

Grameen kalyan
Proposed NU Business Name : Sharani Cow Fattening Farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Mst. Ranzina Alam Sathi Vill : Shamganj, Post:Jotpara Thana :Khoksha, District: Kushtia
Age	:	29 Years.
Marital status	:	Married.
Children		
No. of siblings:	:	1 (one) brother and 2 (two) sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Mst. Rajia Khatun Md:Rabiul Alam Branch: Joyonti hazra , Group # 01, Centre# 55/M, Loan no: 8751 Member since: 2005 , First Ioan: Tk.10,000,
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: :	Last GB Ioan: 5,000, Outstanding: 2,500. Father No Nil Nil Nil
Education, till to date	:	H.S.C Pass. 2

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	She has 01 month formal training. Ten years cow rearing experiences.
Other Own/Family Sources of Income	:	Husband's Job (BRB Cable)
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01766-165259
National ID number	:	5016331758284
NU Project Source/Reference	:	Grameen Kalyan, Kumarkhali Unit, Kushtia.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2005. At first she took GB loan BDT 10,000 (Ten thousand) and used business purpose. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

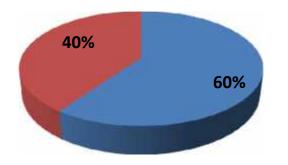
Business Name	:	Sharani Cow Fattening Farm.		
Address/ Location	:	Vill: Shamganj, Post: Jotpara .		
		Thana : Khoksha, District: Kushtia.		
Total Investment in BDT	:	BDT: 3,73,000		
Financing	:	Self financing: BDT: 2,23,000		
		Required Investment: BDT: 1,50,000 (as equity)		
Present salary	:	Nil		
Proposed Salary	:	BDT 5000 (Five thousand only)		
Proposed Business		Start with having 4 cows @ TK. 50,000/- each;		
Implementation Plan:	:	In every six months the cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months;		
		Feeding cost of each cow/cycle = BDT 20,000-;		
		Selling price of each cow after every cycle BDT 100,000/-;		
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;		
		Payback period to the investor is 3 years;		
		Expected date to start the project is as soon as possible.		

PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing	Proposed (BI	Total	
	Business	NU	Investor	(BDT)
Investments in different ca	tegories:			
Cow Shade	-	55,000	-	55,000
Cost of 4 cow (Tk. 50,000 per Cow)	50,000	-	150,000	200,000
Fan 01 Pcs	-	3,000	-	3,000
Working Capital (Feeding & medicine Cost)	_	100,000	-	100,000
Water supply motor & Fittings	-	5,000	_	5,000
Cash in hand	-	10,000	-	10,000
Total Capital	50,000	173,000	150,000	373,000

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	223,000	60
Investor's Contribution(GK)	150,000	40
Total Investment	373,000	100



Entrepreneur's Contribution (NU)

Investor's Contribution(GK)

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)				Year 2 (BD	Г)	Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2n d Cycle)
Revenue:									
Estimated Sales (Cow)	400,000	400,000	800,000	440,000	440,000	880,000	484,000	484,000	968,000
Cow Dung Sales	9,000	9,000	18,000	9,450	9,450	18,900	9,923	9,923	9,940
(A) Total Revenue	409,000	409,000	818,000	449,450	449,450	898,900	493,923	493,923	977,940
Less: Cost of sales									
Cow Cost	200,000	200,000	400,000	210,000	210,000	420,000	220,500	220,500	441,000
Cow Food	80,000	80,000	160,000	84,000	84,000	168,000	88,200	88,200	176,400
(B) Total Cost of Sales	280,000	280,000	560,000	294,000	294,000	588,000	308,700	308,700	617,400
Gross profit (GP) [C=(A- B)]	129,000	129,000	258,000	155,450	155,450	310,900	185,223	185,223	360,540
Less: Operating Costs:									
Electricity bill	1,500	1,500	3,000	1,575	1,575	3,150	1,654	1,654	3,308
Transportation	3,000	3,000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Doctors and Medicine	5,000	5,000	10,000	5,250	5,250	10,500	5,513	5,513	11,025
Mobile bill	1,500	1,500	3,000	1,575	1,575	3,150	1,654	1,654	3,308
Proposed salary-self	30,000	30,000	60,000	30,000	30,000	60,000	30,000	30,000	60,000
Non Cash Item:									
Depreciation Expenses	3,000	3,000	6,000	3,300	3,300	6,600	3,630	3,630	7,260
Total Operating Cost (D)	44,000	44,000	88,000	44,850	44,850	89,700	45,758	45,758	91,515
(C-D)Net Profit:	85,000	85,000	170,000	110,600	110,600	221,200	139,465	139,465	278,930
Retained Income:			170,000			221,200			278,930

Notes: 1. Agreed Grace period: Six Months.

2. Investment Payback schedule: 6 installment including ownership transfer fee after 6 month grace period

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow:	· ·		
Opening Balance	-	433,000	594,200
Capital Infusion by Udyokta	173,000	-	-
Capital Infusion by Investor	150,000	-	-
Sales	818,000	898,900	977,940
Total Receipts	1,141,000	1,331,900	1,572,140
Cash Outflow:			
Cost of goods sold	560,000	588,000	617,400
Operating expenses	88,000	89,700	91,515
Return to investor	60,000	60,000	60,000
Total payment	708,000	737,700	768,915
Closing Balances	433,000	594,200	803,225

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in her own name. 	W EAKNESS □Shortage of foods in rainy season.
OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 15th Ex. SB Design Lab on March 13, 2016 at Grameen Kalyan

Thank you

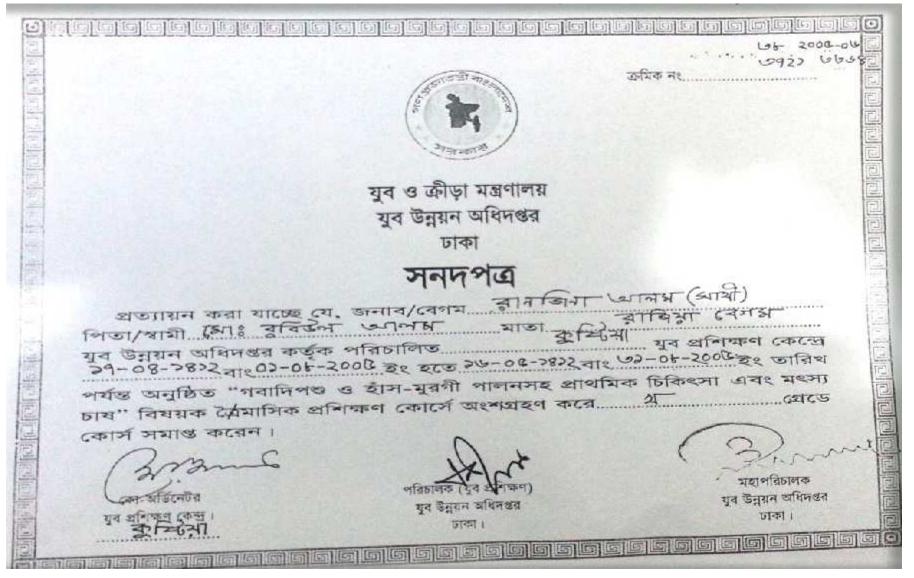
Proposed Shade Place



Existing Shade



Training Certificate





Nu with his Father & Mother



NU With his Mother



Thank You