

Proposed NU Business Name : Nur Al Amin Bastra Bitan Business Category: Clothing, Footwear & Apparels



Project Identified by: Md. Al Amin, Asst. Nobin Bhulta, Narayanganj Business Proposal Prepared by: Fahina Yesmin Happy

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Md. Nur Al Amin Vill: Fotepur, Union: Sonmandi, Post: Ulipura, Upazila: Sonargaon, District: Narayanganj.	
Age	:	22 years	
Marital status	:	Unmarried	
Children		N/A	
No. of siblings:	:	01 (One) Brother and 01 (One) Sister	
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan		Mother✓FatherNahar BegumMd. Badsha ForajiBranch: Barodi, Sonargaon, Centre # 57/moLoan no.: 10015, Member since 2003First Ioan: Tk. 10,000Existing Ioan: Tk. 50,000, Outstanding Ioan: Tk. 18,100Entrepreneur's FatherNoNilNil	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date		Honours-2 nd Year
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	02 (Two) years experience is running his own business.He started the business with BDT 20,000 (Twenty thousand).He has on hand training from his father's business (3yrs).
Other Own/Family Sources of Income	:	His father's income from entrepreneur's business as an assistant and another income from Stock business.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.		01830719140
NU's National ID No.		19946710494054721
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Nahar Begum is a GB member since 2003 at first she took GB loan BDT 10,000 (Ten thousand).
- Gradually she took GB loan several times and utilized it for agriculture purposes and assisting her Husband in business.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Nur Al Amin Bastra Bitan
Address/ Location	:	Fotepur dorikandi, Ulipura, Narayanganj.
Total Investment in BDT	:	Tk. 262,000
Financing	:	Self Tk. 162,000 (from existing business) Required Investment Tk. 100,000 (as equity)
Present salary/drawings from business	:	BDT 3,000 (Three Thousand)
Proposed Salary	:	BDT 5,000 (Five Thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 30%
(ii) Estimated % of proposed gross profit margin	:	On products 30%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	



Dortiouloro	Existing Business (BDT)				
Particulars	Weekly	Monthly	Yearly		
Sales income from products (Cloth-Old & New item)	20,000	80,000	960,000		
Less: Cost of Sales / Products (B)	14,000	56,000	672,000		
Gross Profit (C) [C=(A-B)]	6,000	24,000	288,000		
Less: Operating Cost:					
Shop (Own house)		-	-		
Mobile bill		1,000	12,000		
Conveyance bill		5,000	60,000		
Present Salary (Family & Self)		3,000	36,000		
Present Salary (Assistant-01-Father+03)		12,000	144,000		
Other Cost (Stationary & Entertainment etc.)		300	3,600		
Non Cash Item:					
Depreciation Expenses		46	550		
Total Operating Cost (D)		21,346	256,150		
Net Profit (C-D):		2,654	31,850		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particu	Existing Business	Proposed	Total	
Existing	Proposed	(BDT)	(BDT)	(BDT)
Investment in products (Sharee, lungi, three piece etc.)	Investment in products (Different types of Cloth old and New item etc.)	150,000	100,000	250,000
Cash in hand	6,500	-	6,500	
Decoration (fixture and fittings	5,500	-	5,500	
Total Ca	162,000	100,000	262,000	

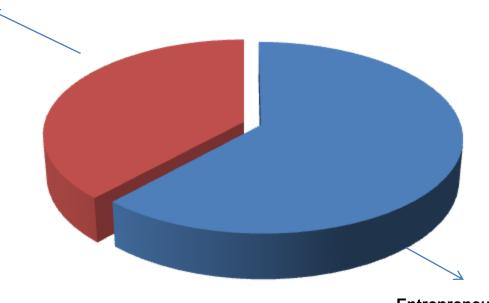


Entrepreneur's Contribution BDT 162,000

GTT's Investment BDT 100,000

Total Capital BDT 262,000

GTT's Investment 38%



Entrepreneur's Contribution 62%

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Destination	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Weekly	Monthly	Yearly	Weekly	Monthly	Yearly	Weekly	Monthly	Yearly
Est. Sales income from products (Cloth-Old & New item)	25,000	100,000	1,200,000	30,000	120,000	1,440,000	32,100	128,400	1,540,800
Less: Cost of Sales / Products (B)	17,500	70,000	840,000	21,000	84,000	1,008,000	22,470	89,880	1,078,560
Gross Profit (C) [C=(A-B)]	7,500	30,000	360,000	9,000	36,000	432,000	9,630	38,520	462,240
Less: Operating Cost:									
Shop (Own house)		-	-		-	-		-	-
Mobile bill (SMS & Reporting)		1,300	15,600		1,400	16,800		1,500	18,000
Conveyance		5,000	60,000		5,500	66,000		6,000	72,000
Ownership Transfer Fee		667	4,000		667	8,000		667	8,000
Proposed Salary-(Family & Self)		5,000	60,000		6,000	72,000		7,000	84,000
Proposed Salary (Assistant-01-Father-03+01)		14,000	168,000		17,000	204,000		17,000	204,000
Other Cost (stationary & Entertainment etc.)		400	4,800		600	7,200		800	9,600
Non Cash Item:									
Depreciation Expenses		46	550		46	550		46	550
Total Operating Cost (D)		26,413	312,950		31,213	374,550		33,013	396,150
Net Profit (C-D):	-	3,588	47,050	-	4,788	57,450	-	5,508	66,090
Retained Income			47,050			104,500			170,590

Notes: 1. Agreed Grace period: Six months

2. Investment Payback schedule: Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.1	Investment Infusion by Investor	100,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	51,050	65,450	74,090
1.3	Depreciation Expenses	550	550	550
1.4	Opening Balance of Cash Surplus	-	27,600	45,600
	Total Cash Inflow	151,600	93,600	120,240
2.0	Cash Outflow			
2.1	Product Purchase	100,000	_	
	Investment Payback including Ownership Transfer Fee	24,000	48,000	48,000
	Total Cash Outflow	124,000	48,000	48,000
3.0	Total Cash Surplus	27,600	45,600	72,240

SWOT ANALYSIS

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 STRENGTH Present employment: Self: 01 Family: 01 (Father & Mother)) Others (Production): 03 (production basis) Future employment:01 Trade License in his own name He has on hand training Skilled and working experiences (5yrs) 	WEAKNESS Can not supply goods as per demand.
 OPPORTUNITIES Have some fixed customers (Comilla, Feni, Barishal); Increasing demand The Capital of the entrepreneur will be BDT 540,590 after 3 years excluding payback of investor's money. 	T _{HREATS} Increase of local competitors.

Presented at 181st as Yunus Centre and 40th In-house Executive Social Business Design Lab

(GTT) on February 08, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures









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TRUCHS PILS

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(টেড লাইসেন)

তপজেলা ঃ সোনারগাঁ, জিলা ঃ নারায়ণগঞ্জ।

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অজীবনর নামা

১ মোর ধানশা করাইন, পিতা- মৃত মোর মজিগ ফরালী, গ্রাম- ফরেপুর দল্ডিকান্দী, খান্য- সেন্ডারশা, জেলা- নারায়নগর, পেশা- ব্যাবস্য, ধর্ম- ইসলায়, জাতীয়তা- বাংলাদেশী।

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২। মোহ বুৰ আল আহিন, শিতা- মোহ বাদশা করাজী, গ্রাম- ফতেপুর নড়িকান্দী, বানা- সোনারগী, জেলা- নারাচপপঞ্জ, পেশা- ব্যাবসং, ধর্য- ইসলাম, ভাতীয়তা- বাংলাদেশী।

থনা কলমাময় আক্সাহৰ নাম খনগ কৰিয়া কলীকাৰ নামা লিখা আৰম্ভ কৰিলাম। আমি ১ম পক্ষ মেন্ত বাদশা ফৰাক্সী এই মনে হলক পূৰক এজিকাৰ কৰিকেছি যে, ২ম পক্ষ আমার ছেলে মোও নুৱ কলে আমিন কে ব্যাৰমায় অভিসাদশা ফৰাক্সী এবা মালিক কৰিয়া নিলাম । আমাও কনা কোন আইশিদার এমনকি আমার নিজেতত কোন দাবি ব্যাকবেনা। আমি নিজে ও আমার ছেলে মেয়ে কার কোন পাঁচ বছরেল মধ্যে হলকেল থাকনে না। আমি ২য় পক্ষ কর্ত্র অভিকার নামা লবাতে সম্ভুখে সাঁহমান বুলিয়া, ইয়ার সম্পর্কে অবহার হাইয়া থাকীদোর মোকাবিলাম বুষ্ট মন্তিকে, কজানে নিচ্চ নম উক্ত অসীকার নামায় হায় সম্পাদন করিলাম বাঁচ কাং ২০০০১-১৬ইং

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Thank You