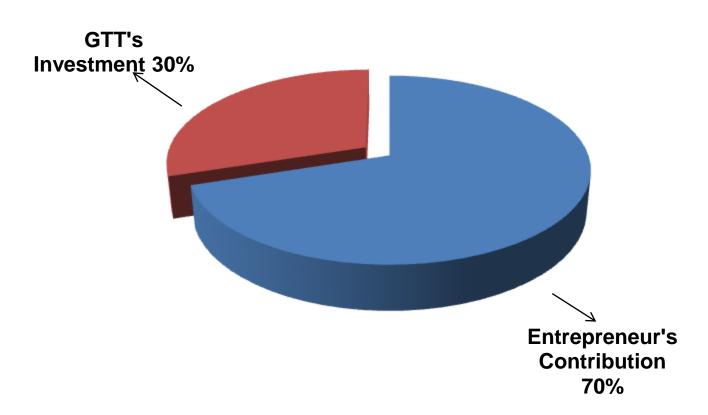
Doutlandone	Existing Business (BDT)				
Particulars Particulars Particulars	Weekly	Monthly	Yearly		
Sales income from Products (A)	36,000	144,000	1,728,000		
Less: Cost of Products (material purchase & wages) (B)	30,600	122,400	1,468,800		
Gross Profit (C) [C=(A-B)]	5,400		259,200		
Less: Operating Cost:	,	,	,		
Electricity bill		1,200	14,400		
Shop Rent (self)		,,	-		
Mobile bill		500	6,000		
Conveyance bill		2,000	24,000		
Present Salary (Family & Self)		7,000	84,000		
Present Salary (Assistant-brother)		1,500	18,000		
Provision of bad debt		, 8	100		
Other Cost (Stationary & Entertainment etc.)		1,100	13,200		
Non Cash Item:		,	-,		
Depreciation Expenses		3,213	38,550		
Total Operating Cost (D)		16,521	198,250		
Net Profit (C-D):		5,079	60,950		

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particula	Existing Business (BDT)	Proposed (BDT)	Total (BDT)		
Existing	Proposed	(BDI)			
Investment in products (gamsha and thread etc.)	Investment in products (thread)	179,250	170,000	349,250	
Investment in Machineries, Equipment & Tools (hand loom - 08 pics, thread making machine-2 pics, finishing machine- 1 pics, bulb and fan etc.)	Investment in Machinery (hand loom - 03 pics)	255,000	30,000	285,000	
Cash in hand		19,750		19,750	
Debtors (Since February, 2016 to at present)		10,000		10,000	
Decoration ( fixture and fittings)		3,000		3,000	
Total Capital		467,000	200,000	667,000	

### SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 467,000
- GTT's Investment BDT 200,000
- Total Capital BDT 667,000



### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Paret and are	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Weekly	Monthly	Yearly	Weekly	Monthly	Yearly	Weekly	Monthly	Yearly
Estimated Sales income from Products (A)	49,500	198,000	2,376,000	56,925	227,700	2,732,400	61,479	245,916	2,950,992
Less: Cost of Products (material purchase & wages) (B)	42,075	168,300	2,019,600	48,386	193,545	2,322,540	52,257	209,029	2,508,343
Gross Profit (C) [C=(A-B)]	7,425	29,700	356,400	8,539	34,155	409,860	9,222	36,887	442,649
Less: Operating Cost:									
Electricity bill		1,500	18,000		1,800	21,600		2,000	24,000
Shop Rent (self)		-	_		-	-		-	-
Mobile bill (SMS & Reporting)		800	9,600		900	10,800		1,000	12,000
Conveyance		2,500	30,000		3,000	36,000		3,500	42,000
Ownership Transfer Fee		1,333	8,000		1,333	16,000		1,333	16,000
Proposed Salary-(Family & Self)		9,000	108,000		10,000	120,000		10,500	126,000
Proposed Salary (Assistant-brother)		2,000	24,000		2,500	30,000		3,000	36,000
Bank Charge (DD, PO, SC)		55	330		55	660		55	660
Provision of bad debt		8	100		8	100		8	100
Other Cost (stationary & Entertainment etc.)		1,600	19,200		2,000	24,000		2,000	24,000
Non Cash Item:									
Depreciation Expenses		3,588	43,050		3,588	43,050		3,588	43,050
Total Operating Cost (D)	_	22,384	260,280	-	25,184	302,210		- 26,984	323,810
Net Profit (C-D)	-	7,316	96,120	-	8,971	107,650		9,903	118,839
Retained Income			96,120			203,770			322,609

Note: 1. Agreed Grace Period: Six Months

2. Investment Payback Schedule: Quarterly installment including ownership transfer fee from the date of chaque deposited in NU's business account.

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		-
1.2	Net Profit (ownership tr. Fee added back)	104,120	123,650	134,839
1.3	Depreciation Expenses	43,050	43,050	43,050
1.4	Opening Balance of Cash Surplus	-	99,170	169,870
	Total Cash Inflow	347,170	265,870	347,759
2.0	Cash Outflow			
2.1	Product Purchase	200,000	-	_
2.2	Investment Payback including Ownership Transfer Fee	48,000	96,000	96,000
	Total Cash Outflow	248,000	96,000	96,000
3.0	Total Cash Surplus	99,170	169,870	251,759

### **SWOT ANALYSIS**

STRENGTH  Present employment: Self: 01 Family: 01 (brother) Others (beyond family): 08 (production basis) Future employment: 03 (production basis)	WEAKNESS  Can not supply goods according to demand.
<ul> <li>□ Ownership of business in his own name;</li> <li>□ Trade License of Business in own name;</li> <li>□ Family business</li> <li>□ Good reputation;</li> <li>□ He has on hand training;</li> <li>□ Skilled &amp; working experiences: 11 years;</li> </ul>	
OPPORTUNITIES  □ Location of shop; Market place. □ Increase of demand; □ The capital of Entrepreneur will be Tk. 789,609 after 3 years excluding payback of investor's money.	THREATS  □Local Competitors.

Presented at 148<sup>th</sup> as Yunus Centre and 25<sup>th</sup> In-house Executive Social Business Design Lab

(GTT) on December 10, 2015 at Grameen Telecom Trust Premises

Thank you

# Pictures

































































### ১নং সাতগ্রাম ইউনিয়ন পরিষদ

ভাক্ষর: সাত্যাম, উপজেলা: আড়াইহাজার, জেলা: নারায়ণগঞ্জ। Email: chairmansatgramup@yahoo.com, http//satgramup.narayanganj.gov.bd

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মালিকের নাম

পিতা/স্বামীর নাম

মাতার নাম

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উপজেলা-আড়াই হাজার, জেলা-নারায়ণগঞ্জ।

পেশা বা ব্যবসার ধরণ:

প্রদত্ত ফিসের পরিমাণ:

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যে সময়ের জন্য লাইসেল প্রদত্ত হইল: ২০১ ৫

याअग्रिट

লাইসেলের মেয়াদ: ৩০-০ ২০১৫ র ৩

জন্য লাইসেন্স মঞ্জুর । গা হইল।

এই সময় পর্যন্ত ইউনিয়নের সীমার মধ্যে তাহার ব্যবসা চালাইবার

১নং সাতগ্রাম ইউনিয়ন পরিষদ সদ্দ মাহমুদ

> /हराविसान নাত্যাম ইউনিয়ন পরিয়দ রাভাইহাজার নারায়ণগঞ

সেকেটারীর স্বাক্ষর

সময়মত ট্যাক্স পরিশোধ করিবেন।





### ণণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the Propie's Republic of Bangladesh

NATIONALIO CARD / बाबीय ग्रिक्य ग्रा



নাম: মোঃ আহসানউল্লাহ

Name: Md Ahsanullah

পিতা: মোঃ মোশারফ যোগেন

মাডা: মোগাঃ জাকিরন

Date of Birth: 15 Jan 1986

ID NO: \$710287235825

এই কাউটি গণ্ডজাতন্ত্ৰী বাংলাদেশ সরকারের সম্পতি। কাউটি বাবহারকারী বাতীত জন।
কোগাও পাুওয়া গেলে নিকটছ পোট অফিসে জন্ম দেয়ার জনা অনুরোধ করা হলো।
ক্রিকানা: গ্রাম/রাজ্যা: নোয়াপাঁও, বড় নোয়াপাঁও, ভাকধর: নোয়াপাঁও - ১৯০৪,

व्यापृष्टिशकातं, नाडाग्रनगञ्ज



প্রদানকারী কর্তৃপক্ষের স্বাহ্মর প্রদানের তারিখ: ২৩/০৬/২০০৮

# Thank You