



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md.Jahangir Alam Village:Chowder, Post; Fulbaria Upazilla : Fulbaria, District: Fulbaria.		
Age	:	19 Years.		
Marital status	:	unmarried.		
No. of siblings:	:	2 brothers & 1 sister		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  Most. Nasima akter.  Md. Harunor Rashid.  Branch: Fulbaria, Group #02, Centre # 34/M, Loan no. 2799/2 Member since:2010, First loan: Tk.10,000, Existing loan: 15,000, Outstanding: 6700.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : :	My father is paying GB loan installment.  No Nil Nil Nil Nil		
Education, till to date	:	SSC 2		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		He has no training but 2 years cow rearing experiences.
Other Own/Family Sources of Income	••	Father's income from agriculture farming.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01791-295776
National ID number	:	6112047333783166 ( Birth certificate)
NU Project Source/Reference	•	GK

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2010. At first she took GB loan BDT 10,000(ten thousand) and used in agriculture farming. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Project's Name	:	Jahangir Cow Fattening Farm.	
Address/ Location	:	Vill.Chowder , Fulbaria,Mymensingh	
Total Investment	:	BDT :2,18,000 /-	
Financing	:	Self financing: BDT :98,000/- Required Investment: BDT :,1,20,000 /-(as equity)	
Present salary/drawings from business	:	Nil	
Proposed Salary	:	BDT :2000 (Two thousand only)	
Proposed Business Implementation Plan	Ξ	<ul> <li>Start with having 3 cows @ TK. 40,000/- each;</li> <li>In every six months 3 cows will be sold and new cow will purchase; i.e. each cycle of fattening cow will be for six months;</li> <li>Feeding cost of each cow per cycle BDT 18,000/-</li> <li>Selling price of each cow after every cycle BDT 70,000/-;</li> <li>Expected doctor and medicine cost for each cow per cycle = 1000/-;</li> <li>Payback period to the investor is 3 years;</li> <li>Expected date to start the project in April,2016.</li> </ul>	

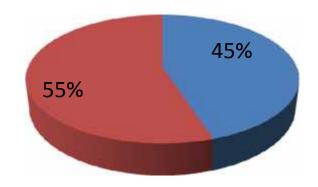
#### PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Existing Business/NU investment	Propose	Total (BDT)					
	investment	NU	Investor					
	1	2	3	4(1+2+3)				
Investments in different categories:								
Cow Shade	50,000		_	50,000				
Cows (1+2=3 cows)	20,000	0	80,000	100,000				
3 Cows feeding for six month	0	14,000	40,000	54,000				
Fan		2,000	0	2,000				
Water motor		5,000		5,000				
Electrical fittings		2,000	0	2,000				
Cash in hand	5,000		0	5,000				
Total Capital	75,000	23,000	120,000	218,000				

#### **Source of Finance**

Source	Amount in BDT	%
Entrepreneur's Contribution (NU)	98,000	45
Investor's Contribution(GK)	120,000	55
Total Investment	218,000	100

- Entrepreneur's Contribution (NU)
- Investor's Contribution(GK)



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)		Year 2 (BDT)			Year 3 (BDT)			
Particulars	1st Cycle	2nd Cycle	Yearly ( 1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	210,000	210,000	420,000	231,000	231,000	462,000	254,100	254,100	508,200
Cow Dung Sales	7,200	7,200	14,400	7,560	7,560	15,120	7,938	7,938	15,876
(A) Total Revenue	217,200	217,200	434,400	238,560	238,560	477,120	262,038	262,038	524,076
Less: Cost of sales									
Cow Cost	120,000	120,000	240,000	126,000	126,000	252,000	132,300	132,300	264,600
Cow Food	54,000	54,000	108,000	56,700	56,700	113,400	59,535	59,535	119,070
(B) Total Cost of Sales	174,000	174,000	348,000	182,700	182,700	365,400	191,835	191,835	383,670
Gross profit (GP) [C=(A-B)]	43,200	43,200	86,400	55,860	55,860	111,720	70,203	70,203	140,406
Less: Operating Costs:									
Electricity bill	1200	1200	2,400	1,320	1,320	2,640	1,452	1,452	2,904
Transportation	1000	1000	2,000	1,100	1,100	2,200	1,210	1,210	2,420
Doctors and Medicine	3000	3000	6,000	3,300	3,300	6,600	3,630	3,630	7,260
Mobile bill (SMS & Reporting inclusive)	900	900	1,800	990	990	1,980	1,089	1,089	2,178
Proposed salary-self	12,000	12,000	24,000	12,600	12,600	25,200	13,230	13,230	26,460
Other Expenses	1200	1200	2,400	1,320	1,320	2,640	1,452	1,452	2,904
Non Cash Item:									
Depreciation Expenses	1000	1000	2,000	1,050	1,050	2,100	1,103	1,103	2,205
Total Operating Cost (D)	20,300	20,300	40,600	21,680	21,680	43,360	23,166	23,166	46,331
(C-D)Net Profit:	22,900	22,900	45,800	34,180	34,180	68,360	47,038	47,038	94,075
Retained Income:			45,800			68,360			94,075

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule**: Half-yearly installment will be paid after the first round of fund disbursement (including ownership transfer fee after six months grace period ).

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3			
Cash inflow:						
Opening Balance	5,000	153,800	172,160			
Capital Infusion by Nobin udyokta	23,000					
Capital Infusion by Investor	120,000	O	0			
Sales	434,400	477,120	524,076			
Total Receipts	582,400	630,920	696,236			
Cash Outflow:	Cash Outflow:					
Cost of goods sold	348,000	365,400	383,670			
Operating expenses	40,600	43,360	46,331			
Payback to investor	40,000	50,000	54,000			
Total payment	428,600	458,760	484,001			
Closing Balances	153,800	172,160	212,235			

#### **SWOT ANALYSIS**

Strength  Employment: Self: 1  Skill & experience: 2 years	<b>W</b> EAKNESS  □Shortage of foods in rainy season.
Opportunities  □ Local veterinary doctors; □ Investor's money will be payback in three years.	THREATS  Theft; Disease.

# Picture













### **NU With Mother**



#### Trade License



## Presented at 16<sup>th</sup> Executive SB Design Lab on 28<sup>th</sup> March, 2016 at Grameen Kalyan.

Thank you