Grameen Kalyan Proposed NU Business Name: Mayer Dowa Layer Farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Faruk Ahammed Vill: Boilor Baskuri, Post: Hodder Vita, Upazilla: Trishal, District: Mymensingh.
Age	••	24 Years
Marital status	:	Unmarried.
No. of siblings:	•	5 (Five) Brothers and 1 (One) sister.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother V Father Mst: Momotaj Begum Md: Aman Ullah. Branch: Trishal ,Group # 09, Centre # 40/M, Loan no. 9706, Member since: 2000, First loan: 5,000 Existing loan:16,000, Outstanding: Nil
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Father No Nil Nil Nil
Education, till to date	•	H.S.C 2

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Business
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	He has no training but 5 years practical experience in this business.
Other Own/Family Sources of Income	:	Father's income from agriculture.
Other Own/Family Sources of Liabilities	:	Nil.
Contact number	:	01928725530
National ID Number	:	19926119415000179
NU Project Source/Reference	:	GK/Trishal Unit/ Md. Aminul Islam (2348).

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2000. At first she took GB loan BDT=5,000 (five thousand) and used the money in agriculture farming. Gradually several times she took GB loan and utilized in her husband's business & agriculture farming.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

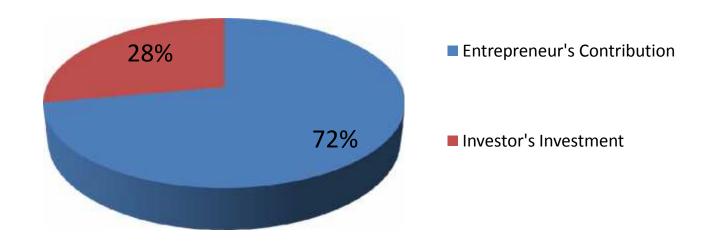
Project's Name	-	Mayer Dowa Layer Farm.	
Address/ Location	:	Boilor Baskuri, Trishal, Mymensingh.	
Total Investment		BDT = 4,30,000	
Financing	:	Self financing: BDT = 3,10,000 (Existing business & cash) Required Investment: BDT= 1,20,000 (as equity)	
Present salary/drawings from business (estimates)	:	Nil Nil	
Proposed Salary	:	Self- BDT= 2,500 (two thousand five hundred) Employee-BDT= 2,000 (two thousand)	
Proposed Business Implementation Plan	Ξ	 This is an on going business so the fund need to buy Medicine & layer feed; One employee appointment per month salary Tk. 2000; Estimated price of egg about @ Tk. 6.50 per piece; Estimated egg production per day 470 piece; Estimated egg & layer sales per cycle about @ Tk.17,86,000; Estimated feed & medicine cost per cycle @ Tk.14,40,000 Pay back period is estimated 3 years; 	

PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Existing Business/NU Investment (BDT)(1)	Proposed Business (BDT)		Total (BDT)
Investment in		NU	Investor	
different categories:				
Shade for layer	80,000			80,000
Case for Layer (egg)	60,000			60,000
Out Side Net For Shed	15,000			15,000
Electric Fitting	5,000			5,000
Baby Chicken Layer (500* 50 pcs)	25,000	-	_	25,000
Feed (1900 Per Sack)	60,000		100,000	160,000
Water Motor & Pump	30,000		-	30,000
Medicine & Vaccine	20,000		20,000	40,000
Transport	5,000		-	5,000
Cash in Hand	10,000		-	10,000
Total Capital	310,000	•	120,000	430,000

Source of Finance

Particulars	Amount in BDT	In %
Entrepreneur's Contribution	310,000	72
Investor's Investment	120,000	28
Total Investment	430,000	100



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particular	1st	Cycle =24 N	Month	2nd Cycle=24 Month		
Particular	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales Egg =470*6.50	3,055	91,650	1,649,700	3,361	100,815	1,814,670
Sales Layer (470 pieces*BDT 290)			136,300			136,300
Total sales(A):	3,055	91,650	1,786,000	3,361	100,815	1,950,970
Baby layer			50,000			25,000
Feeds (60 Kg Per day*32 Tk Per Kg)	1,920	57,600	1,382,400	2,016	60,480	1,451,520
Cost of Medicine (average)	80	2,400	57,600	84	2,520	60,480
Less: Total Cost of Sales (B)	2,000	60,000	1,490,000	2,100	63,000	1,537,000
Gross Profit (GP) = [C = (A-B)]	1,055	31,650	296,000	1,261	37,815	413,970
Less: Operating Costs						
Transport		1,000	24,000		1,050	25,200
Proposed salary Self		2,500	60,000		2,625	63,000
Wages 1		2,000	48,000		2,100	50,400
Electric bill		250	6,000		263	6,300
Mobile bill		250	6,000		263	6,300
Other Expenses		300	7,200		315	7,560
Non Cash Item		-	-		-	-
Depreciation Expenses		1,000	24,000		1,100	26,400
Total Operating Cost (D)		7,300	175,200		7,715	185,160
(C-D) Net Profit:		24,350	120,800		30,100	228,810
Retained Income:			120,800			228,810

Notes: 1. Agreed Grace period: 3 Months.

^{2.} **Investment Payback schedule**: Monthly installment including ownership transfer fee after 3 months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	1st cycle=24 Month	2nd Cycle=24 Month
Cash inflow		
Opening Balance	10,000	464,800
Capital Infusion by UDYOKTA	310,000	-
Capital Infusion by Investor	120,000	-
Sales	1,786,000	1,950,970
Total Receipts	2,226,000	2,415,770
Cash Outflow		
Cost of goods sold	1,490,000	1,537,000
Operating expenses	175,200	185,160
Return to investor	96,000	48,000
Total payment	1,761,200	1,770,160
Closing Balances	464,800	645,610

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 01; Skill & Experience:5 years.	Weakness □ Lack of Sufficient Capital.
Opportunities Local Demand; Investor's money will be payback in three years; Local Veterinary Doctors.	THREATS Theft; Virus/ Bird flue; Scarcity of feeds.

Presented at 21th Ex. SB Design Lab on May 29, 2016 at Grameen Kalyan

Thank you

Trade License













NU & his Parents



Thank You