Afrin Engineering Workshop

বিসমিন্তাৰির রাহমানির রাহিম

আফরিন ইঞ্জিনিয়ারিং ওয়ার্কসপ প্রোঃ মোঃ আশরাফ উদ্দিন আউচর বাজার, তেঁতুপবোড়া, সাজর, ঢাব্দ মোবাইল ঃ ০/৪/৭৭০৪৭/৫ ধানে স্টিলের আলমারী, সুকেজ, কেচিগেইট, সিন্দুক, মিলের ইত্যালি সূল রিগর দ্বারা তৈরি করা হয়।

NU Identified and PP Prepared by-Farzana Akter (Singair Unit) Verified By: A.S.M Shahidul Haque Presented by Md.Asraf Uddin

GRAMEEN TRUST



Name	:	Md. Asraf Uddin		
Age	:	19-08-1985 (31 years)		
Marital status	:	Married		
Children	:	2 daughters		
No. of siblings:	:	0 2 Brothers, 02 Sisters		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother✓FatherMrs. Firoja BegumMd. Sowkat AliBranch: Dhalla SingairCentre #, 73/ m Group no0614Loanee no.:9905Member since, 2011 (5years)First Ioan:Tk. 10,000Existing Ioan: Tk. 80,000 Outstanding: Tk. 51,114		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	:	Father N/A N/A N/A		
Education	:	Class-5		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Workshop Business
Trade License/ Drug License		1441
Business Experience And Training Info	:	7 years (4 years own business)
Other Own/Family Sources of Income	:	Father (bricks business), brother (dairy farm business)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01814408416
NU Project Source/Reference	:	Singair Unit



NU's mother has been a member of Grameen Bank since 2011 (5 years). At first she took BDT 10,000 taka from GB. NU's father invested GB Loan in his business. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Afrin Engineering Workshop	
Address/ Location	:	Jhaochar, Hemayatpur	
Total Investment in BDT	:	BDT 4,50,000	
Financing	:	Self BDT 3,50,000 (from existing business) 78% Required Investment BDT 1,00,000/-(as equity) 22%	
Present salary/drawings from business (estimates)	:	BDT 9,000	
Proposed Salary		BDT 9,000	
 Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin 	:	20% 20%	
(iii) Agreed grace period		5 months	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items:Goods-2,65,500Advance -30,000Machineries- (drill machine-2,welding machine-2, jog an machine- 4,granding machine-1)48,500Furniture- (stand fan-1 ,ceiling fan - 1,cash box-1,chair-5)6,000	3,50,000		3,50,000
Proposed items:		1,00,000	1,00,000
Total Capital	3,50,000	1,00,000	4,50,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present items		Proposed items			
Angel	3ton*50,000	1,50,000	Steel	1/2ton*80,000	40,000
			Zadhar	1ton*46.000	46000
Flat bar	1.50ton*45,000	67,500	Zed bar	1ton*46,000	46000
Square bar	1/2ton*49,000	24,500	Flat bar		14000
Zed bar	1/2ton*47,000	23,500			
			Total		1,00,000
Total		2,65,500			

INFO ON EXISTING BUSINESS OPERATIONS

Dontioulors	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	5,000	1,50,000	18,00,000		
Less: Cost of sales (B)	4,000	1,20,000	14,40,000		
Profit (C) [C=(A-B)]	1000	30,000	3,60,000		
Less: Operating Costs					
Electricity bill		3,000	36,000		
Shop Rent		1000	12,000		
Night Guard bill		300	3,600		
Mobile bill		300	3,600		
Present salary/Drawings- self		9,000	1,08,000		
Staff salary-2		10,000	1,20,000		
Others cost ((fees, Entertainment, TL renew)		500	6,000		
Non Cash Item:					
Depreciation Expenses(
48500*20%,3000*15%, 3000*10%)		870	10,440		
Total Operating Cost (F)		24,970	2,99,640		
Net Profit (E-F):		5,030	60,360		



Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	5,200	1,56,000	18,72,000	5,400	1,62,000	19,44,000	5,600	1,68,000	20,16,000
Less: Cost of Sale (B)	4,160	1,24,800	14,97,600	4,320	1,29,600	1555200	4,480	1,34,400	16,12,800
Profit (A-B)=(C)	1040	31,200	3,74,400	1080	32,400	388800	1120	33,600	4,03,200
Less: Operating Costs									
electricity bill		3,000	36,000		3,000	36,000		3,000	36,000
Shop Rent		1000	12,000		1000	12,000		1000	12,000
Night Guard bill		300	3,600		300	3,600		300	3,600
Mobile bill		300	3,600		300	3,600		300	3,600
Present salary/Drawings- self		9,000	1,08,000		9,000	1,08,000		9,000	1,08,000
Staff salary-2		10,000	1,20,000		10,000	1,20,000		10,000	1,20,000
Others cost (fees, Entertainment, TL renew)		500	6,000		500	6,000		500	6,000
Non Cash Item:									
Depreciation Expenses		870	10,440		870	10,440		870	10,440
Total operating cost		24,970	2,99,640		24,970	2,99,640		24,970	2,99,640
Net Profit (C-D) = (E)		6,230	74,760		7,430	89,160		8,630	1,03,560
GT payback			40,000			40,000			40,000
Retained Income:			34,760			49,160			6ss3,560

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,00,000		
1.2	Net Profit	74,760	89,160	1,03,560
1.3	Depreciation (Non cash item)	10,440	10,440	10,440
1.4	Opening Balance of Cash Surplus		45200	104800
25	Total Cash Inflow	185200	144800	218800
2.0	Cash Outflow			
2.1	Purchase of Product	1,00,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	1,40,000		
3.0	Net Cash Surplus	45200	104800	178800

SWOT Analysis

STRENGTH Long standing relationship with Grameen. Well Known Person in locality. Ownership of business	WEAKNESS lack of fund
O PPORTUNITIY Employment opportunity	THREATS theft Natural climate Fire opponent party

























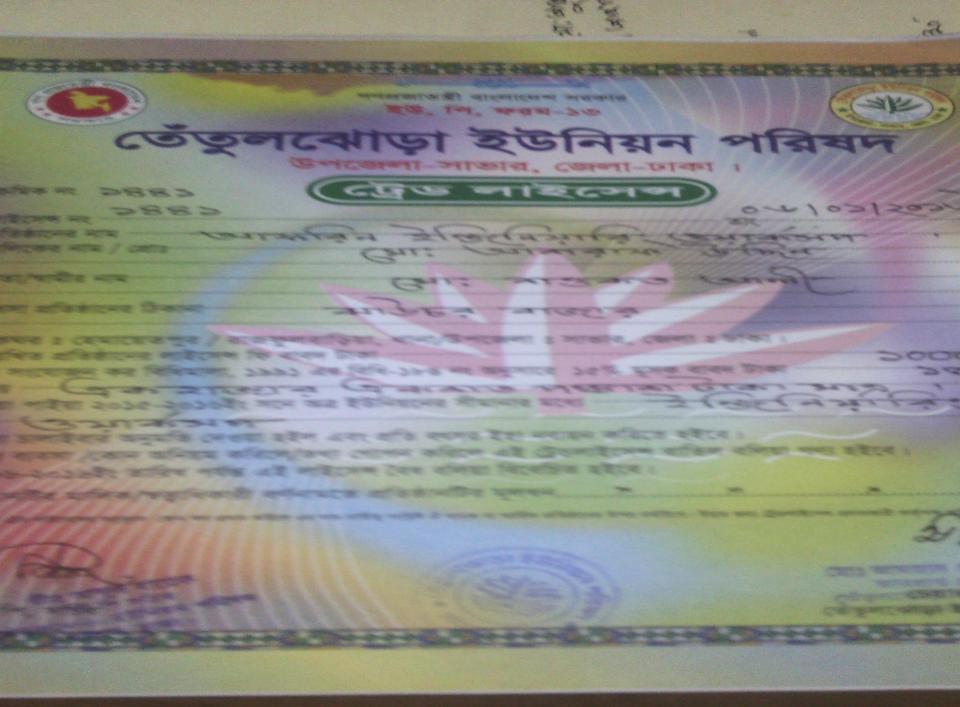












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Presented at ^{32nd} Internal Design Lab on February 28, 2016 at GT

