Proposed NU Business Name: MA BABA FURNITURE



Project identification and prepared by: Aziz Ahmed, Feni Unit, Feni

Project verified by: S.M Hafizur Rahman



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD BALAL UDDIN		
Age	:	003-05-1985 (31 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	Nil		
No. of siblings:	:	3 Brothers 4 Sisters		
Address	:	Vill: Barahi Gobinda P.O: NJayloskor P.S: Dagonvuian, Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father HACHINA BEGUM HACHINA BEGUM NEJAM UDDIN Branch: Jaylaskar,, Centre # 17 (Female), Member ID: 6025/1,Group No: 07 Member since: 15-03-2003 (<i>13Years</i>) First Ioan: BDT 10,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 30,000 Outstanding Ioan: BDT 15,480 Nil No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	17 years.
Training Info	:	He has 10 years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	••	01811896912
Mother's Contact No.	:	01836268013
NU Project Source/Reference		Grameen Shakti Samajik Byabosha Ltd. Feni Unit, Feni.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HACHINA BEGUM joined Grameen Bank since 13 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

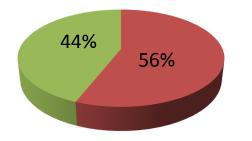
Proposed Nobin Udyokta Business Info				
Business Name	:	MA BABA FURNITURE		
Location	:	Mollaghata Baazar		
Total Investment in BDT	:	BDT 220,800		
Financing	•	Self BDT 1,91,000 (from existing business) 54% Required Investment BDT 1,50,000 (as equity) 46%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	15 ft x 16.ft= 240 square ft		
Security of the shop	:	10,000		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Wooden furniture. Average 35% gain on sales. The shop is rented. The business is operating by entrepreneur. Existing 2 employee. One will be appointed after getting equity money. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Monthly	Yearly
Revenue(Sales)		
Wooden furniture	100000	1200000
Total Sales (A)	100000	1200000
Less Variable Expense		
Wooden furniture	65000	780000
Total variable Expense (B)	65000	780000
Contribution Margin (CM) [C=(A-B)	35000	420000
Less Variable Expense		
Rent	1,500	18000
Electricity bill	1000	12000
Transportation	5,500	66000
Salary (self)	5000	60000
Salary(Staff)	12000	
Entertainment	500	6000
Mobile bill	300	3600
Total fixed cost (D)	25,800	309600
Net Profit (E)= [C-D]	9,200	110400

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Akashmoni	40,000	100000	140000		
Koroi	6,000	0	6000		
Segoon	20,000	50000	70000		
Log	4,000	0	4000		
Cot	50,000	0	50000		
Box cot	35,000	0	35000		
Show case	20,000	0	20000		
Drill machine	2,000		2000		
Grander machine	40000		40000		
	191,000	150,000	341000		

Source of Finance



Entrepreneur's Contribution 191,000

Investor's Investment 150,000

Total 341,000

Financial Projection (BDT)					
Paticular	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)					
Wooden furniture	125000	1500000	1575000	1653750	
Total Sales (A)	125000	1500000	1575000	1653750	
Less Variable Expense					
Wooden furniture	81250	975000	1023750	1074937.5	
Contribution Margin (CM) [C=(A-B)	43750	525000	551250	578812.5	
Less Variable Expense					
Rent	1,500	18,000	19,400	19800	
Electricity bill	1000	12000	14600	14800	
Transportation	5,000	60000	60,200	60400	
Salary (Self)	5000	60000	60000	60000	
Salary(Staff)	15000	180000	180000	180000	
Entertainment	500	6000	7400	7600	
Mobile bill	400	4800	5000	5200	
Total fixed cost (D)	28,400	340800	346,600	347800	
Net Profit (E)= [C-D]	15350	184200	204,650	231012.5	
Investment Payback		60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)		
1	Cash Inflow					
1.1	Investment Infusion by Investor	150,000				
1.2	Net Profit	184,200	204,650	231012.5		
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		124,200	268850		
	Total Cash Inflow	334200	328850	499862.5		
2	Cash Outflow					
2.1	Purchase of Product	150,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60000		
	Total Cash Outflow	210,000	60000			
3	Net Cash Surplus	124,200	268850	439862.5		



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:03 Experience & Skill : 16 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



























গ্রামীণ ব্যাংক মহজ ধামের দাসাবই 29/0 17321 Elina नाम 2882018 कित्मुत्र नाम पृष्ट् 2008 62 0086-794 02 0% শাখা.

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FAMILY PICTURE

