Proposed NU Business Name: RANA GARMENTS



Project identification and prepared by: MD. Golam Rasul, Munsigonj Unit, Dhaka

Project verified by: Md Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD.RANA			
Age	••	01-01-1990 (26 Years)			
Education, till to date	:	SSC			
Marital status	••	married			
Children	••	N/A			
No. of siblings:	••	2 Brothers 2 Sisters			
Address	••	Vill: Sipahipara, P.O: Rampal P.S: Munsigonj Sadar, Dist: Munsigonj			
Parent's and GB related Info					
(i) Who is GB member	:	Mother Father			
(ii) Mother's name	:	RINA BEGOM			
(iii) Father's name	:	MD. DOBIRUL ISLAM			
(iv) GB member's info	:	Branch: Rampal, Centre # 75(Female),			
		Member ID: 7076,Group No: 07			
		Member since: 05-02-1986 (30 Years)			
		First loan: BDT 3000 taka.			
Further Information:	Existing Loan: BDT 200,000 Outstanding loan: BDT 4260				
(v) Who pays GB loan installment	:	Nil			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years.
Training Info	:	He has 3 years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01918279396
Mother's Contact No.	:	01721916673
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Dhaka.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RINA BEGOM joined Grameen Bank since 30 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info				
Business Name	:	RANA GARMENTS		
Location	:	Sipahipara,Rmpal, Munsigonj Sadar, Munsigonj		
Total Investment in BDT	:	BDT 480,000		
Financing	:	Self BDT 330,000(from existing business) 69 % Required Investment BDT 1,50,000(as equity) 31 %		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 20.ft= 400 square ft		
Security of the shop	:	Nil		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like AC net, Normal Net, Sharting, Chaina Hijab etc. Average 40% gain on sales. The business is operating by entrepreneur. Existing 13 employee. One will be appointed after getting equity money. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue(Sales)						
AC net, Normal Net, Sharting, Chaina Hijab etc.	6000	180000	2160000			
Total Sales (A)	6000	180000	2160000			
Less Variable Expense						
AC net, Normal Net, Sharting, Chaina Hijab etc.	3600	108000	1296000			
Total variable Expense (B)	3,600	108000	1296000			
Contribution Margin (CM) [C=(A-B)	2,400	72000	864000			
Less Variable Expense						
Electricity bill		3000	36000			
Transportation		5,000	60000			
Salary (self)		5000	60000			
Salary(Staff)		45500	546000			
Generator		1000	12000			
Mobile bill		300	3600			
Total fixed cost (D)		59,800	717600			
Net Profit (E)= [C-D]		12,200	146400			

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Ac Net	40,000	80000	120000		
Normal net	30,000	30000	60000		
Shirting	32,000	0	32000		
Chaina Scarf	44,000		44000		
China Lase fabrics	40,000		40000		
Lase	25,000	25,000	50000		
Others	15,000	15,000	30000		
Sweing machine	104,000		104000		
	330,000	150,000	480000		

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
AC net, Normal Net, Sharting, Chaina Hijab etc.	7700	231000	2772000	2910600	3056130	
Total Sales (A)	7700	231000	2772000	2910600	3056130	
Less Variable Expense						
AC net, Normal Net, Sharting, Chaina Hijab etc.	4620	138600	1663200	1746360	1833678	
Total variable Expense (B)	4,620	138600	1663200	1746360	1833678	
Contribution Margin (CM) [C=(A-B)	3,080	92400	1108800	1164240	1222452	
Less Variable Expense						
Electricity bill		3200	38400	38600	38800	
Transportation		5,200	62400	62600	62800	
Salary (Self)		5000	60000	60000	60000	
Salary(Staff)		52500	630000	630000	630000	
Guard		1200	14400	14600	14800	
Mobile bill		400	4800	5000	5200	
Total fixed cost (D)		67,500	810000	810,800	809400	
Net Profit (E)= [C-D]		24900	298800	353,440	413052	
Investment Payback			6,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	298,800	353,440	413052
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		238,800	532240
	Total Cash Inflow	448800	592240	945292
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60000
	Total Cash Outflow	210,000	60000	
3	Net Cash Surplus	238,800	532240	885292

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures























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(ট্রেড লাইসেন্স)

[ইউনিয়ন পরিষদ আদর্শ কর তফসিল ২০১৩ মোতাবেক]

ব্যবসা প্রতিষ্ঠানের নাম

পিতা/ সামীর নাম ব্যবনা প্রতিষ্ঠানের ঠিকানা

মূলধনের পরিমাণ

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ব্যবসা পেশার ধরণ ০ বৈধতার মেয়াদ

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FAMILY PICTURE

