

Proposed NU Business Name : Shyamoli Muri Store Business Category: General, retail & wholesale



Business Proposal collected by: Md. Zahangir Alam, Asst. Nobin, Kurigram unit, Kurigram. Business Proposal prepared by: Naznin Akther

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Sree Shymal Chandra Vill: Durgapur Sardar para, Union: Durgapur, Post: Chandijan, Upazila: Ulipur, District: Kurigram.
Age	:	23 years
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	03 (Three) Brothers & 01 (One) Sister
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother ✓ Father Shymali Rani Onil Chandra Borman <i>Branch</i> : Durgapur, Ulipur, <i>Centre # 32/</i> mo, <i>Loan no.: 5382,</i> Member since 1996 First Ioan: Tk. 3,000 Existing Ioan: Tk. 30,000, Outstanding Ioan: Tk. 22,740
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan		Entrepreneur's father No Nil Nil

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Seven
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	02 (Two) years experiences is running his own business. He started the business with BDT 10,000 (Ten thousand). He has 03 (Three) years working experiences as an employee in a garments.
Other Own/Family Sources of Income	:	His father's income from business, and another brother's income from private service.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01717325632
NU's National ID No.	:	19924919450100648
NU Project Source/Reference	•	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Shymali Rani is a GB member since 1996 at first she took GB loan BDT 3,000 (Three thousand).
- Gradually she took GB loan several times and utilized it for assisting her husband in his business.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Shyamoli Muri Store
Address/ Location	:	Durgapur bazar, Ulipur, Kurigram.
Total Investment in BDT		Tk. 101,000
Financing	:	Self Tk. 61,000 (from existing business) Required Investment Tk. 40,000 (as equity)
Present salary/drawings from business	:	BDT 1,000 (One Thousand)
Proposed Salary	:	BDT 2,000 (Two Thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 15%
(ii) Estimated % of proposed gross profit margin	:	On products 15%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

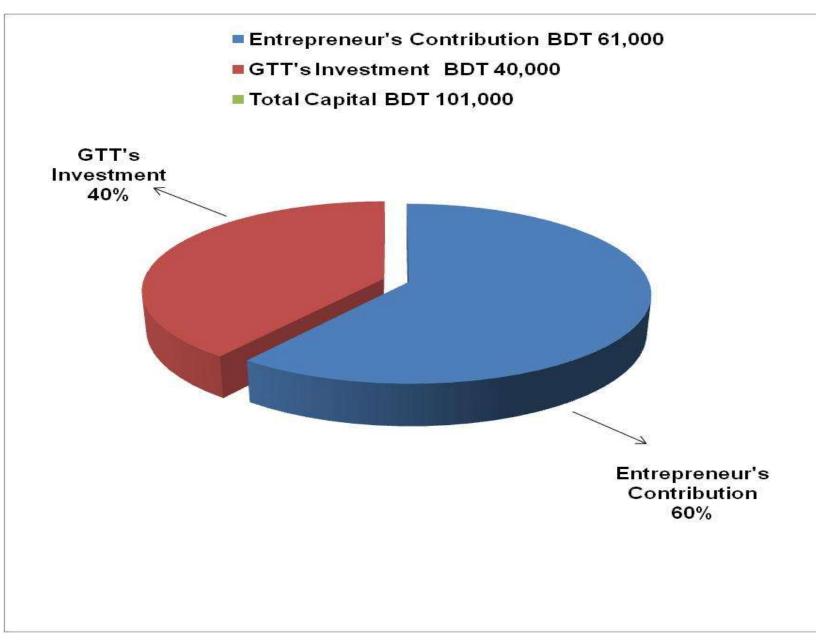


Destinutes	EB (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales income from products (A)	1,500	42,000	504,000		
Less: Cost of sales of products (product purchase) (B)	1,275	35,700	428,400		
Gross Profit (C) [C=(A-B)]	225	6,300	75,600		
Less: Operating Cost:			· ·		
Generator bill		300	3,600		
Shop Rent (self)					
Mobile bill		300	3,600		
Night Guard bill		60	720		
Conveyance		300	3,600		
Provision of bad Debt		3	31		
Present Salary (Self & Family)		1,000	12,000		
Other Cost (stationary & entertainment etc.)		700	8,400		
Non Cash Item:			0,100		
Depreciation Expenses		175	2,102		
Total Operating Cost (D)		2,838	34,053		
Net Profit (C-D):		3,462	41,547		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars			Proposed (BDT)	Total	
Existing	Existing Proposed			(BDT)	
	ice, chira, molasses and different types parched rice, chira, molasses				
Investment in Equipments (weight balance, bulb and calculator etc.)				13,315	
Cash in hand				793	
Debtors (Since January, 2016 to at present)				3,123	
Decoration (fixture and fittings)				1,050	
Investment in Shop				12,000	
Total Capital			40,000	101,000	

SOURCE OF FINANCE



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
		Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated sales income from products (A)	2,400	67,200	806,400	2,760	77,280	927,360	3,091	86,554	1,038,643	
Less: Cost of sales of products (product purchase) (B)	2,040	57,120	685,440	2,346	65,688	788,256	2,628	73,571	882,847	
Gross Profit (C) [C=(A-B)]	360	10,080	120,960	414	11,592	139,104	464	12,983	155,796	
Less: Operating Cost:										
Generator bill		400	4,800		500	6,000		600	7,200	
Shop Rent (self)		-			-	-			-	
Mobile bill (SMS & Reporting)		600	7,200		600	7,200		600	7,200	
Night Guard bill		120	1,440		180	2,160		240	2,880	
Conveyance		600	7,200		900	10,800		1,200	14,400	
Provision of bad Debt		3	31		3	31		3	31	
Bank Charge (DD, PO, SC)		45	270		45	540		45	540	
Ownership Transfer Fee		267	1,600		267	3,200		267	3,200	
Proposed Salary (Self & Family)		2,000	24,000		2,500	30,000		3,000	36,000	
Other Cost (stationary & entertainment etc.)		900	10,800		1,100	13,200		1,200	14,400	
Non Cash Item:										
Depreciation Expenses		175	2,102		175	2,102		175	2,102	
Total Operating Cost (D)		5,109	59,443	-	6,269	75,233	-	7,329	87,953	
Net Profit (C-D):	-	4,971	61,517	-	5,323	63,871	-	5,654	67,843	
Retained Income			61,517			125,387			193,230	

Notes: 1. Agreed Grace period: Six months

2. Investment Payback schedule: Quarterly installment including ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	40,000	_	_
1.2	Net Profit (ownership tr. Fee added back)	63,117	67,071	71,043
1.3	Depreciation Expenses	2,102	2,102	2,102
1.4	Opening Balance of Cash Surplus	-	55,619	105,592
	Total Cash Inflow	105,219	124,792	178,737
2.0	Cash Outflow			
2.1	Product Purchase	40,000	_	-
2.2	Investment Payback including Ownership Transfer Fee	9,600	19,200	19,200
	Total Cash Outflow	49,600	19,200	19,200
3.0	Total Cash Surplus	55,619	105,592	159,537

SWOT ANALYSIS

Strength	WEAKNESS
 Present employment: Self: 01 Family: 01 (father) Others (beyond family): 0 Future employment:0 Ownership of business in his own name; Trade License in his own name; He has on hand training; Good reputation; Maintain books of record; Skilled and working experiences (5 years); 	Can not supply goods as per demand.
OPPORTUNITIES Location of Shop; Have some fixed customers (Retail & Wholesale); Increasing demand; The Capital of the entrepreneur will be BDT 254,230 after 3 years excluding payback of investor's money.	THREATS

Presented at 180th as Yunus Centre and 39th In-house Executive Social Business Design Lab (GTT) on February 04, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures

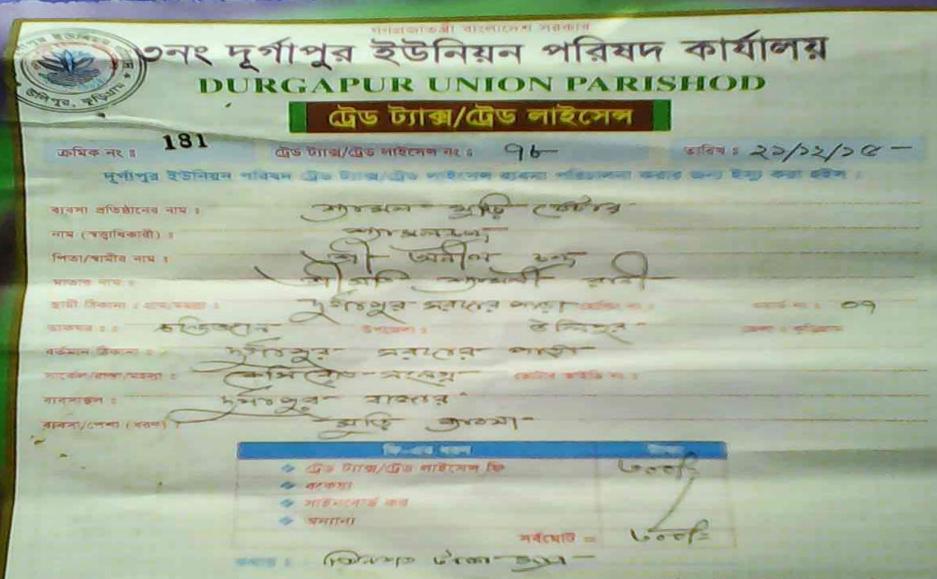












THE MERCIAL CONTRACT and the state of the second Contraction of the second

SHAR P

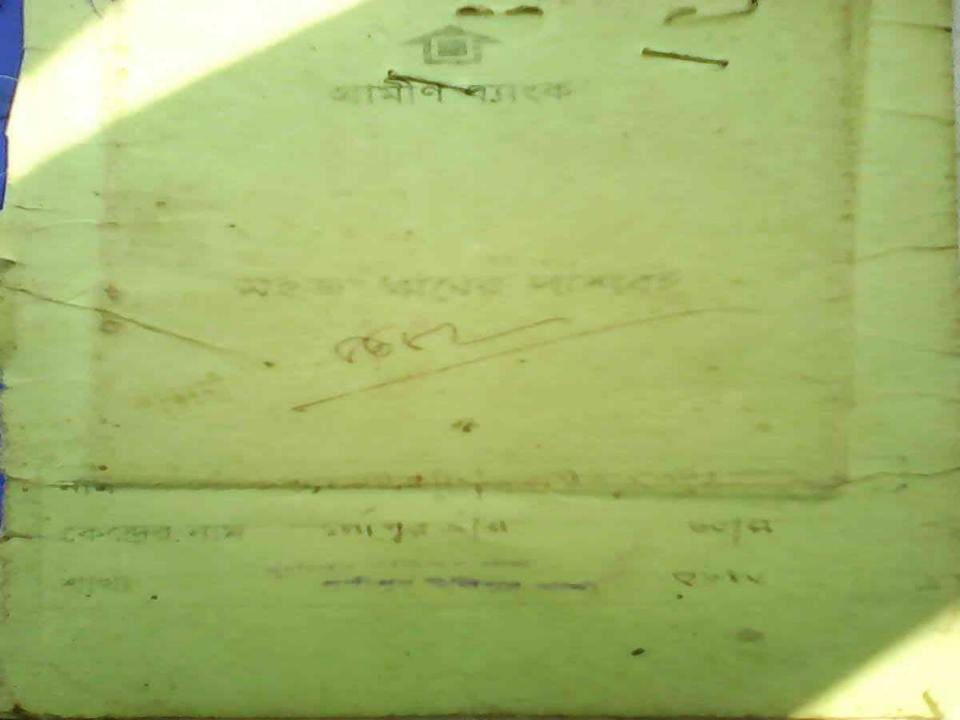
and 0912212028

ACTIVE CONTRACT - PROVERS 1- PROVERS 1 ONIS WTS - 63010 120601 22601 298 1501 - 2011 1 1000/ 6001 00 1026-20-116 90019601 50 10-15 111202 6001 85 sim a a 123012901 60 12 2 111 220/2001 (00 ANB - 28 11 646 7 20051 280 1641 - 22 11 6 601 5201 60 Hàu-2 11 (600/ 902192 28-9112981 600/00 1m1 - 8 11 20121 220125 12-211 (0) 901 25 CAND CO 28081 29901690 510 - 30 5010200 2001 200 1801 - 28-11 680/ (500) -)0 ROSC - 70 11 2800/2000/ 200 202 - 22 4 008/ 000/ 215 finil - 6- 11 6831 3831 213 12-2 1122012001 60 1718131-6/11 200/6201 68 CANG 205 8888 102801 (Ca) (C MAR 25122/2020 250 後日 - (2019-19212002! 1591-37 11 20101 6201 85 90019501 28210001 66676601 60 11 0-6-922 85 13 - 4 11 83 51007 - 9 II 28 101 901 31 - 2 H 2000/0000/0009 1316 - GG /

alos 20/22/2025

- Warne war / + Others / A want on t - 213 toom / 460/ 2000 200 1551 - b-11 285/ 280/ 80 mil - b-11 280/ 281 88 魏 教1/008/ (00/ 2)5 Hont - 911/665) 618/ 89 22-211 cot 1987 28 CATE US/ 2000/2988/ 828 *1 0128128122/2020 KTV 22000/462/902/200 Ba & n/201 298/ 20 Facison/900/960/ 60 \$\$ 9 M1228/000/ 08 Start 6 11 10 581 8851 CC 2220160100/28

and do /229 6/ 2021682





গণপ্রজাতন্ত্রী বাংলাদেশ ইগানমনি ফল্যা ৩ জনা ও মৃত্যু নিবন্ধকের কার্যালয় 215 2011917 হডানয়ন পারষদ উপজেলা: अलग्रेय , जिला: बुद्धििया , वाश्नारमम নিবন্ধন বহি নং : জন্ম সনদ সনদ ইণ্যুর তারিখা: 24/20 22 022_ াবিধ ৯, জন্ম ও মত্রা নিবন্ধন (ইউনিয়ন পরিষদ) বিধিয়ালা, ২০০৬) নগদন তাহিৰ (জন্য নিবন্দন বহি হইতে উদ্ধত) 243032 PARA 72: 200 US.6 জন্ম জার্বন : সংখ্যায় (বিঃ) 🛛 🖉 – ০১ – ৯৮৮ ২ ২ ২ 🖉 🤇 🔤 নার্বা 🗠 পুরুষ कार हिरा दे दी कानुयानी प्रतिहा काछ स्वान कर बन इन : आम: अयोगेरे 971.57 अग्रार्ड मर: 09 इंडेनियम: 377977 भिषात नाम : E Adam 601 राष्ट्र बार्वीयका अर् Agra (3) sim ansing and more more acomment The nieth शांग हेमान : 37797 अवसाव भारा, जेरावार : 670375 ওপাওালা- রানহার কার্ত্রাম্ব 14Aborn mani 26111 ाः मदेव्स रातास सिन्ध दिल्लान DUIGNIE े जर मुगानुब इवलियल भावितन STORE ALLING

Thank You