

Proposed NU Business Name: Nizhum Bostraloy

Business Category: Clothing & Apparels



Project Identified by: Md. Forid Uddin, Asst. Officer, Sadar Unit, Rangpur Business Proposal Prepared by: Fahina Yesmin Happy

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Md. Jaman Mia					
		Vill: Kobaru Collgepara, City Corporation, Post: Burir Hat farm, Upazila: Rangpur, District: Rangpur.					
Age	:	32 years					
Marital status	••	Married					
Children		Nil					
No. of siblings:	:	05 (Five) Brothers and 02 (Two) Sisters					
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan		N/A No Nil Nil					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Eight
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	••	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		03 (Three) years experience is running his own business. He started the business with BDT 30,000 (Thirty Thousand). He has 08 (Eight) Years working experience as an assistant in cloth Shop of local Supar Market.
Other Own/Family Sources of Income	:	His Elder 03 (Three) brother's income from job (Garments and Clinic). His father's income from agriculture. His younger brother's income from entrepreneur's business as an assistant.
Other Own/Family Sources of Liabilities	••	Nil
NU's Contact No.	:	01727672753
NU's National ID No.	:	8514939402492
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Nohiron Nesa is a GB member since March 12, 2000 at first she took GB loan BDT 4,000 (Four thousand).
- Successively several times she utilized GB loan for repairing house, purchasing cow and cultivation purposes.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Nizhum Bostraloy
Address/ Location	:	Burir hat, Rangpur.
Total Investment in BDT	:	Tk. 252,000
Financing	:	Self Tk. 172,000 (from existing business) Required Investment Tk. 80,000 (as equity)
Present salary/drawings from business	:	BDT 5,500 (Five thousand five hundred)
Proposed Salary	:	BDT 7,500 (Seven thousand Five hundred)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 20% and Tailoring 90%
(ii) Estimated % of proposed gross profit margin	:	On products 20% and Tailoring 90%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

INFO ON EXISTING BUSINESS OPERATIONS

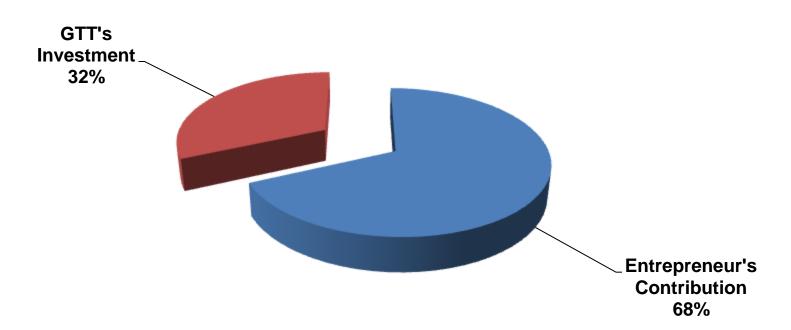
Doutionland		EB (BDT)					
Particulars	Daily	Monthly	Yearly				
Sales income from products	1,200	33,600	403,200				
Income from Tailoring	250	7,000	84,000				
Total Income from Sales & Services (A)	1,450	40,600	487,200				
Cost of products (Products Purchase)	960	26,880	322,560				
Cost of Tailoring (Sewing accessories cost)	25	700	8,400				
Total Cost of sales & Tailoring (B)	985	27,580	330,960				
Gross Profit (C) [C=(A-B)]	465	13,020	156,240				
Less: Operating Cost:							
Electricity bill		500	6,000				
Generator bill		300	3,600				
Night Guard bill		100	1,200				
Shop Rent		500	6,000				
Mobile bill		500	6,000				
Conveyance bill		1,500	18,000				
Provision of bad Debt		9	112				
Present Salary (Self & family)		5,500	66,000				
Present Salary (Assistant-01-brother)		1,000	12,000				
Other Cost (stationary & Entertainment etc.)		700	8,400				
Non Cash Item:							
Depreciation Expenses		150	1,805				
Total Operating Cost (D)		10,760	129,117				
Net Profit (C-D):		2,260	27,123				

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing	Proposed	Total		
Existing	Proposed	Business (BDT)	(BDT)	(BDT)	
Investment in products (Different types of three pieces, gauge cloth, ladies wear, scarf and others clothing item, baby wear etc.)	Investment in products (Different types of three pieces, gauge cloth, ladies wear, scarf and others clothing item etc.)	119,729	80,000	199,729	
Investment in machineries & equipm light etc.)	7,400	-	7,400		
Cash in hand	3,725	-	3,725		
Debtors (Since February, 2016 to at	11,196	-	11,196		
Creditors (Since February, 2016 to a	t present)	(27,000)	-	(27,000)	
Decoration (fixture and fittings)	6,950	-	6,950		
Advance for Shop		50,000	-	50,000	
Total Capita	al	172,000	80,000	252,000	

SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 172,000
- GTT's Investment BDT 80,000
- Total Capital BDT 252,000



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
		Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated sales income from products	2,200	61,600	739,200	2,420	67,760	813,120	2,783	77,924	935,088	
Est. Income from Tailoring	300	8,400	100,800	345	9,660	115,920	380	10,626	127,512	
Total Income from Sales & Services (A)	2,500	70,000	840,000	2,765	77,420	929,040	3,163	88,550	1,062,600	
Cost of products (Products Purchase)	1,760	49,280	591,360	1,936	54,208	650,496	2,226	62,339	748,070	
Cost of Tailoring (Sewing accessories cost)	30	840	10,080	35	966	11,592	38	1,063	12,751	
Total Cost of sales & Tailoring (B)	1,790	50,120	601,440	1,971	55,174	662,088	2,264	63,402	760,822	
Gross Profit (C) [C=(A-B)]	710	19,880	238,560	795	22,246	266,952	898	25,148	301,778	
Less: Operating Cost:										
Electricity bill		700	8,400		800	9,600		1,100	13,200	
Generator bill		400	4,800		500	6,000		500	6,000	
Night Guard bill		200	2,400		300	3,600		300	3,600	
Shop Rent		500	6,000		500	6,000		500	6,000	
Mobile bill (SMS & Reporting)		700	8,400		700	8,400		700	8,400	
Conveyance		2,500	30,000		2,800	33,600		3,300	39,600	
Provision of bad Debt		9	112		9	112		9	112	
Ownership Transfer Fee		533	3,200		533	6,400		533	6,400	
Proposed Salary (Self & family)		7,500	90,000		8,000	96,000		8,500	102,000	
Proposed Salary (Assistant-01-brother)		1,500	18,000		2,000	24,000		2,000	24,000	
Bank Charge (DD, PO, SC)		50	600		100	1,200		100	1,200	
Other Cost (stationary & Entertainment etc.)		900	10,800		1,000	12,000		1,050	12,600	
Non Cash Item:										
Depreciation Expenses		150	1,805		150	1,805		150	1,805	
Total Operating Cost (D)		15,643	184,517	-	17,393	208,717		18,743	224,917	
Net Profit (C-D):		4,237	54,043	-	4,853	58,235	-	6,405	76,861	
Retained Income			54,043			112,278			189,140	

Notes: 1. Agreed Grace period: Six months

2. **Investment Payback schedule:** Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	80,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	57,243	64,635	83,261
1.3	Depreciation Expenses	1,805	1,805	1,805
1.4	Opening Balance of Cash Surplus	_	39,848	67,888
	Total Cash Inflow	139,048	106,288	152,955
2.0	Cash Outflow			
2.1	Product Purchase	80,000	-	_
2.2	Investment Payback including Ownership Transfer Fee	19,200	38,400	38,400
	Total Cash Outflow	99,200	38,400	38,400
3.0	Total Cash Surplus	39,848	67,888	114,555

☐ Present employment: Self: 01, Family:01 (Younger Brother) ☐ Can not supply goods and Others (beyond family): 0 Services as per demand. Future employment:0 ☐ Trade License in his own name; ☐ Ownership of business in his own name; ☐ He has on hand training; ☐ Skilled and working experiences (11yrs); $\mathbf{T}_{\mathsf{HREATS}}$ PPORTUNITIES ☐ Increase of local competitors; ☐ Location of Shop; ☐ Have some fixed customers (Retail & Wholesale); ☐ Increasing demand; ☐ The Capital of the entrepreneur will be BDT 361,140 after 3 years excluding payback of investor's money.

Presented at 208th as Yunus Centre and 51st In-house Executive Social Business Design Lab

(GTT) on March 16, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures













রংপুর সিটি কর্পোরেশন

স্থাপিতঃ ২০১২ ইং

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Government of the People's Republic of Bangladesh

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নাম: মোঃ ছামান মিয়া

Name: Md Jaman Mia

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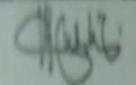
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Date of Birth: 21 Nov 1984

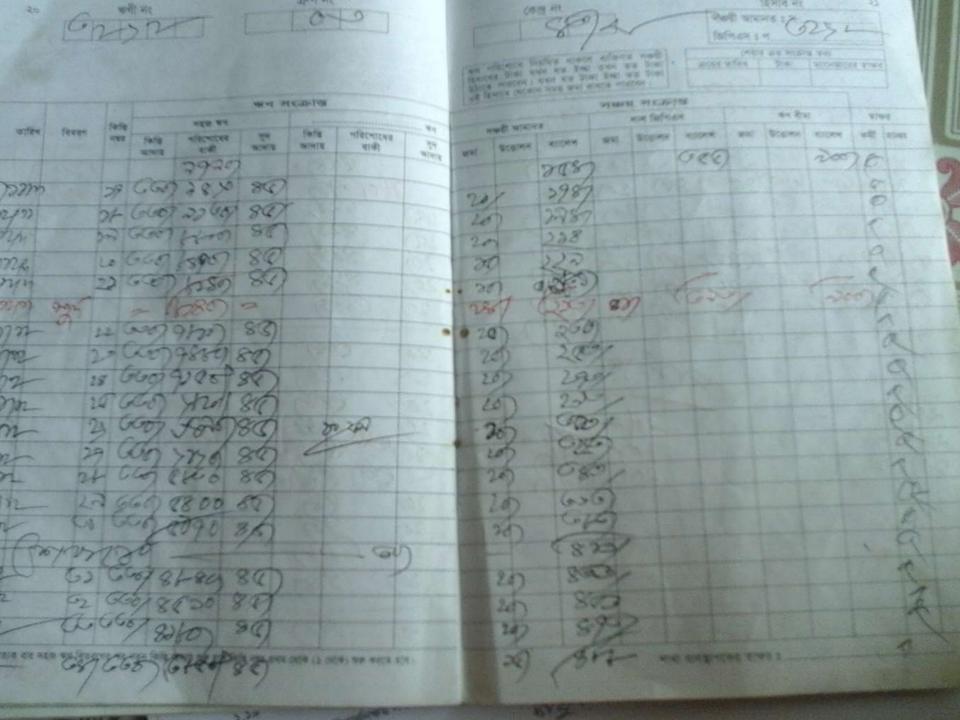
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সহজ ঋণের পাশ বই

নাম কর্মান ভারিম হ্লাপ্রের সাক্ষর বিশ্ব



Thank You