#### **Proposed NU Business Name: MASUM FURNITURE**



Project identification and prepared by: MD. Habil Uddin Shah, Keranigonj Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. TOFAZZAL HOSSAIN		
Age	:	23-08-1998 (18 Years)		
Education, till to date	:	Class Six		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	4 Brothers & 1 Sister		
Address	:	Vill: Dorigaw, P.O: Rajabari, P.S: Keranigonj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  ZILUFAR BEGUM  MD. SANU MIA  Branch: Abdullahpur, Centre # 52(Female),  Member ID: 4392, Group No: 04  Member since: 05-03-1991 (25Years)  First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: Nil, Outstanding loan: Nil N/A No No No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has 4 years training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01843-562916
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keranigonj Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**ZILUFAR BEGUM** joined Grameen Bank since 25 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MASUM FURNITURE		
Location	:	Dorigaw Dakshinpara, Keranigonj, Dhaka		
Total Investment in BDT	:	BDT 1,30,000/-		
Financing	:	Self BDT 80,000/- (from existing business) 62% Required Investment BDT 50,000/- (as equity) 38%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	25 ft x 15 ft= 375 square ft		
Security of the shop	:	-		
Implementation	:	<ul> <li>Manufacturer of wood furniture.</li> <li>Average 30% gain on sale.</li> <li>The business is operating by entrepreneur. Existing one trainee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The shop is owned.</li> <li>Collects goods from Ekura.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Wood Furniture	50,000	600,000		
Total Sales (A)	50,000	600,000		
Less. Variable Expense				
Wood Furniture	35,000	420,000		
Total variable Expense (B)	35,000	420,000		
Contribution Margin (CM) [C=(A-B)	15,000	180,000		
Less. Fixed Expense				
Rent	1,000	12,000		
Electricity bill	300	3,600		
Mobile Bill	200	2,400		
Transportation	3,000	36,000		
Salary (self)	5,000	60,000		
Entertainment	200	2,400		
Total fixed Cost (D)	9,700	116,400		
Net Profit (E) [C-D)	5,300	63,600		

Investment Breakdown				
Particulars	Existing	Proposed	<b>Proposed Total</b>	
Weardrob (2 x 20000)	40,000	0	40,000	
Sofa Set	40,000	0	40,000	
Shegun Wood (17 x 2400)	0	40,000	40,000	
Color	0	10,000	10,000	
Total	80,000	50,000	130,000	

#### **Source of Finance**



Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year			
Revenue (sales)						
Wood Furniture	85,000	1,020,000	1,071,000			
Total Sales (A)	85,000	1,020,000	1,071,000			
Less. Variable Expense						
Wood Furniture	59,500	714,000	749,700			
Total variable Expense (B)	59,500	714,000	749,700			
Contribution Margin (CM) [C=(A-B)	25,500	306,000	321,300			
Less. Fixed Expense						
Rent	1,000	12,000	12,000			
Electricity bill	300	3,600	4,000			
Mobile Bill	200	2,400	3,000			
Transportation	3,000	36,000	38,000			
Salary (self)	5,000	60,000	60,000			
Entertainment	200	2,400	3,000			
Salary (staff)	5,000	60,000	60,000			
Total Fixed Cost	14,700	176,400	180,000			
Net Profit (E) [C-D)	10,800	129,600	141,300			
Investment Payback		30,000	30,000			

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	129,600	141,300
1.3	Depreciation (Non cash item)		1
1.4	Opening Balance of Cash Surplus		99,600
	Total Cash Inflow	179,600	240,900
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	99,600	210,900

### SWOT ANALYSIS

## Strength

Employment: Self: 01 Family:0 Others:1

Experience & Skill: 5 Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures











(ইউপিজমনি ফরম- ৩)

#### গণপ্ৰজাতন্ত্ৰী বাংলাদেশ

জন্ম ও মৃত্যু নিবন্ধকের কার্যালয় বাস্তা ইউনিয়ন পরিষদ কেরানীগঞ্জ, ঢাকা জন্ম সন্দ

[বিধি- ৯, জন্ম ও মৃত্যু নিবন্ধন (ইউনিয়ন পরিষদ) বিধিমালা, ২০০৬] (জন্ম নিবন্ধন বহি হইতে উদ্ধৃত)

নিবন্ধন বহি নং ৬

নিবন্ধনের তারিখ: ০৫-০১-২০১১

সনদ ইস্যুর তারিখ: ১০-১০-২০১৪

জন্ম নিবন্ধন নম্ব:\* ১৯৯৮২৬৪৩৮০৮০২৮২৬৪

নাম: মো: তোফাজ্জল হোসেন

জন্ম তারিখ: ২৩-০৮-১৯৯৮

তেইশে আগস্ট উনিশ শত আটানব্বই

জন্ম স্থান: দড়িগাও, রাজাবাড়ী, কেরানীগঞ্জ, ঢাকা

পিতার নাম: মো: ছানু মিয়া

মাতার নাম: জিলুফার বেগম

স্থায়ী ঠিকানা: দড়িগাও, রাজাবাড়ী, কেরানীগঞ্জ, ঢাকা

निज: পুরুষ

জাতীয়তা: বাংলাদেশী

জাতীয়তা: বাংলাদেশী

্ইউপি সচিব - স্বাক্ষর ও সিল্)
মোঃ বসির আহমাদ
সচিব
৬নং বাস্তা ইউনিয়ন পরিযদ
কেরাণীগঞ্জ, ঢাকা।

পল)
(নিবন্ধকের স্বাক্ষর ও নামসহ সীল)
MD. SHAMSUL HOQUE
Chairman
Basta Union Parishad
Karanigonj, Dhaka.

\* প্রথম চার অন্ধ ব্যক্তির জন্ম সাল, পরবর্তী সাত অন্ধ এরিয়া কোড ও শেষ ছয় অন্ধ ধারা ক্রমিক।

## **FAMILY PICTURE**

