#### **Proposed NU Business Name: M/S BABUL STILL CORPORATION**



Project identification and prepared by: Md. Shahin Mia, Ashulia Unit, Dhaka

Project verified by: Md. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD: BABUL HOSSEN	
Age	:	10-12-1987 (28 Years)	
Education, till to date	:	Class Eight	
Marital status	:	Single	
Children	:	None	
No. of siblings:	:	03 Brother & 03 Sister	
Address	:	Vill: South Kalma, P.O: Dairy Firm, P.S: Savar, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  JOHURA KHATUN  LATE BACCHU MIA  Branch: Ashulia, Centre # 01 (Female),  Member ID: 2216, Group No: 05  Member since: 22-03-2006 (10 Years)  First loan: BDT 5,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 3,000/- Outstanding loan: BDT 478/- Mother No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Ten years experience in running business.
Training Info	:	He has training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01710-840207
Father's Contact No.	:	01912-408443
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**JOHURA KHATUN** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	M/S BABUL STILL CORPORATION	
Location	:	Navana, kalma-01, Savar, Dhaka	
Total Investment in BDT	:	BDT 4,29,300	
Financing	:	Self BDT 2,29,300 (from existing business) 53% Required Investment BDT 2,00,000 (as equity) 47%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 20 ft= 500 square ft	
Security of the shop	:	1,80,000/-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like: Angle bar, flat bar, jet bar, shit, rot etc.</li> <li>Average 30% gain on sale.</li> </ul>	
		■The business is operating by entrepreneur. Existing four employee.	
		■He is doing his business in renting place.	
		■Collects goods from Radio colony,savar.  ■Agreed grace period is 3 months.	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Iron item	5,000	1,50,000	18,00,000	
Total Sales (A)	5,000	1,50,000	18,00,000	
Less. Variable Expense				
Iron item	3,500	1,05,000	12,60,000	
Total variable Expense (B)	3,500	1,05,000	12,60,000	
Contribution Margin (CM) [C=(A-B)	1,500	45,000	5,40,000	
Less. Fixed Expense				
Shop rent		6,000	72,000	
Electricity Bill		2,500	30,000	
Generator		150	1,800	
Salary (staff)		20,000	2,40,000	
Entertainment		300	3,600	
Mobile Bill		500	6,000	
Transportation		2,000	24,000	
Salary (self)		5,000	60,000	
Total fixed Cost (D)		36,450	4,37,400	
Net Profit (E) [C-D)		8,550	1,02,600	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Angle bar (350kg x 48)	16,800	38,400	55,200	
Flat bar (200 x 48)	9,600	33,600	43,200	
Jet bar ( 150x 50)	7,500	20,000	27,500	
Shit bar ( 200 x 88)	17,600	44,000	61,600	
Rot (350 x 48)	16,800	33,600	50,400	
Machine	1,41,000	-	1,41,000	
Accessories	20,000	30,400	50,400	
Total	2,29,300	2,00,000	4,29,300	

### **Source of Finance**



Financial Projection (BDT)				
Particular	Daily	Monthly	1 <sup>st</sup> Year	2 <sup>nd</sup> Year
Revenue (sales)				
Iron item	6,000	1,80,000	21,60,000	22,68,000
Total Sales (A)	6,000	1,80,000	21,60,000	22,68,000
Less. Variable Expense				
Iron item	4,200	1,26,000	15,12,000	15,87,600
Total variable Expense (B)	4,200	1,26,000	15,12,000	15,87,600
Contribution Margin (CM) [C=(A-B)	1,800	54,000	6,48,000	6,80,400
Less. Fixed Expense				
Shop rent		6,000	72,000	72,000
Electricity Bill		3,000	36,000	36,500
Mobile Bill		600	7,200	7,300
Generator Bill		150	1,800	1,800
Salary ( Staff)		20,000	2,40,000	2,40,000
Entertainment		400	4,800	5,000
Transportation		2,500	30,000	30,500
Salary (self)		5,000	60,000	60,000
Total Fixed Cost		37,650	4,51,800	4,53,100
Net Profit (E) [C-D)		16,350	1,96,200	2,27,300
Investment Payback			1,20,000	1,20,000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	2,00,000	
	Net Profit	1,96,200	2,27,300
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		1,16,200
	Total Cash Inflow	3,96,200	3,43,500
2	Cash Outflow		
2.1	Purchase of Product	200,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80,000
	Total Cash Outflow	2,80,000	80,000
3	Net Cash Surplus	1,16,200	2,63,500

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:04

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Navana, Kalma-01, savar, dhaka.

Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures





















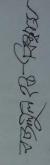




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\* বিসমিল্লাহির রাহ্মানির রাহ্ম\*

\*\* দোকান ঘর ভাড়ার চুক্তিপত্র \*\*



মোঃ বজলুল হক বিশ্বাস, পিতা- মৃতঃ মোঃ রফিজ উদ্দিন বিশ্বাস , সাং- বরুন্তী পোঃ বালিরটেক, থানা ঃ মানিকগঞ্জ, জেলা-মানিকগঞ্জ, জাতীয়তা - বাংলাদেশী, ধর্ম - ইসলাম, পেশা-ব্যবসা।

\*\* প্রথম পক্ষ (মালিক) \*\*



গণপ্রজাতন্ত্রী বাংগাদেশ সরকার

A MINISTER MANUEL MANUE



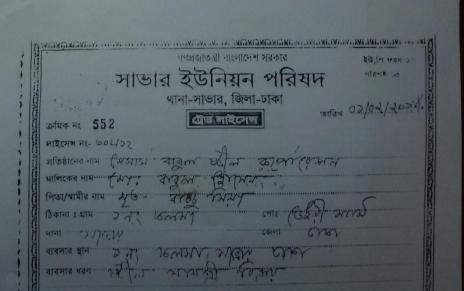
নাম: বাবুল হোসেন Namo Babul Hossain পিতা: মৃত বাধু মিয়া

মাতা: জহরা খাত্ন

213 A Date of Birth: 10 Dec 1987

ID NO: 261/278115493

্ৰহ কান্তাট প্ৰস্তানকৰী বাংলাদেশ সংকাৰের সংশবি। কান্তাট বাংলাকো বাংলাহ কোনাক শালনা সেপে নিকটাই পোট অভিনে জনা দেখাৰ জনা অনুযোগ করা হকে ঠিকানা: বাৰা নহলোম: কমানা গা, কমানা, ভাকগার: ক্রেইটানার্ম - ১৫০১, সাভার,



## **FAMILY PICTURE**

