### **Proposed NU Business Name: LITU SPORTS**



Project identification and prepared by: MD. Hafizur Rahman(2), Mawna Unit, Gazipur

Project verified by: MD Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	SHABUJ AHMED	
Age	:	31-12-1994 (22 Years)	
Education, till to date	••	HSC	
Marital status	:	Unmarried	
Children	:	Nil	
No. of siblings:	••	2 Brothers	
Address	:	Vill: Mulaid, P.O: Tengra P.S: Sreepur, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father LIPI BEGUM  Mofiz Uddin  Branch: Tengra Sreepur, Centre # 42(Female),  Member ID: 5451, Group No:07  Member since13-08-2001 (10 Years)  First loan: 10,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : : :	Existing Loan: BDT 20,000 Outstanding loan: BDT Nil Nil No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01715119958
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**LIPI BEGUM** joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

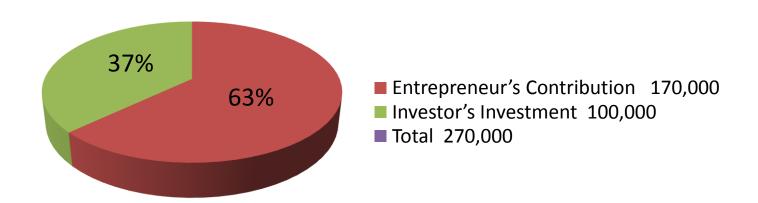
Proposed Nobin Udyokta Business Info			
Business Name	:	LITU SPORTS	
Location	:	S C Bazar	
Total Investment in BDT	•	BDT 2,70,000	
Financing	:	Self BDT 1,70,000 (from existing business) 63% Required Investment BDT 1,00,000 (as equity) 37%	
Present salary/drawings from business (estimates)	•	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	13 ft x 08.ft= 104 square ft	
Security of the shop	:	BDT 10,000	
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like Sports items.</li> <li>Average 20% gain on sales</li> <li>The business is operating by entrepreneur. Existing 1 employee.</li> <li>One will be appointed after getting equity fund.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka</li> <li>Agreed grace period is 3 months.</li> </ul>	

### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Sports Items	3100	93000	1116000
Total Sales (A)	3100	93000	1116000
Less Variable Expense			
Sports Items	2480	74400	892800
Total variable Expense (B)	2,480	74400	892800
Contribution Margin (CM) [C=(A-B)	620	18600	223200
Less Variable Expense			
Rent		1,000	12000
Electricity bill		600	7200
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		3000	
Entertainment		200	2400
Guard		300	3600
Generator		150	1800
Mobile bill		500	6000
Total fixed cost (D)		11,600	139200
Net Profit (E)= [C-D]		7,000	84000

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Kades (10 pairx 700)	7,000	16,000	23000	
Jarsie (350x 200)	70,000	40,000	110000	
Boot ( 15 pair x 800)	12,000	16,000	28000	
Ball (10 x 600)	6,000	12,000	18000	
Trouser (50x200)	10,000	10,000	20000	
Bat, Cap,Racket, Net, Stamp,				
Gloves,Tape	65,000	6,000	71000	
	170,000	100,000	270000	

### **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Sports Items	4300	129000	1548000	1625400
Total Sales (A)	4300	129000	1548000	1625400
Less Variable Expense				
Sports Items	3440	103200	1238400	1300320
Total variable Expense (B)	3,440	103200	1238400	1300320
Contribution Margin (CM) [C=(A-B)	860	25800	309600	325080
Less Variable Expense				
Rent		1,200	14,400	14,600
Electricity bill		750	9000	9200
Transportation		1,200	14400	14,600
Salary (Self)		5000	60000	60000
Salary(Staff)		3000	36000	36000
Entertainment		200	2400	2400
Generator		150	1800	1800
Guard		300	3600	3600
Mobile bill		550	6600	6800
Total fixed cost (D)		12,200	146400	147,200
Net Profit (E)= [C-D]		13600	163200	177,880
Investment Payback			60,000	60,000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	163,200	177,880
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		103,200
	Total Cash Inflow	263200	281080
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	103,200	221080

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

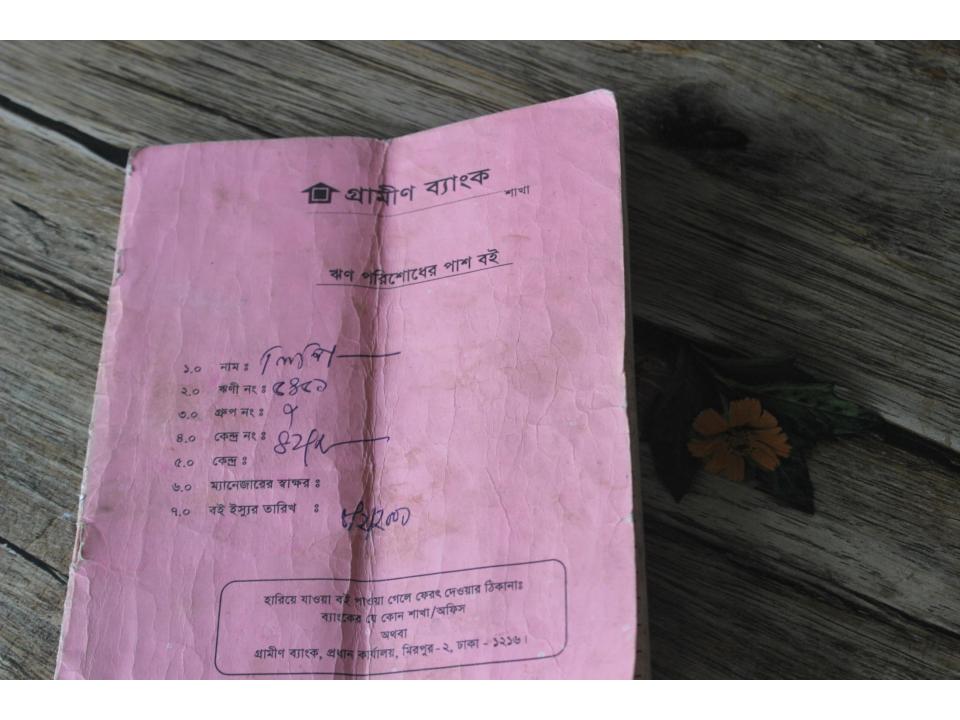


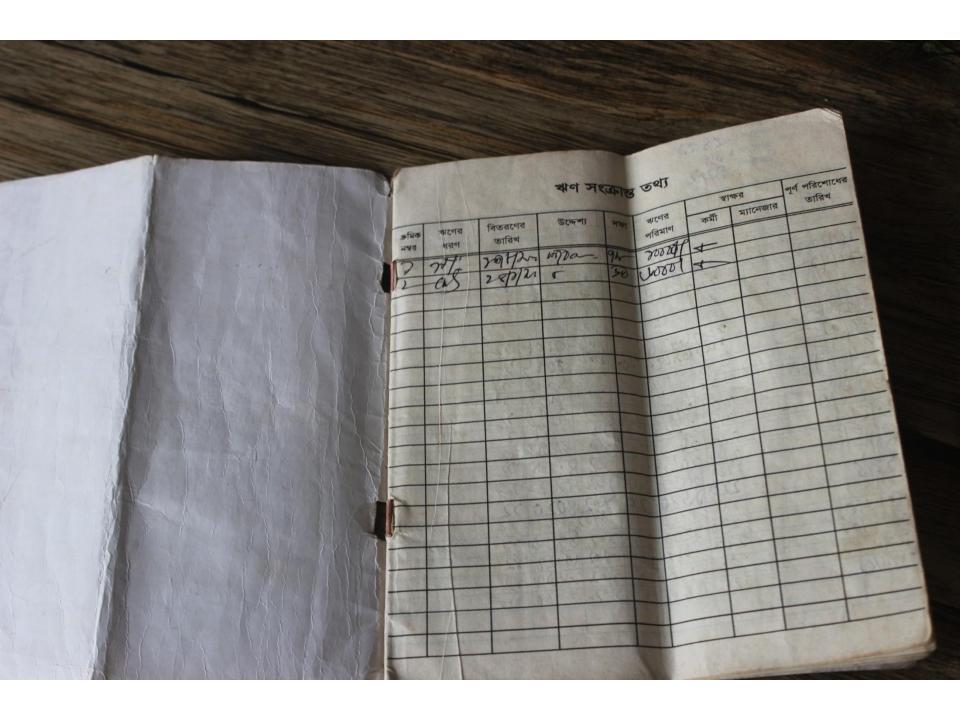














क्रिकिक सर

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

# ৪নং তেলিহাটি ইউনিয়ন পরিষদ

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গণপ্রজাতপ্রী বাংলাদেশ সরকার

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Government of the People's Republic of Bangladesh

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# **FAMILY PICTURE**

