

Proposed NU Business Name: Abdul Malek Agro Farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Abu Raihan Vill: Ramnogor, Post: Asim, Upazilla: Fulbaria, District: Mymensingh
Age	:	31 Years
Marital status	:	unmarried.
No. of siblings:	:	1 brother and 3 sister's.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother V Father Most: Rowsona Begum Md: Abdul Malek Branch: Asim ,Group # 03, Centre # 21/M, Loan no. 2550, Member since: 2003, First loan: 5,000 Tk. Last loan:20,000, All paid.
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Father No Nil Nil Nil
Education, till to date	:	SSC

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	He has no training but 3 Months practical experience in this business.
Other Own/Family Sources of Income	:	Father's income from agriculture.
Other Own/Family Sources of Liabilities	:	Nil.
Contact number	:	01627-743248
National ID Number	:	19946112011000063
NU Project Source/Reference	:	GK

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2003. At first she took GB loan BDT=5,000 (five thousand) and used the money in agriculture farming. Gradually several times she took GB loan and utilized in her husband's business & agriculture farming.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

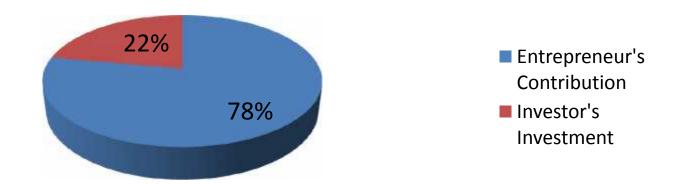
Project's Name	:	Abdul Malek Agro Farm.	
Address/ Location	:	Ramnagor, Asim, Fulbaria, Mymensingh.	
Total Investment	:	BDT = 9,06000	
Financing	:	Self financing: BDT = 7,06000 (Existing business & cash) Required Investment: BDT= 2,00,000 (as equity)	
Present salary/drawings from business (estimates)	:	Nil	
Proposed Salary	:	BDT= 5,000 (five thousand)	
Proposed Business Implementation Plan	:	 This is an on going business so the fund need to buy layer case & layer feed; 1100 baby chicks are rearing since three months; One employee per month Tk. 4000; Estimated price of egg about @ Tk. 6.75 per piece; Estimated egg production per day 1050 piece; Estimated egg & layer sales per cycle about @ Tk. 41,07,250; Estimated feed & medicine cost per cycle @ Tk.33,69,600 Pay back period is estimated 3 years; Expected date to operate the project as soon as possible,2016. 	

PRESENT & PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Existing Business/NU Investment (BDT)(1)	Proposed Business (BDT)		Total (BDT)
Investment in different categories:		NU	Investor	
Shade for layer	160,000			160,000
Case for Layer (egg)			160,000	160,000
Out Side Net For Shed	20,000			20,000
Electric Fitting	15,000			15,000
Baby Chicken Layer (1100* 60 pcs)	66,000	-	-	66,000
Feed (1935 Per Sack)	60,000	250,000	40,000	350,000
Water Motor & Pump	20,000		-	20,000
Medicine & Vaccine	40,000	60,000		100,000
Transport	5,000		_	5,000
Cash in Hand	10,000	-		10,000
Total Capital	396,000	310,000	200,000	906,000

Source of Finance

Particulars	Amount in BDT	In %
Entrepreneur's Contribution	706,000	78
Investor's Investment	200,000	22
Total Investment	906,000	100



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particular	1s	t Cycle =24 M	onth	2nd Cycle=24 Month		
Particular	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales Egg =1050*6.75	7,088	212,625	3,827,250	7,796	233,888	4,209,975
Sales Layer (1000 pieces*BDT 280)			280,000			280,000
Total sales(A):	7,088	212,625	4,107,250	7,796	233,888	4,489,975
Baby layer			132,000			70,000
Feeds (140 Kg Per day*32 Tk Per Kg)	4,480	134,400	3,225,600	4,704	141,120	3,386,880
Cost of Medicine (average)	200	6,000	144,000	210	6,300	75,600
Less: Total Cost of Sales (B)	4,680	140,400	3,501,600	4,914	147,420	3,532,480
Gross Profit (GP) = [C = (A-B)]	2,408	72,225	605,650	2,882	86,468	957,495
Less: Operating Costs						
Transport		1,000	24,000		1,050	12,600
Proposed salary Self		5,000	120,000		5,250	126,000
Worker 1		4,000	96,000		4,200	100,800
Electric bill		500	12,000		525	12,600
Mobile bill		500	12,000		525	12,600
Other Expenses		500	12,000		525	12,600
Non Cash Item		_	-		-	-
Depreciation Expenses		2,000	48,000		2,200	52,800
Total Operating Cost (D)		13,500	324,000		14,275	330,000
(C-D) Net Profit:		58,725	281,650		72,193	627,495
Retained Income:			281,650			627,495

Notes: 1. Agreed Grace period: 4 Months.

^{2.} **Investment Payback schedule**: Quarterly installment including ownership transfer fee after 4 months grace period. 8

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	1st cycle=24 Month	2nd Cycle=24 Month
Cash inflow		
Opening Balance	10,000	651,650
Capital Infusion by UDYOKTA	310,000	-
Capital Infusion by Investor	200,000	-
Sales	4,107,250	4,489,975
Total Receipts	4,627,250	5,141,625
Cash Outflow		
Cost of goods sold	3,501,600	3,532,480
Operating expenses	324,000	330,000
Return to investor	150,000	90,000
Total payment	3,975,600	3,952,480
Closing Balances	651,650	1,189,145

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 01 Skill & Experience.	Weakness □ Lack of Sufficient Capital.
Opportunities □ Local Demand; □ Investor's money will be payback in three years; □ Local Veterinary Doctors.	THREATS Theft; Virus/ Bird flue; Scarcity of feeds.

Presented at 16th Ex. SB Design Lab on March 28, 2016 at Grameen Kalyan

Thank you

Pictures











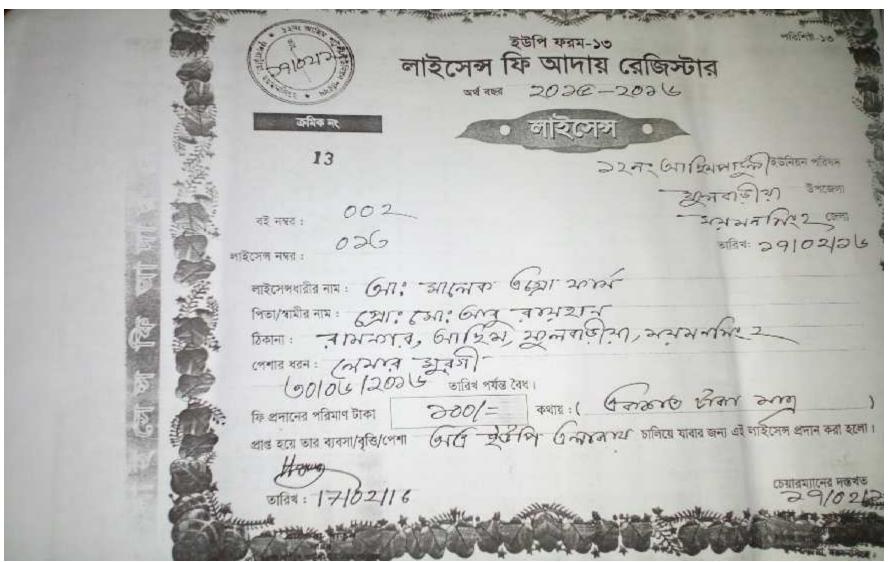




NU picture with mother



Trade License



Thank You