### **Proposed NU Business Name: JOSIM STORE**



Project identification and prepared by: MD. Golam Rosul, Munshigonj Unit, Munshigonj

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD NURUL AMIN CHUKDER		
Age	:	15-12-1982 (34 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	1 Son & 1 Daughter		
No. of siblings:	:	6 Borthers & 1 Sister		
Address	:	Vill: Jorardewl, P.O: Mirkadim, P.S: Munshigonj Sadar, Dist: Munshigonj		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  RENU BEGUM  NURUL ISLAM CHUKDER  Branch: Rampal, Centre # 15 (Female),  Member ID: 6775/3, Group No: 05  Member since: 01-02-2001 (15 Years)  First loan: BDT 5,000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 18,000, Outstanding loan: BDT 11,242 Mother No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01967-116729
Mother's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Munshigonj Unit, Munshigonj

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**RENU BEGUM** joined Grameen Bank since 15 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business & home development.

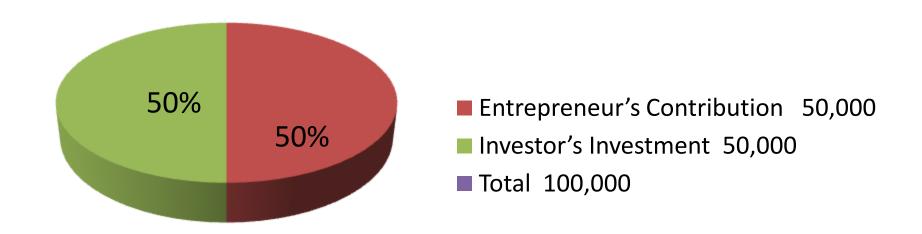
Propo	Se	ed Nobin Udyokta Business Info
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Business Name	:	JOSIM STORE		
Location	:	Muktarpur, Ponchoshar, Munshigonj		
Total Investment in BDT	:	BDT 1,00,000/-		
Financing	:	Self BDT 50,000/- (from existing business) 50%		
		Required Investment BDT 50,000/- (as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15 ft x 10 ft= 150 square ft		
Security of the shop	:	BDT 50,000/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Various Cycle parts etc.</li> <li>Average 25% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Munshigonj.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Cycle Parts	1,850	55,500	666,000		
Total Sales (A)	1,850	55,500	666,000		
Less. Variable Expense					
Cycle Parts	1,388	41,625	499,500		
Total variable Expense (B)	1,388	41,625	499,500		
Contribution Margin (CM) [C=(A-B)	463	13,875	166,500		
Less. Fixed Expense					
Rent		3,000	36,000		
Electricity Bill		500	6,000		
Mobile Bill		300	3,600		
Salary (self)		5,000	60,000		
Guard		100	1,200		
Entertainment		300	3,600		
Total fixed Cost (D)		9,200	45,600		
Net Profit (E) [C-D)		4,675	120,900		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Ring (3 x 350)	1,050	17,000	18,050		
Hops, Bush, Chain, Bearing,	13,950	17,000	30,950		
Mart guard etc					
Gas Cylinder (2)	35,000	0	35,000		
Tire (40 x 400)	0	16,000	16,000		
Total	50,000	50,000	100,000		

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Cycle Parts	2,650	79,500	954,000	1,001,700	
Total Sales (A)	2,650	79,500	954,000	1,001,700	
Less. Variable Expense					
Cycle Parts	1,988	59,625	715,500	751,275	
Total variable Expense (B)	1,988	59,625	715,500	751,275	
Contribution Margin (CM) [C=(A-B)	663	19,875	238,500	250,425	
Less. Fixed Expense					
Rent		3,000	36,000	36,000	
Electricity Bill		500	6,000	7,000	
Mobile Bill		400	4,800	5,500	
Salary (self)		5,000	60,000	60,000	
Guard		100	1,200	1,500	
Entertainment		300	3,600	4,000	
Total Fixed Cost		9,300	111,600	114,000	
Net Profit (E) [C-D)		10,575	126,900	136,425	
Investment Payback			30,000	30,000	

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	126,900	136,425
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		96,900
	Total Cash Inflow	176,900	233,325
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	96,900	203,325

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures











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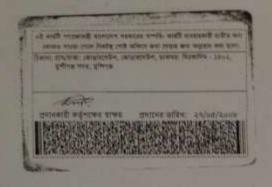
#### দোকান ভাড়ার চুক্তিপত্র

১। মোচ বাবেক, পিতাচ আভাহাজন ইসলাম, সাহচ পঞ্চাবত, ভাকমবচ পঞ্চাবত, থানা ও জেলাচ মুলীগঞ্জ, জাতীয়ভাচ বাহলাদেশী, ধর্মত ইসলাম, শেশাচ বাবেসা।

১ম শক (মালিড শক্ষ)

মো: নালৰ আমিল, লিঙাঃ মাঙ্ক। নজল ইপালাম হোকদার, সাংঃ জোকার দেউল আমাঙলা





9

