#### Proposed NU Business Name: M/S CHISHTIA HARDWARE



Project identification and prepared by : Kazi Ismail, Ghatail Unit, Dhaka

Project verified by: MD Mizanur Rahma Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	KAZI ISMAIL HOSSEN		
Age	:	12-06-1982 (33 Years)		
Education, till to date	•	Class Eight		
Marital status	:	Married		
Children	:	2		
No. of siblings:		2 Bothers 1 Sister		
Address		Vill: Ratanpur P.O:Ghatail P.S: Ghatail, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST KAMALA BEGUM LATE KAZI MOZAMMAL HAQUE Branch: Ghatail Centre # 75(Female), Member ID: 2643/1,Group No: 01 Member since: 04-02-1990( <i>11 Years</i> ) First Ioan:3,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT14,000 Outstanding loan: BDT 10,304 Mother No No No		

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	06 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713563374
Mother's Contact No.	:	01917856976
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ghatail Unit, Dhaka

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MST KAMALA BEGUM** joined Grameen Bank since 11 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture & house development.

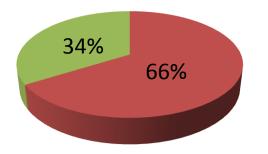
Proposed Nobin Udyokta Business Info			
Business Name	:	M/S CHISHTIA HARDWARE	
Location	:	Ghatail	
Total Investment in BDT	:	BDT 2,95,500	
Financing	:	Self BDT 1,95,000 (from existing business) 66% Required Investment BDT 1,00,000 (as equity) 34%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	30 ft x 10 ft= 300 square ft	
Security of the shop	:	Nil	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in Hardware items.</li> <li>Average 20% gain on sales</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed after receiving equity fund.</li> <li>The shop is own.</li> <li>Collects goods from Dhaka Chakbaazar.</li> <li>Agreed grace period is 3 months.</li> </ul>	

## **Existing Business (BDT**)

Paticular	Daily	Monthly	Yearly
Revenue(Sales)			
Wood	5300	159000	1908000
Wood slicing	2000		
Total Sales (A)	7300	219000	2628000
Less Variable Expense			
Wood	5600	168000	2016000
Wood slicing	300	9000	108000
Total variable Expense (B)	5,900	177000	2124000
Contribution Margin (CM) [C=(A-B)	1,400	42000	504000
Less Variable Expense			
Diesel		10000	120000
Transportation		1,500	18000
Salary (self)		5000	60000
Salary(Staff)		16000	192000
Entertainment		200	2400
Mobile bill		400	4800
Total fixed cost (D)		33,100	397200
Net Profit (E)= [C-D]		8,900	106800

Investment Breakdown						
Particulars	Existing	Proposed	Total			
Ucaliptus tree log (200 cft x 450)	90,000	0	90000			
Mangro tree log (100 cft x 200)	20,000	0	20000			
Saw mill machine	150,000	0	150000			
Slice Wood	0	100,000	100000			
	195,000	100,000	295000			

### **Source of Finance**



- Entrepreneur's Contribution 195,000
- Investor's Investment 100,000
- Total 295,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Wood	6200	186000	2232000	2343600
Wood Slicing	2500	75000	900000	945000
Total Sales (A)	8700	261000	3132000	3288600
Less Variable Expense				
Wood	4960	148800	1785600	1874880
Wood Slicing	400	12000	144000	151200
Total variable Expense (B)	5,360	160800	1929600	2026080
Contribution Margin (CM) [C=(A-B)	1,740	52200	626400	657720
Less Variable Expense				
Transportation		10,000	120000	120,000
Salary (Self)		5000	60000	60000
Salary(Staff)		17000	204000	204000
Entertainment		300	3600	3600
Mobile bill		400	4800	5000
Total fixed cost (D)		32,700	392400	392,600
Net Profit (E)= [C-D]		19500	234000	265,120
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	
1	Cash Inflow			
1.1	Investment Infusion by Investor	160,000		
1.2	Net Profit	234,000	265,120	
1.3	Depreciation (Non cash item)	30000	30000	
1.4	Opening Balance of Cash Surplus		114,000	
	Total Cash Inflow	384000	379120	
2	Cash Outflow			
2.1	Purchase of Product	160,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000	
	Total Cash Outflow	270,000	120000	
3	Net Cash Surplus	114,000	259120	



## Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 16 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures













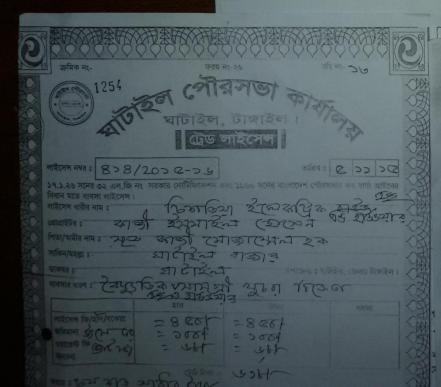


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#### ঘর ভাড়ার চুক্তি পত্র দলিল ঃ

১ম পক্ষ ঃ (ক) মোঃ আলমগীর হোসেন, পিতাঃ মৃত বেলায়েত হোসেন, সাকিন ঃ রতনপুর , পোঃ ঘাটাইল, উপজেলাঃ ঘটাইল , জেলা ঃ টাংগাইল ।

D'





এই ব্যক্তি গণপ্রজান্তরী বাংগাদেশ সরকারের সন্দরি। কান্ডটি ব্যবহারকারী বাজীত জন্য কোষাও পাওয়া গেনে নিরুটে সোট অভিনে জন্য দেয়ার জন্য জনুরোধ করা হেমা। ব্রিকানা: রতনপুর, ভাকষর: ঘাটাইল - ১৯৮০, ঘাটাইল লৌরসভা, মাটাইল, টালাইল প্রিকানা: রতনপুর, ভাকষর: ঘাটাইল - ১৯৮০, ঘাটাইল লৌরসভা, মাটাইল, টালাইল প্রিকানা: রতনপুর, ভাকষর: ঘাটাইল - ১৯৮০, ঘাটাইল লৌরসভা, মাটাইল, টালাইল প্রিকানা: রতনপুর, ভাকষর: ঘাটাইল - ১৯৮০, ঘাটাইল লৌরসভা, মাটাইল, টালাইল প্রান্তনি ব্যক্তির ব্যক্তির স্থা প্রান্ত প্রান্ত আরিখা: ৩১/০৭/২০০৮

# **FAMILY PICTURE**

