Proposed NU Business Name: SHANTA TAILORS



Project identification and prepared by: Hafizur Rahman (2), Mawna Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	AYSHA AKTER		
Age	:	08-07-1989 (27 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	1 Son & 1 Daughter		
No. of siblings:	:	2 Brothers & 2 Sisters		
Address	:	Vill: Chalkpara, P.O: Mawna, P.S: Sreepur, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father AMENA RAHMAT ULLAH Branch: Mawna Sreepur, Centre # 50 (Female), Member ID: 4481, Group No: 03 Member since: 03-07-2006 (10 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nil N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Four years experience in running business.
Training Info	:	She has three years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01954-688600
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HER FAMILY

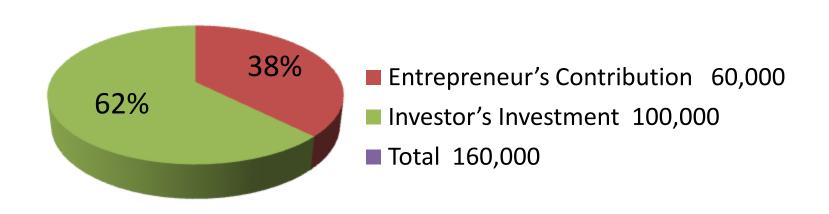
AMENA joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHANTA TAILORS			
Location	:	Chalkpara, Mawna, Sreepur, Gazipur			
Total Investment in BDT	:	BDT 1,60,000/-			
Financing	:	Self BDT 60,000/-(from existing business) 62% Required Investment BDT 1,00,000/-(as equity) 38%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	:	BDT 4,000/-			
Size of shop	:	16 ft x 13 ft= 208 square ft			
Security of the shop	:				
Implementation	:	 All kinds of cloth like; Three piece, Veil, School dress are sewing and selling here. Average 15% gain on sales. Average 60% gain on sewing. The business is operating by entrepreneur. Existing no employee. The shop is owned. Collects goods from Baburhat, Islampur. Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Cloths & Others	1,200	36,000	432,000		
Sewing	400	12,000	144,000		
Total Sales (A)	1,600	48,000	576,000		
Less. Variable Expense					
Cloths & Others	1,020	30,600	367,200		
Sewing	160	4,800	57,600		
Total variable Expense (B)	1,180	35,400	424,800		
Contribution Margin (CM) [C=(A-B)	420	12,600	151,200		
Less. Fixed Expense					
Electricity Bill		400	4,800		
Mobile Bill		300	3,600		
Salary (self)		4,000	48,000		
Transportation		750	9,000		
Entertainment		200	2,400		
Total fixed Cost (D)		5,650	56,400		
Net Profit (E) [C-D)		6,950	94,800		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Three piece (30 x 800)	24,000	40,000	64,000		
Long Cloth (500 yard x 40)	20,000	25,000	45,000		
Veil Clothh (80 x 100)	8,000	0	8,000		
School Dress, Shirt piece, Scarf,	8,000	0	8,000		
Sharee, Lungi, Shoe etc					
Sharee (50 x 400)	0	20,000	20,000		
Lungi (40 x 250)	0	10,000	10,000		
Scarf (50 x 100)	0	5,000	5,000		
Total	60,000	100,000	160,000		

Source of Finance



Tillaliciai	Daily			
Financial	Droige	tion	(RD	T)

Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Cloths & Others	2,000	60,000	720,000	756,000
Sewing	650	19,500	234,000	245,700
Total Sales (A)	2,650	79,500	954,000	1,001,700
Less. Variable Expense				
Cloths & Others	1,700	51,000	612,000	642,600
Sewing	260	7,800	93,600	98,280
Total variable Expense (B)	1,960	58,800	705,600	740,880
Contribution Margin (CM) [C=(A-B)	690	20,700	248,400	260,820
Less. Fixed Expense				
Electricity Bill		400	4,800	4,800
Mobile Bill		400	4,800	5,500
Salary (self)		4,000	48,000	48,000
Transportation		1,100	13,200	14,000
Entertainment		200	2,400	3,000
Total Fixed Cost		6,100	73,200	75,300
Net Profit (E) [C-D)		14,600	175,200	185,520
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	175,200	185,520
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		115,200
	Total Cash Inflow	275,200	300,720
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	115,200	240,720

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



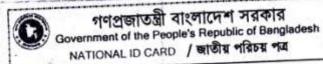












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নাম: আয়েশা আক্রার

Name: AYSHA AKTER

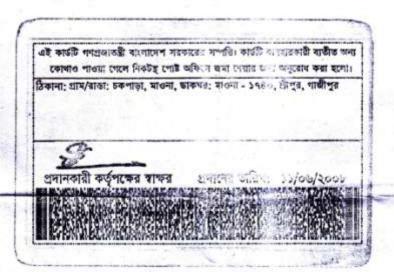
স্বামী: নুরুন হক শামীম

মাতা: আমেনা

Date of Birth: 08 Jul 1989

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ID NO: 3318647483539



स्राध्यांत स्ट

म्यात्रत्र केलाखाना



১নং মাওনা ইউনিয়ন পরিষদ

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১নং মাওনা ইউনিয়ন পরিষদ শীপুর, গাজীপুর ।

FAMILY PICTURE

