Proposed NU Business Name: MOSLEM VARIETIES STORE



Project identification and prepared by: Md. Saidur Rahman Mollah Elenga Unit, Tangail

Project verified by: MD. Mizanur Rahman patwary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. MOSLEM UDDIN MOLLA	
Age	:	05-01-1986(30 Years)	
Education,	•	S.S.C	
Marital status	:	Married	
Children	:	1 Son	
No. of siblings:	:	1 Brother & 2 Sisters	
Address	:	Vill: Mohespur, P.O: Elenga, P.S: Kalihati,Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MS. MUKTI BEGUM MD. FAZLUL HAQ MOLLA Branch: Elenga kalihati, Centre # 50 (Female), Member ID: 9044, Group No: 07 Member since: 08-05-2003 (12 Years) First Ioan: 2,000taka. Existing Ioan: 15,000 taka	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 14,010 Father No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	6 years experience in running business.
Training Info	:	Nil
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01940-480778
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

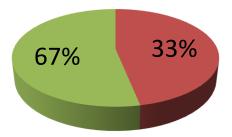
MS. MUKTI BEGUM joined Grameen Bank since 12 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize development home, Agriculture etc.

Proposed Nobin Udyokta Business Info				
Business Name	:	MOSLEM VARIETIES STORE		
Location	:	Elenga Bus Stand, Bolla Road, Kalihati, Tangail.		
Total Investment in BDT	:	BDT 450,000		
Financing	•	Self BDT 300,000(from existing business) 67% Required Investment BDT 150,000(as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	15ft x 35ft= 525 square ft		
Security of the shop	:	120,000		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like: Aluminum, Steel, Cocarise, Plastic, Gift Box etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Dhaka Medford, Tangail. Agreed grace period is 3 months. 		

Existing Business						
BDT (TK)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Aluminum, Steel, Cocarise, Plastic, Gift Box etc	4,500	135,000	1,620,000			
Total Sales (A)	4,500	135,000	1,620,000			
Less. Variable Expense						
Aluminum, Steel, Cocarise, Plastic, Gift Box etc	3,825	114,750	1,377,000			
Total variable Expense (B)	3,825	114,750	1,377,000			
Contribution Margin (CM) [C=(A-B)	6,75	20,250	243,000			
Less. Fixed Expense						
Salary (self)		5,000	60,000			
Transportation		1,800	21,600			
Electricity bill		5,00	6,000			
Mobile Bill		4,00	4,800			
Entertainment		3,00	3,600			
Rent		2,000	24,000			
Total fixed Cost (D)		10,000	120,000			
Net Profit (C-D)		10,250	123,000			

Particulars	Existing	Proposed	Proposed Total
Aluminum	100,000	50,000	150,000
Steel	50,000	0	50,000
Plastic and Cocarise	50,000	80,000	130,000
Gift Box	40,000	20,000	60,000
Ceramic	60,000	0	60,000
Total	300,000	150,000	450,000

Source of Finance



Entrepreneur Contribution:300,000

Investors Investment : 150,000

Total Investment : 450,000

Financial Projection

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BDT (TK)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Aluminum, Steel, Cocarise, Plastic, Gift						
Box etc	6,000	180,000	2,160,000	2,268,000	2,381,400	
Total Sales (A)	6,000	180,000	2,160,000	2,268,000	2,381,400	
Less. Variable Expense						
Aluminum, Steel, Cocarise, Plastic, Gift						
Box etc	5,100	153,000	1,836,000	1,927,800	2,024,190	
Total variable Expense (B)	5,100	153,000	1,836,000	1,927,800	2,024,190	
Contribution Margin (CM) [C=(A-B)	9,00	27,000	324,000	340,200	357,210	
Less. Fixed Expense						
Salary (self)		5,000	60,000	60,000	60,000	
Transportation		2,000	24,000	25,200	26,460	
Electricity bill		5,00	6,000	6,300	6,615	
Mobile Bill		5,00	6,000	6,300	6,615	
Entertainment		5,00	6,000	6,300	6,615	
Rent		2,000	24,000	25,200	26,460	
Total fixed Cost (D)		10,500	126,000	129,300	132,765	
Net Profit E= (C-D)		16,500	198,000	210,900	224,445	
Investment Payback			60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Vear 2 (BDT)	Year 3 (BDT)
	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	198,000	210,900	224,445
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		138,000	288,900
	Total Cash Inflow	348,000	348,900	513,345
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	138,000	288,900	453,345



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 06 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









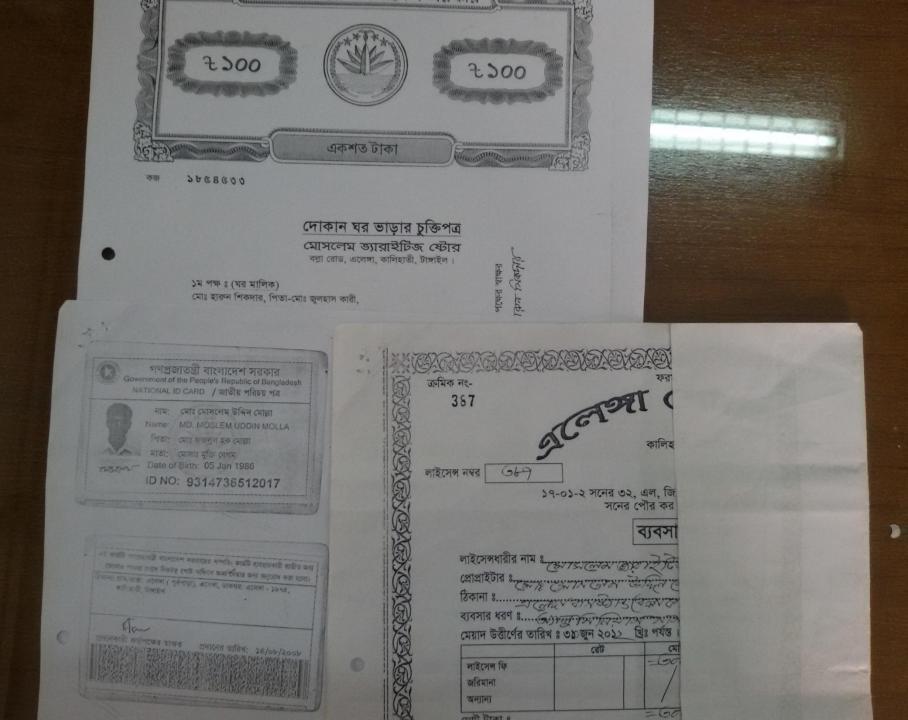












FAMILY PICTURE

