Proposed NU Business Name: SATHI TAILORS



Project identification and prepared by: Md Nurul Islam, Kaliakoir Unit, Gazipur

Project verified by: Md Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MST REHANA BEGUM	
Age	:	05-07-1984 (32 Years)	
Education, till to date	:	Class Four	
Marital status	:	Married	
Children	:	1 Son 1 Daughter	
No. of siblings:	:	3 Brothers & 3 Sisters.	
Address	:	Vill: Dhuligora, P.O: Borogobindapur, P.S: Kaliakoir Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST FUL KHATUN LATE MD RAHAZ UDDIN Branch: Mouchak, Kaliakoir Centre # 26(Female), Member ID:2009/1, Group No: 01 Member since: 20-01-2009 (07 Years) First loan: BDT 5,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 15,000, Outstanding loan: BDT 13295 N/A No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	:	10 years experience in running business. (8 years in Own business & 2 years in as apprentice.
Training Info	:	He has 1 year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01793370369
Mother's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd Kaliakoir Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST FUL KHATUN joined Grameen Bank since 07 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SATHI TAILORS	
Location	:	Chandara	
Total Investment in BDT	:	BDT 1,95,000/-	
Financing	:	Self BDT 1,15,000/-(from existing business) 62% Required Investment BD 70,000/-(as equity) 38%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15ft x 12 ft= 180 square ft	
Security of the shop	:	BDT 80,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cloths and clothing items etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Baburhat, Narshingdi, Karotia Agreed grace period is 3 months. 	

LVICTING	Rucinocc
EXIZILIE	Business

Existing Dusiness				
Paticular	Daily	Monthly	Yearly	
Revenue(Sales)				
Cloth items	2000	60000	720000	
Sweing service	500	15000		
Total Sales (A)	2500	75000	900000	
Less Variable Expense				
Cloth items	1600	48000	576000	
Sweing service	150	4500	54000	
Total variable Expense (B)	1,750	52500	630000	
Contribution Margin (CM) [C=(A-B)	750	22500	270000	
Less Variable Expense				
Rent		1,800	21600	
Electricity bill		400	4800	
Transportation		1,000	12000	
Salary (self)		5000	60000	
Salary(Staff)		8000	96000	
Entertainment		100	1200	
Mobile bill		100	1200	
Total fixed cost (D)		16,400	196800	
Net Profit (E)= [C-D]		6,100	73200	

Investment Breakdown					
Particulars	Existing	Proposed	Total		
3 Piece	30,000	30000	60000		
Print cloth	26,000	10,000	36000		
1 colour	12,500	5000	17500		
Katan	6,000		6000		
Borkha	7,100	10,000	17100		
1 piece	6,000		6000		
Ladies guaze scarf	960	10,000	10960		
Scarf	1,440	5,000	6440		
Fixed asset	25000		25000		
Sewing machine	15000		15000		
Singer sewing machine	6000		6000		
	115,000	70,000	185000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Cloth items	2800	84000	1008000	1058400
Sweing service	600			
Total Sales (A)	3400	102000	1224000	1058400
Less Variable Expense				
Cloth items	2240	67200	806400	846720
Sweing service	160	4800	57600	60480
Total variable Expense (B)	2,400	72000	864000	907200
Contribution Margin (CM) [C=(A-B)	1,000	30000	360000	378000
Less Variable Expense				
Rent		1,800	21,600	30,000
Electricity bill		500	6000	6200
Transportation		1,500	18000	18,500
Salary (Self)		5000	60000	60000
Salary(Staff)		8000	96000	96000
Entertainment		200	2400	2600
Mobile bill		200	2400	2500
Total fixed cost (D)		17,200	206400	215,800
Net Profit (E)= [C-D]		12800	153600	162,200
Investment Payback			42,000	42,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	153,600	162,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		111,600
	Total Cash Inflow	223600	273800
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
	Total Cash Outflow	112,000	42000
3	Net Cash Surplus	111,600	231800

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures















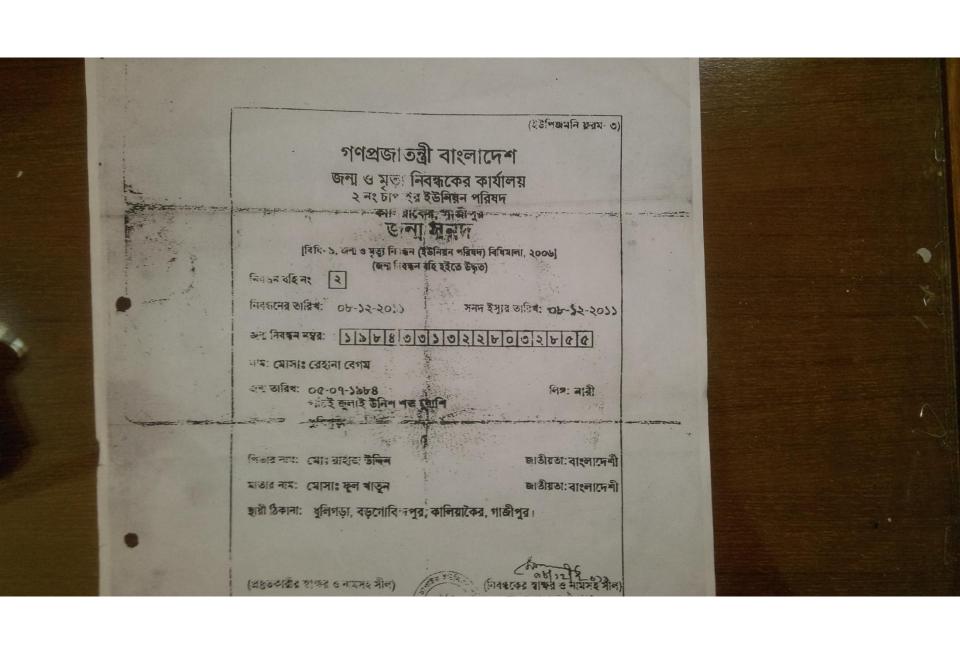












FAMILY PICTURE

