#### Proposed NU Business Name: RUBEL DAIRY FARM



Project identification and prepared by: MD. Habil Uddin Shah, Keranigonj Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	RUBEL GHOSH	
Age	:	15-10-1985 (30 Years)	
Education, till to date	:	H.S.C	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	4 Borthers & 2 Sisters	
Address	:	Vill: Ruhitpur, P.O: Ruhitpur, P.S: Keranigonj, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  PROTIVA GHOSH  GOPAL GHOSH  Branch: Ruhitpur, Centre # 57(Female),  Member ID: 7525/1, Group No: 04  Member since: 02-01-1995 (21 Years)  First loan: BDT 5,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 16,000, Outstanding loan: BDT 5,086 Father No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01776-194957
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keranigonj Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

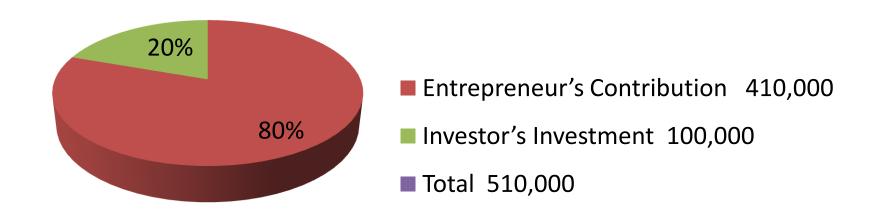
**PROTIVA GHOSH** joined Grameen Bank since 21 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing.

Proposed Nobin Udyokta Business Info			
Business Name	:	RUBEL DAIRY FARM	
Location	••	Ruhitpur, Keranigonj, Dhaka	
Total Investment in BDT	:	BDT 5,10,000/-	
Financing	:	Self BDT 4,10,000/- (from existing business) 80% Required Investment BDT 1,00,000/- (as equity) 20%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	20 ft x 10 ft= 200 square ft	
Security of the shop	:	-	
Implementation	:	<ul> <li>He has five cows and four calf in his farm.</li> <li>After getting equity fund one cow will be purchased.</li> <li>Average daily milk production is 30 liter.</li> <li>Milk price is 45 taka per liter.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The farm is owned.</li> <li>Collects goods from Hazratpur, Paragram.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Milk (30 x 45)	1,350	40,500	486,000	
Total Sales (A)	1,350	40,500	486,000	
Less. Variable Expense				
Straw, Bran, Medicine etc	750	22,500	270,000	
Total variable Expense (B)	750	22,500	270,000	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	
Less. Fixed Expense				
Mobile Bill		200	2,400	
Salary (self)		5,000	60,000	
Transportation		300	3,600	
Total fixed Cost (D)		5,500	66,000	
Net Profit (E) [C-D)		12,500	150,000	

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Milk Cow (5 x 70000)	350,000	0	350,000		
Calf (4 x 15000)	60,000	0	60,000		
Milk Cow (1 x 55000)	0	55,000	55,000		
Feed	0	15,000	15,000		
Shed	0	20,000	20,000		
Straw	0	10,000	10,000		
Total	410,000	100,000	510,000		

#### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Milk (38 x 45)	1,710	51,300	615,600	646,380	
Calf Sale		-	25,000	25,000	
Total Sales (A)	1,710	51,300	640,600	671,380	
Less. Variable Expense					
Straw, Bran, Medicine etc	900	27,000	324,000	340,200	
Total variable Expense (B)	900	27,000	324,000	340,200	
Contribution Margin (CM) [C=(A-B)	810	24,300	316,600	331,180	
Less. Fixed Expense					
Mobile Bill		200	2,400	3,000	
Salary (self)		5,000	60,000	60,000	
Transportation		500	6,000	8,000	
Total Fixed Cost		5,700	68,400	71,000	
Net Profit (E) [C-D)		18,600	248,200	260,180	
Investment Payback			60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	248,200	260,180
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		188,200
	Total Cash Inflow	348,200	448,380
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	188,200	388,380

## SWOT ANALYSIS

## Strength

Employment: Self: 01 Family:0 Others:

Experience & Skill: 5 Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures



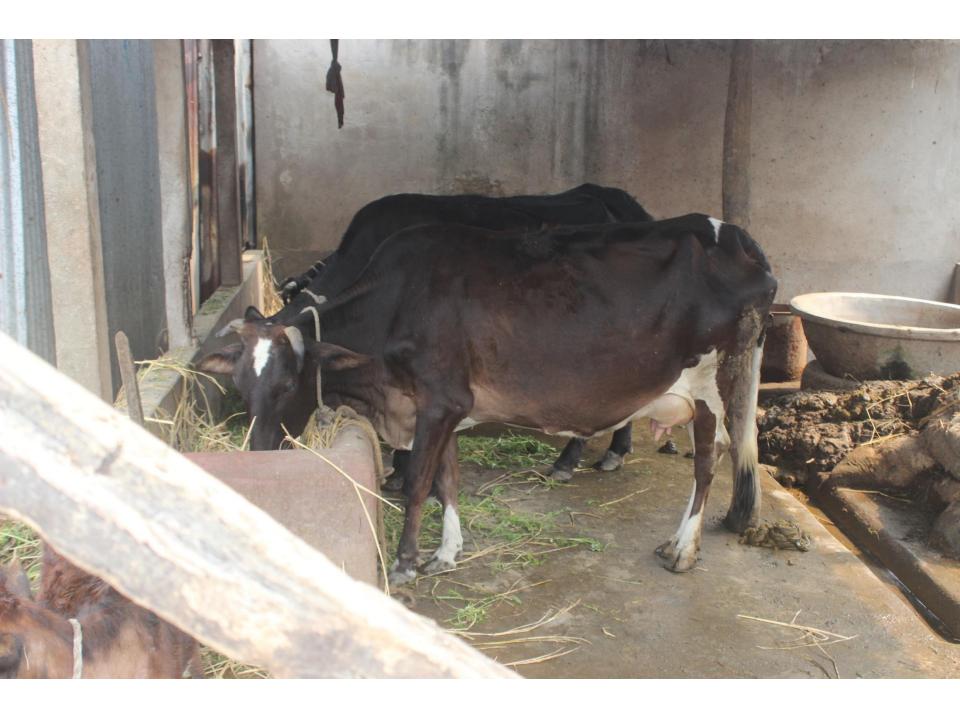




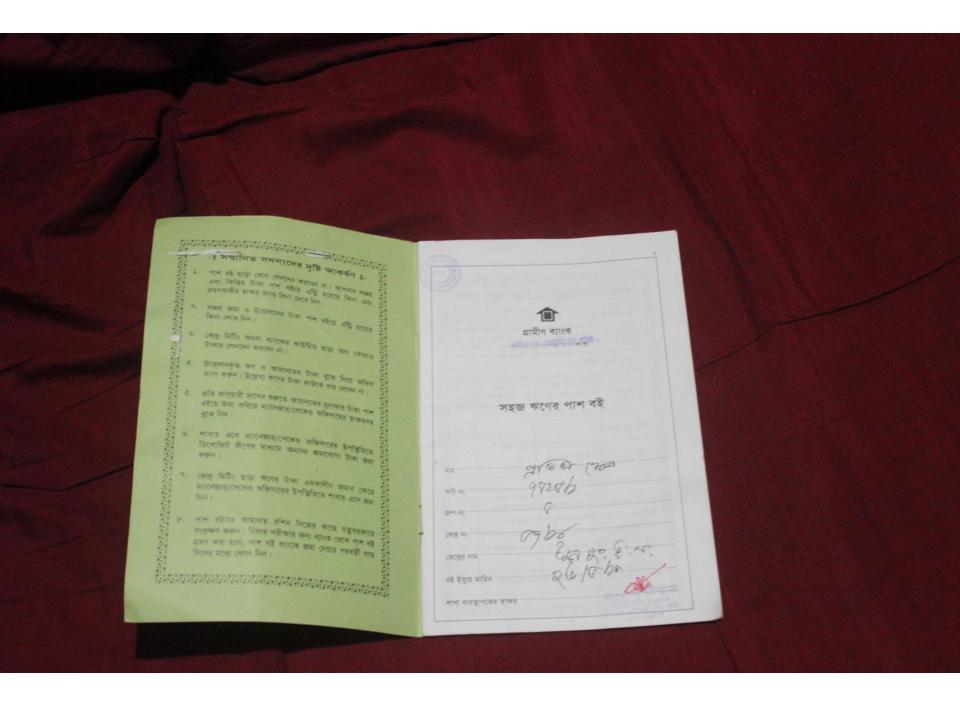














#### গণপ্ৰজাতন্ত্ৰী বাংলাদেশ

जाना ७ मुद्रा निवक्षकत कार्यालय

#### जना अन्प

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উপজেলা - কেরাণীগঞ্জ, জেলা - ঢাকা। ত্র-মিক নং-1338 (ট্ৰেড লাইসেন্স) বাণিজ্য কর लाइटमञ न१- ১७७४ প্রতিষ্ঠানের নাম अংবেন তেই র ফার্ম পিতা/স্বামীর নাম — শ্রেমা পান্স দ্বেমাগ্র ठिकाना स्टिप्पूर उপজেना कित्रानी श्रम वावमा वा त्थनात धत्रव प्रवास উল্লেখিত প্রতিষ্ঠানের অনুকুলে ৫০০/= (১০০/= ১০০ মাস) লাইসেন্স ফি গ্রহণ করিয়া ২০১৫ - ২০১৫ সালের জন্য অত্র ইউনিয়নের সীমানার মধ্যে

ইউ, পি, ফরম নং-১৩ (পরিশিষ্ট-১৩)

जातिय २६-१००/२००८

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## **FAMILY PICTURE**

