Proposed NU Business Name: YASIN STORE



Project identification and prepared by: Md.Ataur Rahman Bashon Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	EUNOS BAPARI		
Age	:	01-03-1985 (31 Years)		
Education, till to date	:	Class Six		
Marital status	:	Married		
Children	:	2 Sons & 1 Daughter		
No. of siblings:	:	4 Brothers		
Present Address		Vill: Jugitola, P.O: BRRI; P.S: Gazipur Sador ; Dist: Gzipur		
Parmanent Address		Vill : Jugitola ,: P.O:: : BRRI , P.S: : Gazipur Sador :Dist:Gzipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	HASINA SATTAR BAPARI Branch: Gasa, Centre # 48 (Female), Member ID: 4457/1, Group No: 02; Member since: 15-01-2006 (10 Years) First loan: 4000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : : :	Existing loan: 15,000 Outstanding loan: 6420 Father		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no trained
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01850161705
Fathers Contact No.	:	01767378496
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HASINA is a member of Grameen Bank. since 10 years. At first he took 4000 taka loan from Grameen Bank. **HASINA** gradually took loan from GB. Utilize loan in Home Development.

Proposed Nobin Udyokta Business Info					
Business Name	:	EYASIN STORE			
Location	:	Razib Market ,Jugitola			
Total Investment in BDT	:	BDT =1,30,000			
Financing	:	Self BDT 80,000 (from existing business) 62 % Required Investment BDT 50,000(as equity) 38%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size Of Shop	:	10 ft *12 ft=120 Square ft.			
Sequrity Of The Shop		20,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods, like-Rice, Egg,Salt,Suger,Oil,Dal ,Biscut,Soft drinks etc The business is operating by entrepreneur. Existing No employee. Collects goods from Joydedpur. The shop is Rent. Average Gain on Sale 15% Agreed grace period is 3 months. 			

Existing Business

Particular	Daily	Monthly	Yearly
Revenue (sales)	-		
Rice, Egg,Salt,Suger,Oil,Dal,Biscut,Soft drinks,potato etc.	1500	45000	540000
Tea+pan= 600*40/100=240	240	7200	86400
Total Sales (A)	1740	52200	626400
Less. Variable Expense			
Rice, Egg,Salt,Suger,Oil,Dal,Biscut,Soft drinks,potato etc	1275	38250	459000
Total variable Expense (B)	1275	38250	459000
Contribution Margin (CM) [C=(A-B)	465	13950	167400
Less. Fixed Expense			
Rent		500	6000
Electricity Bill		400	4800
Mobile bill		100	1200
Transportation		700	8400
Entertainment		100	1200
		-	-
Salary(Self)		5000	60000
Total fixed Cost(D)		6800	81600
Net Profit(E) [C-D)		7150	85800

INVESTMENT BREAKDOWN					
Particulars	Existing	Proposed	Proposed Total		
Rice	20,000	20,000	40,000		
Cosmetic,Oil,Soap	30,000	20,000	50,000		
Potato,Brush,Tea etc.	10,000	10,000	20,000		
Scurity	20,000	0	20,000		
Total:	80,000	50,000	130,000		

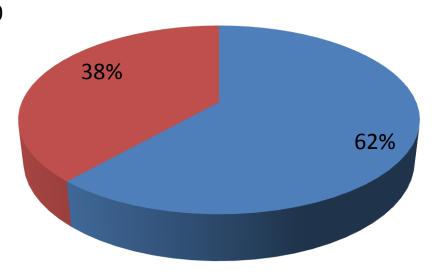
Source of Finance

■ Enterpreneur Contribution=80,000

■ Investors Investment=50000

■ Total=130000





Financial Projection				
Particular	Daily	Monthly	1st Year	2 nd Year
Revenue (sales)				
Rice, Egg, Salt, Suger, Oil, Dal, Biscut, Soft drinks, potato etc				
	2000	60000	720000	756000
Tea+pan= 800*40/100=320	320	9600	115200	120960
Total Sales (A)	2320	69600	835200	876960
Less. Variable Expense				
Rice, Egg, Salt, Suger, Oil, Dal, Biscut, Soft drinks, potato etc	1700	51000	612000	642600
Total variable Expense (B)	1700	51000	612000	642600
Contribution Margin (CM) [C=(A-B)	620	18600	223200	234360
Less. Fixed Expense				
Rent		500	6000	6000
Electricity Bill		400	4800	5000
Mobile bill		150	1800	2000
Transportation		800	9600	9800
Entertainment		100	1200	1300
Salary(Self)		5000	60000	60000
Total fixed Cost(D)		6950	83400	84100
Net Profit(E) [C-D)		11650	82800	150260
Investment Paybac			40000	20000

Cash flow projection on business plan (rec. & Pay)

SI			
#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50000	
1.2	Net Profit	82,800	1,50,260
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		42,800
	Total Cash Inflow	1,32,800	1,93,060
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40,000	20,000
	Total Cash Outflow	90,000	20,000
3	Net Cash Surplus	42,800	1,73,060

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0,Others:01

Experience & Skill: 5 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Local competitors;

Pictures

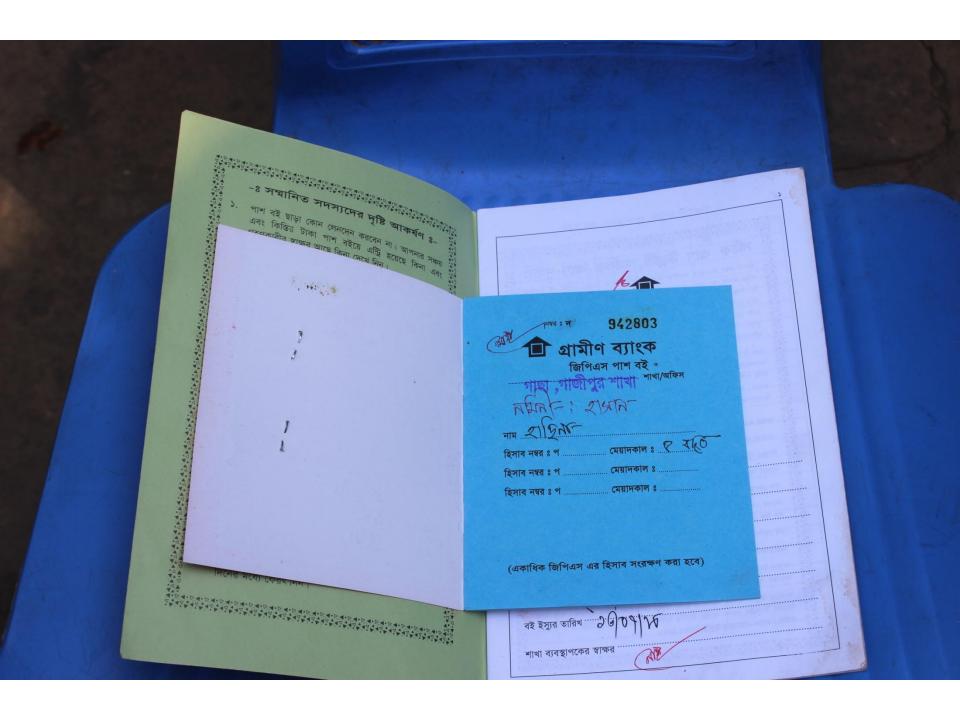














গণপ্রজাতপ্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh

NATIONAL ID CARD / WISTE HEEVE HA



इंचनुन त्वनाती

Name: UNOS BAPARI

निकाः भावात लगावी

माठा: शामिला

Date of Birth: 01 Mar 1985

ID NO: 3313023784519

এই কাম্য্রী কংগ্রেমানট্রী বাংলাদেশ সরকারের সম্পত্তিঃ কাম্য্রী ব্যবহারকারী বাজীক ক্ষয়া কোনাও পাওয়া পেলে নিভাই পোই অভিনে করা দেয়ার কনা আন্তর্জ করা মালাও টিকান: প্রাথ/বাঝা: খোণীতনা, খোণীতনা, ভাকমত: ত্রি - ১৭০১, গাজীপুর প্রথত, शाबी पुत्र

-ANGONA

প্ৰদানকারী কর্ত্বকের স্বাক্তর

בישונאפ שופים: w3/ob/2006

FAMILY PICTURE

