Proposed NU Business Name: AKASH FURNITURE



Project identification and prepared by: Md. Mozammel Haque, Jamurki Unit, Tangail.

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	BIPLAB SUTRADHAR		
Age	:	09-03-1985 (30Years)		
Education, till to date	:	Class Four		
Marital status	:	Married		
Children	:	1 son and 1 daughter		
No. of siblings:	:	2 Brothers and 1 Sisters		
Address	:	Vill: Korail P.O: Korail P.S: Mirjapur Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father REVARANI SUTRADHAR LET,HITEN SUTRADHAR Branch: Mohera Mirjapur, Centre # 105 (Female), Member ID: 9185 Group No: 08 Member since: 23-04-2007 (9Years) First loan: BDT 5000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: 20,000/- Outstanding loan: 13,700/- Brother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	•••	18 years experience in running business.
Training Info	:	He has 8 years training
Other Own/Family Sources of Income	••	Business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01735-367505
Family's Contact No.	•	01720-100384
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

REVARANI SUTRADHAR joined Grameen Bank since 9 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Wood Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	AKASH FURNITURE	
Location	:	Korail ,Mirjapur , Tangail.	
Total Investment in BDT	:	BDT 207,000/-	
Financing	:	Self BD137,000/- (from existing business) 59% Required Investment BDT 70,000/- (as equity) 41%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	20 ft x 9 ft= 180 square ft	
Security of the shop	:	5,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Log, slice Wood, Furniture making and selling. Average 30% gain on sales. The business is operating by entrepreneur. Existing 2 employee. After getting equity fund one employee will be appointed. Entrepreneur is owner of the shop. Collects goods from Sokhipur. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Wood and Furniture Item		75,000	900,000	
Total Sales (A)		75,000	900,000	
Less. Variable Expense				
Wood and Furniture Item		52,500	630,000	
Total variable Expense (B)		52,500	630,000	
Contribution Margin (CM) [C=(A-B)]		22,500	270,000	
Less. Fixed Expense				
Mobile Bill		100	1,200	
Salary (self)		5,000	60,000	
Transportation		3,500	42,000	
Entertainment		100	1,200	
Salary (staff)		7,000	84,000	
Total fixed Cost (D)		15,700	1,88,400	
Net Profit (E) [C-D)		6,800	81,600	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Log wood (60 cft x 1200)	72,000	70,000	142,000		
Furniture	65,000		65,000		
Total	137,000	70,000	207,000		





Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Wood and Furniture Item		100,000	12,00,000	1260,000	
Total Sales (A)		100,000	12,00,000	1260,000	
Less. Variable Expense					
Wood and Furniture Item		70,000	840,000	8,82,000	
Total variable Expense (B)		70,000	840,000	8,82,000	
Contribution Margin (CM) [C=(A-B)		30,000	3,60,000	3,78,000	
Less. Fixed Expense					
Mobile Bill		200	2,400	2,400	
Salary (self)		5,000	60,000	60,000	
Transportation		5,000	60,000	62,000	
Entertainment		100	1,200	1,200	
Salary (staff)		7,000	84,000	84,000	
Non Cash Item					
Total Fixed Cost		17,300	2,07,600	2,09,600	
Net Profit (E) [C-D)		12,700	152,400	168,400	
Investment Payback			42,000	42,000	

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Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	152,400	168,400
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		110,400
	Total Cash Inflow	222,400	278,800
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	110,400	236,800

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 15 Years

Quality goods & services;

Skill and experience; 5 years

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Lauhati Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



























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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: বিপ্লব সূত্রধর

Name: BIPLAB SUTRADHAR

পিতা: হিতেন সূত্রধর

মাতা: রেভারানী সুত্রধর Date of Birth: 09 Mar 1985

ID NO: 9316663800044

এই কাতটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কাউটি ব্যবহারঝারী ব্যতীত অন্য কোখাও পাওয়া গেলে নিকটগু পোট অফিলে জমা দেয়ার জনা অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাজা: কড়াইল, কড়াইল, ডাক্ষর: কড়াইল - ১৯৪৫, মিজাপুর, আঙ্গলের ছাপ নাই

প্রদানের তারিখ: ৩০/০৭/২০০৮



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THE PROPERTY OF CONTRACT OF CO

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শাখা ব্যবস্থাপকের স্বাক্তর

FAMILY PICTURE

