Proposed NU Business Name: MOHIDUL COSMETICS & SHOE STORE



Project identification and prepared by: Md Ebadat Hossain Puthiya Unit, Rajshahi

Project verified by: Abdul Mannan Khan



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD MOYDUL ISLAM	
Age	:	15-08-1989 (27 Years)	
Education, till to date	:	Class Eight	
Marital status	:	Married	
Children	:	Nil	
No. of siblings:	:	2 Brothers	
Address	:	Vill: Harokhali, P.O: Dhopa Para, P.S: Puthiya, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST MONZURA BEGUM MD ZALAL UDDIN Branch: Puthiya,Centre # 40 (Female), Member ID: 4061, Group No: 05 Member since: 19-04-2001 (15 Years) First Ioan: BDT 5000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 72000, Outstanding Ioan: BDT 64664 N/A No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has 1 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01790981794
Mother's Contact No.		01754536156
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST MONZURA BEGUM joined Grameen Bank since 15 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

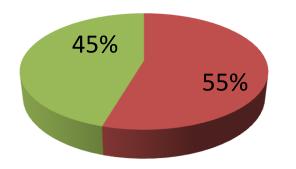
Proposed Nobin Udyokta Business Info				
Business Name	:	MOHIDUL COSMETICS & SHOE STORE		
Location	:	Dhopapara Baazar		
Total Investment in BDT	:	BDT 1,10,000/-		
Financing	:	Self BDT 60,000/-(from existing business) 77%		
		Required Investment BDT 50,000 /-(as equity) 23%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	19 ft x 9 ft= 171 square ft		
Security of the shop	:			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cosmetics & Shoe etc. Average 20 % gain on sale. The business is operating by entrepreneur. Existing no employee. One will be appointed after getting money. The shop is own Collects goods from Kaluhati Banesshor Agreed grace period is 4 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Sandal & Cosmetics	2000	60000	720000
Total Sales (A)	2000	60000	720000
Less Variable Expense			
Sandal & Cosmetics	1600	48000	576000
Total variable Expense (B)	1,600	48000	576000
Contribution Margin (CM) [C=(A-B)	400	12000	144000
Less Variable Expense			
Rent		1,000	12000
Electricity bill		250	3000
Transportation		500	6000
Salary (self)		5000	60000
Guard		90	1080
Mobile bill		200	2400
Total fixed cost (D)		7,040	84480
Net Profit (E)= [C-D]		4,960	59520

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Sandal	41,000	30,000	71000		
Barmeese Sandal	4,000	0	4000		
Cosmetics	15,000	20,000	35000		
	60,000	50,000	110000		

Source of Finance



Entrepreneur's Contribution 60,000
Investor's Investment 50,000
Total 110,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Sandal & Cosmetics	2900	87000	1044000	1096200
Total Sales (A)	2900	87000	1044000	1096200
Less Variable Expense				
Sandal & Cosmetics	2320	69600	835200	876960
Total variable Expense (B)	2,320	69600	835200	876960
Contribution Margin (CM) [C=(A-B)	580	17400	208800	219240
Less Variable Expense				
Rent		1,200	14400	14,600
Electricity bill		350	4200	4400
Transportation		600	7,200	7,400
Salary (Self)		5000	60000	60000
Guard		90	1080	1080
Mobile bill		250	3000	3200
Total fixed cost (D)		7,490	89,880	90,680
Net Profit (E)= [C-D]		9910	118920	128,560
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2(BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	118,920	128,560
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		88,920
	Total Cash Inflow	168920	217480
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	88,920	187480



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





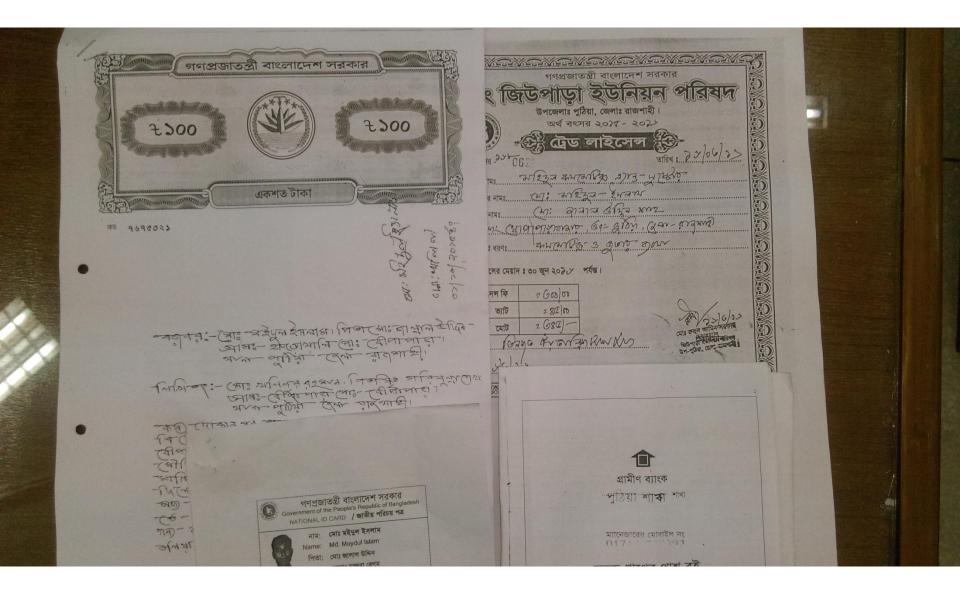












FAMILY PICTURE

