#### **Proposed NU Business Name: SHAYON ENTERPRISE**



Project identification and prepared by: MD. Habil Uddin Shah, Keranigonj Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SHAYON AHMED		
Age	:	12-12-1982 (33 Years)		
Education, till to date	:	S.S.C		
Marital status	••	Married		
Children	:	1 Daughter		
No. of siblings:	:	3 Borthers & 2 Sisters		
Address	:	Vill: Joinopur, P.O: Ruhitpur, P.S: Keranigonj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  HASENA BEGUM  LATE. MOJIBUR RAHMAN  Branch: Ruhitpur, Centre # 52(Female),  Member ID: 7156/1, Group No: 10  Member since: 05-01-1990 (26Years)  First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20,000, Outstanding loan: BDT 10,000 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	18 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01813-035970
Mother's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Keranigonj Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

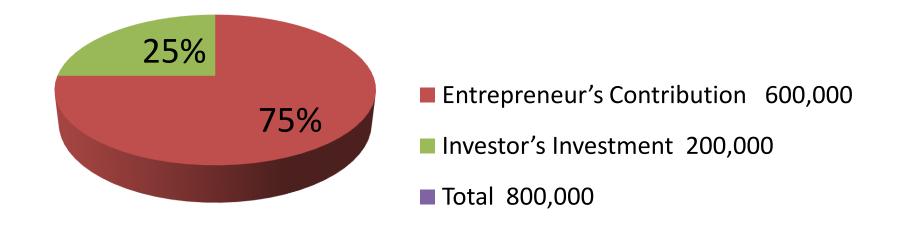
**HASENA BEGUM** joined Grameen Bank since 26 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SHAYON ENTERPRISE		
Location	:	Ruhitpur Bazar, Keranigonj, Dhaka		
Total Investment in BDT	:	BDT 8,00,000/-		
Financing	:	Self BDT 6,00,000/- (from existing business) 75% Required Investment BDT 2,00,000/- (as equity) 25%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15 ft x 10 ft= 150 square ft		
Security of the shop	:	-		
Implementation		<ul> <li>The business is planned to be scaled up by investment in existing goods like; Biscuit, Cosmetics etc.</li> <li>Average 08% gain on sale.</li> <li>The business is operating by entrepreneur. Existing two employee.</li> <li>after getting equity fund one employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Cosmetics & Others	14,500	435,000	5,220,000			
Total Sales (A)	14,500	435,000	5,220,000			
Less. Variable Expense						
Cosmetics & Others	13,340	400,200	4,802,400			
Total variable Expense (B)	13,340	400,200	4,802,400			
Contribution Margin (CM) [C=(A-B)	1,160	34,800	417,600			
Less. Fixed Expense						
Rent		3,000	36,000			
Mobile Bill		300	3,600			
Salary (self)		10,000	120,000			
Transportation		2,000	24,000			
Salary (staff)(2)		9,000	108,000			
Total fixed Cost (D)		24,300	159,600			
Net Profit (E) [C-D)		10,500	258,000			

Investment Breakdown						
Particulars	Existing	Proposed	<b>Proposed Total</b>			
Ifad Multi Product V Group	50,000	0	50,000			
V plus	150,000	0	150,000			
Premier tissue	100,000	0	100,000			
Cosmetics	200,000	0	200,000			
Lactogen Milk	100,000	0	100,000			
Choclate item	0	200,000	200,000			
Total	600,000	200,000	800,000			

#### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Cosmetics & Others	22,000	660,000	7,920,000	8,316,000	8,731,800
Total Sales (A)	22,000	660,000	7,920,000	8,316,000	8,731,800
Less. Variable Expense					
Cosmetics & Others	20,240	607,200	7,286,400	7,650,720	8,033,256
Total variable Expense (B)	20,240	607,200	7,286,400	7,650,720	8,033,256
Contribution Margin (CM) [C=(A-B)	1,760	52,800	633,600	665,280	698,544
Less. Fixed Expense					
Rent		3,000	36,000	36,000	36,000
Mobile Bill		400	4,800	5,500	6,500
Salary (self)		10,000	120,000	120,000	120,000
Transportation		3,000	36,000	38,000	40,000
Salary (staff)(2)		18,000	216,000	216,000	216,000
Total Fixed Cost		34,400	412,800	415,500	418,500
Net Profit (E) [C-D)		18,400	220,800	249,780	280,044
Investment Payback			80,000	80,000	80,000

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	220,800	249,780	280,044
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		140,800	310,580
	Total Cash Inflow	420,800	390,580	590,624
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	280,000	80,000	80,000
3	Net Cash Surplus	140,800	310,580	510,624

## SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:4

Experience & Skill: 18 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures















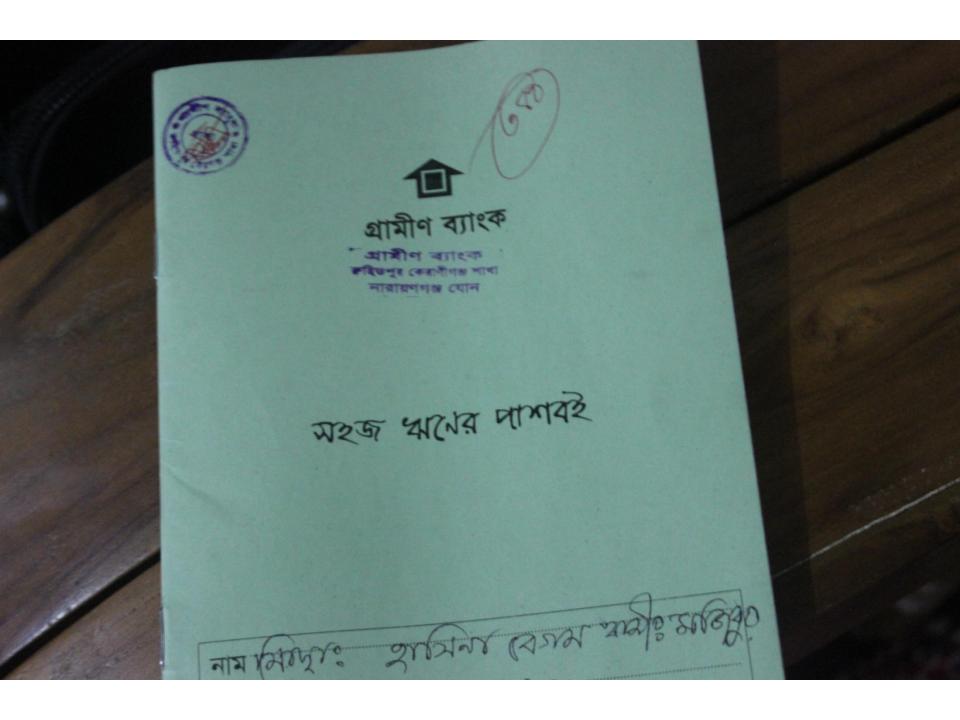


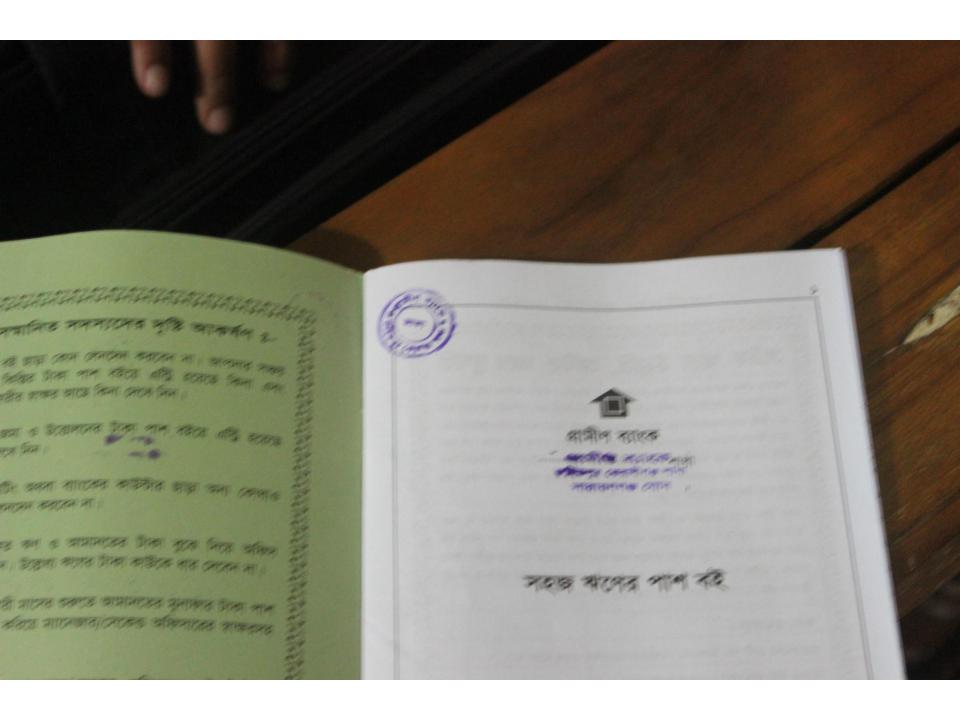














গণপ্রজাতন্ত্রী বাংলাদেশ সরকার sovernment of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র

> নাম: মোঃ শাৰৰ আহ্মেদ Name: Md Shayon Ahmed পিতা: মৃত মজিবুর রহমান মাতা: হাসেনা বেগম

Date of Birth 12 Dep 1982 ID NO: 2613825110819

ট্ট গনমাজারাধী সাংগগদেশ সংস্কৃতির সম্পত্তি। মার্টট বানধানকানী বাতীত অন্য 10 শালার গোলে নিজয় পোঁর অফিসে জনা সোমার জনা অনুযোগ করা হলো। সামা/আভিচ ৪৮, নামা/বাছা: উমনপূর্ব, ভানস্থত: কহিতপুর - ১০১০,

S aprel / Blood Group: Or

क्या कर्जनत्वन गांचन अनातन कानमः उउ

#### "দোকান ভাড়া চুক্তিপত্ৰ নামা দলিল"

মীয়া, পিতা- মৃত: আ: আউয়াল, সাকিন-সোনাকান্দা, পো-সোনাকান্দা, থ গাতীয়তা-বাংলাদেশী, ধর্ম-ইসলাম, পেশা-ব্যবসা।

শাওন আহার্মেদ, পিতা- মৃত: মজিবুর রহমান, সাকিন-জৈনপুর,
 জ, জেলা-ঢাকা, জাতীয়তা-বাংলাদেশী, ধর্ম-ইসলাম, পেশা-ব্যবসা ।

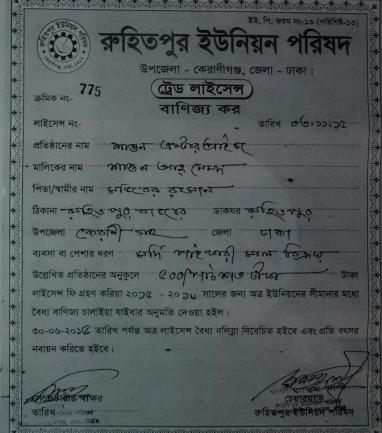
পরম করুণাময় মহান আলাহ তায়ালার নাম স্মরণ করিয়া দোকান ডাড়াটি

াা দলিলের বয়ান আরম্ভ করিতেছি। আমি প্রথম পক্ষ অত্র দোকান ঘরটিঃ
প্রস্তাব ঘোষণা করিলে পর আপনারা ছিতীয় পক্ষগণ (ডাড়াটিয়া) ইহা ভা
ভয় পক্ষগণ আলাপ আলোচনার মাধ্যমে নিমু লিখিত শর্ভ মোতাবেক আমি
রা ছিতীয় পক্ষগণ ডাড়া নিপেন।

#### শত্বিদি

দোকান ঘরের ভাড়ার মেয়াদ ০৩/০৩/২০১৫ইং হইতে আগামী ০৫ (1

। দোকান ঘরের মাসিক ভাড়া ২,০০০/= (দৃ**ই হাজার**) টাকা । ভাড়ার টা 5 ০৬ তারিখের মধ্যে ২য়পক্ষ মূল মালিকের বরাবরে পরিশোধ করিতে বা



# **FAMILY PICTURE**

