Proposed NU Business Name: ALIM SRORE



Project identification and prepared by: Shahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Mijanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	ABDUL ALIM		
Age	:	11-01-1983 (33 Years)		
Education, till to date	:	Class 6		
Marital status	:	Married		
Children	:	1Son		
No. of siblings:	:	2 Brothers & 1 Sister		
Address	:	Vill: Horihorpara, P.O: Mougachi, P.S: Mohonpur, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father JALEMA SALAM Branch: Mougachi, Mohonpur, Centre # 59(Female), Member ID: 4927/1, Group No: 02 Member since: 05-12-2005 (03Years) First loan: BDT 2,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000, Outstanding loan: BDT 14685 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01731845536
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohonpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JALEMA joined Grameen Bank since 03 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	 :	ALIM SRORE		
Location	:	Horijorpara, Mohonpur, Rajshahi		
Total Investment in BDT	:	BDT 183,500/-		
Financing	:	Self BDT 1,03,500/-(from existing business) 56% Required Investment BDT 80,000/-(as equity) 44%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 08 ft= 80 square ft		
Security of the shop	:	BDT 11,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; rice, pulse, oil etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Nowhata, Rajshahi. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Grocary items	3000	90000	1080000
Total Sales (A)	3000	90000	1080000
Less Variable Expense			
Grocary items	2550	76500	918000
Total variable Expense (B)	2,550	76500	918000
Contribution Margin (CM) [C=(A-B)	450	13500	162000
Less Variable Expense			
Rent		400	4800
Electricity bill		200	2400
Transportation		2,000	24000
Salary (self)		5000	60000
Entertainment		200	2400
Mobile bill		150	1800
Total fixed cost (D)		7,950	95400
Net Profit (E)= [C-D]		5,550	66600

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Rice (10 kgx1800)	18,000	18,000	36000		
Pulse (40kgx100)	44,000	10,000	54000		
Oil (21Barrelx 22000)	12,500	22,000	34500		
Sugar (5 bag x2500)	7,500	25,000	32500		
Flour,Sopa,Cosmetics,Biscuit,Spice,Co					
smetics	11,500	-	11500		
Chips, Chanachur, Chocolate, Coil, Pen, B					
ulb etc	10,000	5,000	15000		
	103,500	80,000	183500		

Source Of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Grocary items	4300	129000	1548000	1625400	
Item					
Total Sales (A)	4300	129000	1548000	1625400	
Less Variable Expense					
Grocary items	3655	109650	1315800	1381590	
Item					
Total variable Expense (B)	3,655	109650	1315800	1381590	
Contribution Margin (CM) [C=(A-B)	645	19350	232200	243810	
Less Variable Expense					
Rent		400	15,000	15,000	
Electricity bill		300	3600	3800	
Transportation		2,000	24,000	24,300	
Salary (Self)		5000	60000	60000	
Entertainment		300	3600	3600	
Mobile bill		200	2400	2400	
Total fixed cost (D)		8,200	108,600	109,100	
Net Profit (E)= [C-D]		11150	133800	134,710	
Investment Payback			48,000	48,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow	,	,
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	133,800	134,710
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		85,800
	Total Cash Inflow	213800	220510
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48000
3	Net Cash Surplus	85,800	172510

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













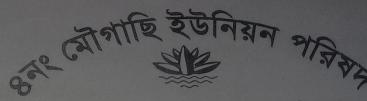








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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Sovernment of the Peoples' Republic of Bangladesh NATIONAL ID GARD / জাতীয় পরিচয় পত্র



নাম: আবুল আলিম

Name: Abdul alim

পিতা: ছালাম মাতা: জালেমা

Date of Birth: 11 Jan 1983

ID NO: 8192219327381

FAMILY PICTURE

