Proposed NU Business Name: MA LEBU BAGAN



Project identification and prepared by: Md Aminul Islam, Ghatail Unit, Dhaka

Project verified by: MD Mizanur Rahma Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD KACHIM UDDIN		
Age	:	11-04- 88 (28 <i>Years</i>)		
Education, till to date	:	Class Six		
Marital status	:	Married		
Children	:	1 Son 1 Daughter		
No. of siblings:	:	5 brother 3 Sisters		
Address	:	Vill: Elachipur P.O: Fazilhati P.S: Delduar Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST BINU BEGUM LATE TACHIR UDDIN Branch: Fazil Hati Delduar, Centre # 23(Female), Member ID: 2175, Group No: 07 Member since: 14-05-1985 (31 Years) First loan: 2000 taka.		
Further Information:		Existing Loan: BDT 8,000 Outstanding loan: Nil		
(v) Who pays GB loan installment (vi) Mobile lady	:	Son No		
(vii) Grameen Education Loan		No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has 3 Years training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713581978
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST BINU BEGUM0 joined Grameen Bank since 31 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture & house development.

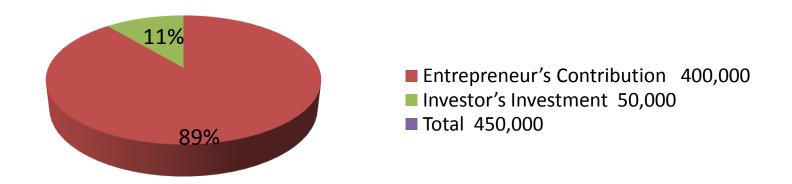
Proposed Nobin Udyokta Business Info			
Business Name	:	MA LEBU BAGAN	
Location	:	Charpara, Delduar, Tangail	
Total Investment in BDT	:	BDT 4,50,000	
Financing	:	Self BDT 4,00,000 (from existing business) 88% Required Investment BDT 50,000 (as equity) 11%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	120 Decimal	
Security of the shop	:	BDT 95,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Lemon etc. Average 20% gain on sales The business is operating by entrepreneur. Existing 3 employee. One will be appointed after getting equity fund. The land is rented. Agreed grace period is 3 months. 	

Existing Business (BDT)

Paticular	Monthly	Yearly
Revenue(Sales)		
Lemon (22 bang x 2000)	42,000	504000
Total Sales (A)	42,000	504000
Less Variable Expense		
Total variable Expense (B)		
Contribution Margin (CM) [C=(A-B)	42,000	504000
Less Variable Expense		
Transportation	2,000	24000
Salary (self)	5000	60000
Salary(Staff)	20000	240000
Entertainment	100	1200
Fertilizer, Medicine, Irrigation	7,200	86400
Mobile bill	200	2400
Total fixed cost (D)	34,500	414000
Net Profit (E)= [C-D]	7,500	90000

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Lemon tree (1000 x 250)	250,000	0	250000	
Pick up truck (1)	150,000	0	150000	
Fertilizer & Medicine	0	50,000	50000	
	400,000	50,000	450000	

Source of Finance



Financial Projection (BDT)			
Paticular	Monthly	Year1	Year 2
Revenue(Sales)			
Lemon (26 Bag x 2000)	54,000	648000	680400
Total Sales (A)	54000	648000	680400
Less Variable Expense			
Lemon	-	-	-
Total variable Expense (B)	-	-	-
Contribution Margin (CM) [C=(A-B)	54,000	648000	680400
Less Variable Expense			
Transportation	3,500	42,000	43,000
Salary (self)	5000	60000	60000
Salary(Staff)	24,000	288000	290,000
Entertainment	100	1200	1200
Fertilizer, Medicine, Irrigation	8000	96000	96000
Mobile bill	300	3600	3600
Total fixed cost (D)	40,600	487200	490,200
Net Profit (E)= [C-D]	13,400	160800	190,200
Investment Payback		60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	160,800	190,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		100,800
	Total Cash Inflow	210800	291000
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	110,000	60000
3	Net Cash Surplus	100,800	231000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





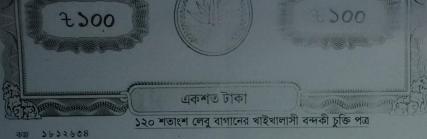












মূল্য প্রতি বৎসর ৯০,০০০/- টাকা।

বরাবর, মোঃ কছিম উদ্দিন, পিতা- মৃত তছির উদ্দিন, সাকিন- এলাচিপুর দঃ পাড়া, ডাকঘর- পুটিয়াজানী বাজার, উপজেলা- দেলদুয়ার, জেলা- টাঙ্গাইল, জাতি- মুসলমান, পেশা- ব্যবসা।

লি কাল মাত নবাব আলী গ্রাম- এলাচিপুর দ

জাতীয়তাঃ 'বাংগাদেশী

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2001/2 30 8: WIEL



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

শাখা ব্যবস্থাপকের স্বাক্ষর

গ্রামীণ ব্যাংক वाहिन शक्ति दिल्लानात मासावा

সহজ ঋণের পাশ বই

উপজেলা ঃ দেলদুয়ার, জেলা ঃ টাংগাইল। ইউ,ণি ফর্ম-৭ ধারা-১২ (১)

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FAMILY PICTURE

