



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Shajahan Vill: Dottopara, Post: Isshworgonj, Upazilla: Isshworgonj, District: Mymensingh
Age	:	29 Years
Marital status	:	Married
Progeny		One Son
No. of siblings:	:	3(Three) brothers and 2 (two) sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who page GB loop installment		Mother Father Mst. Asia Khatun Let. Abdus Sattar Branch: Ishworgonj, Group # 03, Centre # 87/M, Loan no.2952/1, Member since: 2000, First Ioan: Tk. 3,000, Last GB Ioan: 24,000, Outstanding: Nil
 (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others 		Nil Nil Nil Nil
Education, till to date	:	Eight 2

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agricultural
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has ten years cow rearing experience.
Other Own/Family Sources of Income	:	Agricultural
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01728825702
National ID number	•	6123103453312
NU Project Source/Reference	:	Grameen Kalyan, Mymensingh Unit, Mymensingh (FS. Mst. Sharmin Sultana, ID No. 2559)

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2000. At first she took GB loan BDT 3,000 (Three thousand) and used the money in his business development. Gradually several times she took GB loan and utilized in agriculture purposes.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

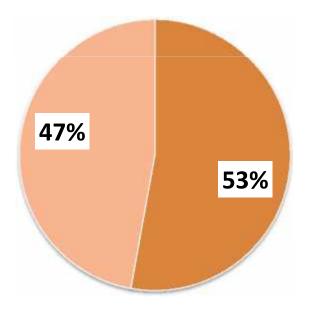
Business Name		Rifat caw fattening farm		
Address/ Location	:	Dottopara, Ishworgonj, Mymensingh		
Total Investment in BDT	:	BDT :3,16,000/-		
Financing	:	Self financing:BDT : 1,66,000Required Investment:BDT : 1,50,000 (as equity)		
Present salary/drawings from business (estimates)	:	Nil		
Proposed Salary	:	BDT 5,000 (five thousand only)		
Proposed Business Implementation Plan:	:	 Start with having 3 cows average TK. 40,000/- each; In every six months all cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months; Feeding cost of each cow per cycle BDT 18,000/-; Selling price of each cow after every cycle BDT 70,000/- Expected doctor and medicine cost for each cow per cycle = 800/-; Payback period to the investor is 3 years; Expected date to start the project as soon as possible. 		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business/	Prop Busines	Total	
Faiticulai 5	NU (BDT)	NU	Investor	(BDT)
Cow Shade (Ready)	15,000	35,000	-	50,000
Cost of 5 cow (Tk. 40,000 per Cow)	75,000	-	80,000	155,000
Fan & Light	5,000	-	-	5,000
Working Capital (Feeding Cost per cow 18000 per six month		36,000	54,000	90,000
Water supply motor & Fittings			10,000	10,000
Cash in hand			6,000	6,000
Total Capital	95,000	71,000	150,000	316,000

Source of Finance

Particulars	Amount in BDT	In %
Entrepreneur's Contribution	166,000	53
Investor's Investment	150,000	47
Total Investment	316,000	100



Entrepreneur's Contribution

Investor's Investment

FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)	
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	350,000	325,000	675,000	385,000	357,500	742,500	423,500	393,250	816,750
Cow Dung Sales	2,500	2,500	5,000	2,625	2,625	5,250	2,756	2,756	5,513
(A) Total Revenue	352,500	327,500	680,000	387,625	360,125	747,750	426,256	396,006	822,263
Less: Cost of sale	es								
Cow Cost	155,000	155,000	310,000	162,750	162,750	325,500	170,888	170,888	341,775
Cow Food	108,000	108,000	216,000	113,400	113,400	226,800	119,070	119,070	238,140
(B) Total Cost of Sales	263,000	263,000	526,000	276,150	276,150	552,300	289,958	289,958	579,915
Gross profit (GP) [C=(A-B)]	89,500	64,500	154,000	111,475	83,975	195,450	136,299	106,049	242,348
Less: Operating C	Costs:								
Electricity bill	300	300	600	315	315	630	331	331	662
Transportation	800	800	1,600	840	840	1,680	882	882	1,764
Doctors and Medicine	4,000	4,000	8,000	4,200	4,200	8,400	4,410	4,410	8,820
Mobile bill	1,800	1,800	3,600	1,890	1,890	3,780	1,985	1,985	3,969
Proposed salary	30,000	30,000	60,000	31,500	31,500	63,000	33,075	33,075	66,150
Non Cash Item:									
Depreciation Expenses	750	750	1,500	825	825	1,650	866	866	1,733
Total Operating Cost (D)	37,650	37,650	75,300	39,570	39,570	79,140	41,549	41,549	83,097
(C-D)Net Profit:	51,850	26,850	78,700	71,905	44,405	116,310	94,750	64,500	159,251
Retained Income:			78,700			116,310			159,251

Notes: 1. Agreed Grace period: Six Months.

2. Investment Payback schedule: Half Yearly installment including ownership transfer fee after Six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow:			
Capital Infusion by UDYOKTA	71,000	239,700	296,010
Capital Infusion by Investor	150,000	-	
Sales	680,000	747,750	822,263
Total Receipts	901,000	987,450	1,118,273
Cash Outflow:			
Cost of goods sold	526,000	552,300	579,915
Operating expenses	75,300	79,140	83,097
Payback to investor	60,000	60,000	60,000
Total payment	661,300	691,440	723,012
Closing Balance	239,700	296,010	395,261

SWOT ANALYSIS

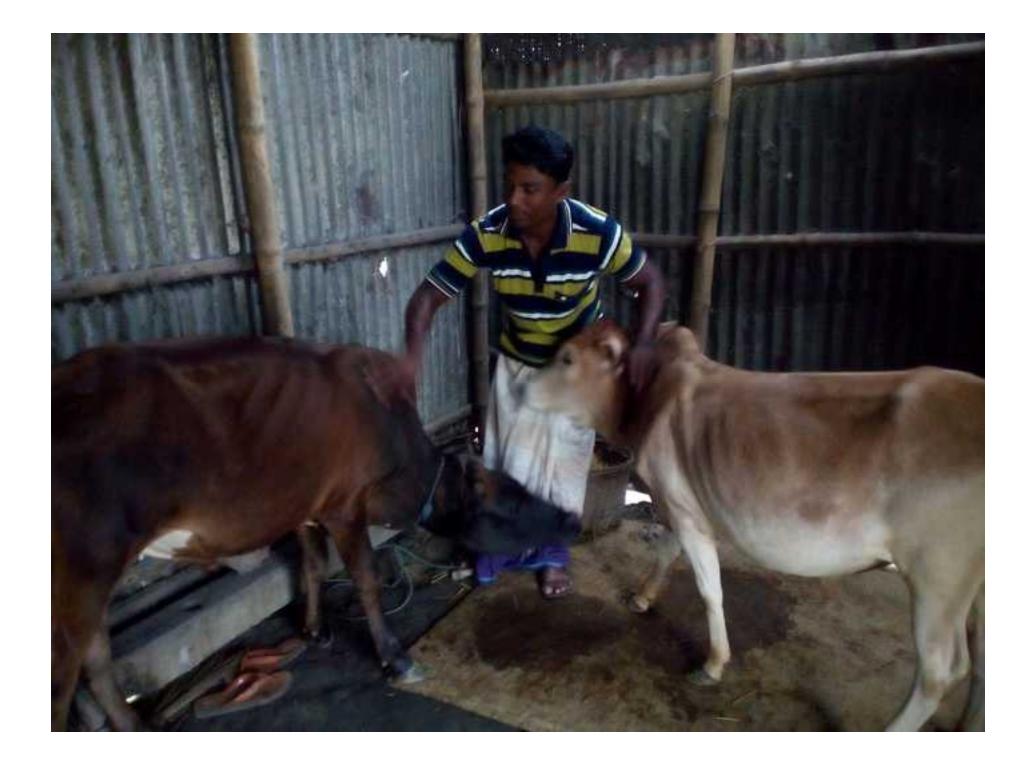
Strength	Weakness
 Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name 	Shortage of foods in rainy season.
OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 21th Ex. SB Design Lab on May 29, 2016 at Grameen Kalyan

Thank you

Trade License

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NU with his Mother



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