

Grameen kalyan

Proposed NU Business Name: Maer Dwa cow fattening farm.



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name and address | : | Md.Abul Bashar |
|---|---|---|
| | | Vill: Rogurampur, Post: Shumugonj |
| | | Upazilla: Mymensingh Sadar, District: Mymensingh |
| Age | : | 35 Years |
| Marital status | : | Married |
| No. of siblings: | : | 2(Two) brother and 3(Three) sisters |
| Parent's and GB related Info | | |
| (i) Who is GB member | : | Mother Father |
| (ii) Mother's name | : | Mst. Mazada Khatun |
| (iii) Father's name | : | Md. Abdul Gofur |
| (iv) GB member's info | : | Branch: Chorniloxia, Group # 03, Centre # 15/M, Loan no.3648, |
| | | Member since: 2001, First loan: Tk. 10,000, |
| Further Information: | | Last GB loan: 60,000, Outstanding: 32280 |
| (v) Who pays GB loan installment | : | NU. |
| (vi) Mobile lady | | Nil |
| (vii) Grameen Education Loan | : | Nil |
| (viii) Any other loan like GCCN, GKF etc. | : | Nil |
| (ix) Others | : | Nil |
| Education, till to date | : | Eight |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Agricultural & Business |
|---|---|--|
| Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.) | : | No formal training but he has ten years cow rearing experiences. |
| Other Own/Family Sources of Income | : | Agricultural & Business |
| Other Own/Family Sources of Liabilities | : | Nil |
| Contact number | : | 01928393103 |
| National ID number | : | 6115240550502 |
| NU Project Source/Reference | : | GK |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2001. At first she took GB loan BDT 10,000 (Ten thousand) and used the money in his business development. Gradually several times she took GB loan and utilized in different purposes. Now he have no any existing loan from GB.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

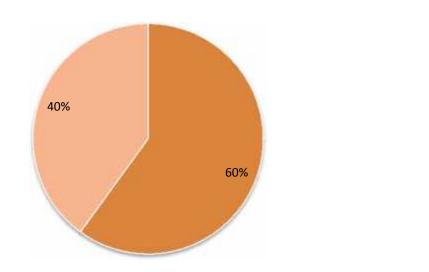
| Business Name | : | Maer Dwa cow Fattening Farm | | | |
|---|---|---|--|--|--|
| Address/ Location | : | Rogurampur,Shumugonj Mymensingh Sadar,Mymensingh | | | |
| Total Investment in BDT | : | BDT :5,00,000/- | | | |
| Financing | : | Self financing: BDT: 3,00,000 | | | |
| | | Required Investment: BDT: 2,00,000 (as equity) | | | |
| Present salary/drawings from business (estimates) | : | Nil | | | |
| Proposed Salary | : | BDT 3,000 (Three thousand only) | | | |
| Proposed Business | | > Start with having 5 cows @ TK. 40,000/- each; | | | |
| Implementation Plan: | : | In every six months all cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months; | | | |
| | | Feeding cost of each cow per cycle BDT 27,000/-; | | | |
| | | ➤ Selling price of each cow after every cycle BDT 80,000/- | | | |
| | | Expected doctor and medicine cost for each cow per cycle = 800/-; | | | |
| | | Payback period to the investor is 3 years; | | | |
| | | Expected date to start the project in early 2016. | | | |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business/ | Prop Busines | Total (BDT) | |
|---|--------------------|-----------------|----------------|---------|
| | NU (BDT) | NU | Investor | , |
| Cow Shade (Ready) | 130,000 | | | 130,000 |
| Cost of 5 cow (Tk. 40,000 per Cow) | | 80,000 | 120,000 | 200,000 |
| Fan & Light | | 5,000 | | 5,000 |
| Water Supply Motor | | 10,000 | | 10,000 |
| Working Capital (Feeding Cost per cow 27000 per six month and medicine) | | 55,000 | 80,000 | 135,000 |
| Cash in hand | | 20,000 | | 20,000 |
| Total Capital | 130,000 | 170,000 | 200,000 | 500,000 |

Source of Finance

| Particulars | Amount in BDT | In % |
|-----------------------------|---------------|------|
| Entrepreneur's Contribution | 300,000 | 60 |
| Investor's Investment | 200,000 | 40 |
| Total Investment | 500,000 | 100 |



■ Entrepreneur's Contribution

Investor's Investment

FINANCIAL PROJECTION OF NU BUSINESS PLAN

| | Year 1 (BDT) | | | | Year 2 (BDT) | | Year 3 (BDT) | | | |
|--------------------------------|--------------|-----------|------------------------------------|-----------|--------------|-----------------------------------|--------------|-----------|-----------------------------------|--|
| Particulars | 1st Cycle | 2nd Cycle | Yearly (1st Cycle+2nd Cycle) | 1st Cycle | 2nd Cycle | Yearly(1st Cycle+2nd Cycle) | 1st Cycle | 2nd Cycle | Yearly 1st Cycle+2nd Cycle) | |
| Revenue: | | | | | | | | | | |
| Estimated Sales (Cow) | 400,000 | 400,000 | 800,000 | 440,000 | 440,000 | 880,000 | 484,000 | 484,000 | 968,000 | |
| Cow Dung Sales | 4,500 | 4,500 | 9,000 | 4,950 | 4,950 | 9,900 | 5,445 | 5,445 | 10,890 | |
| (A) Total Revenue | 404,500 | 404,500 | 809,000 | 444,950 | 444,950 | 889,900 | 489,445 | 489,445 | 978,890 | |
| Less: Cost of sale | S | | | | | | | | | |
| Cow Cost | 200,000 | 200,000 | 400,000 | 210,000 | 210,000 | 420,000 | 220,500 | 220,500 | 441,000 | |
| Cow Food | 135,000 | 135,000 | 270,000 | 141,750 | 141,750 | 283,500 | 148,838 | 148,838 | 297,675 | |
| (B) Total Cost of Sales | 335,000 | 335,000 | 670,000 | 351,750 | 351,750 | 703,500 | 369,338 | 369,338 | 738,675 | |
| Gross profit (GP) [C=(A-B)] | 69,500 | 69,500 | 139,000 | 93,200 | 93,200 | 186,400 | 120,108 | 120,108 | 240,215 | |
| Less: Operating C | osts: | | | | | | | | | |
| Electricity bill | 1,200 | 1,200 | 2,400 | 1,260 | 1,260 | 2,520 | 1,323 | 1,323 | 2,646 | |
| Transportation | 1,500 | 1,500 | 3,000 | 1,575 | 1,575 | 3,150 | 1,654 | 1,654 | 3,308 | |
| Doctors and Medicine | 4,000 | 4,000 | 8,000 | 4,200 | 4,200 | 8,400 | 4,410 | 4,410 | 8,820 | |
| Mobile bill | 1,200 | 1,200 | 2,400 | 1,260 | 1,260 | 2,520 | 1,323 | 1,323 | 2,646 | |
| Proposed salary | 18,000 | 18,000 | 36,000 | 18,900 | 18,900 | 37,800 | 19,845 | 19,845 | 39,690 | |
| Non Cash Item: | | | | | | | | | | |
| Depreciation Expenses | | | 13,000 | | | 14,300 | | | 15,730 | |
| Total Operating Cost (D) | 25,900 | 25,900 | 64,800 | 27,195 | 27,195 | 68,690 | 28,555 | 28,555 | 72,840 | |
| (C-D)Net Profit: | 43,600 | 43,600 | 74,200 | 66,005 | 66,005 | 117,710 | 91,553 | 91,553 | 167,376 | |
| Retained Income: | | | 74,200 | | | 117,710 | | | 167,376 | |

Notes: 1. **Agreed Grace period: Six** Months.

2. **Investment Payback schedule: Half Yearly** installment including ownership transfer fee after Six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| | Year 1 | Year 2 | Year 3 |
|------------------------------|-----------|-----------|-----------|
| Cash inflow | | | |
| Opening Balance | 20,000 | 364,200 | 401,910 |
| Capital Infusion by UDYOKTA | 150,000 | - | |
| Capital Infusion by Investor | 200,000 | - | |
| Sales | 809,000 | 889,900 | 978,890 |
| Total Receipts | 1,179,000 | 1,254,100 | 1,380,800 |
| Cash Outflow | | | |
| Cost of goods sold | 670,000 | 703,500 | 738,675 |
| Operating expenses | 64,800 | 68,690 | 72,840 |
| Payback to investor | 80,000 | 80,000 | 80,000 |
| Total payment | 814,800 | 852,190 | 891,515 |
| Closing Balances | 364,200 | 401,910 | 489,286 |

SWOT ANALYSIS

| Strength | Weakness |
|--|--------------------------------------|
| ☐ Employment: Self: 1 Others (beyond family): 0 Future employment: 0 ☐Ownership in his own name | ☐ Shortage of foods in rainy season. |
| Opportunities □Local Veterinary Doctors; □This area is famous for cattle fattening; □Investor's money will be payback in three years. | THREATS Theft; Disease. |

Presented at 12th Ex. SB Design Lab on 31st January, 2016 at Grameen Kalyan.

Thank you

Pictures





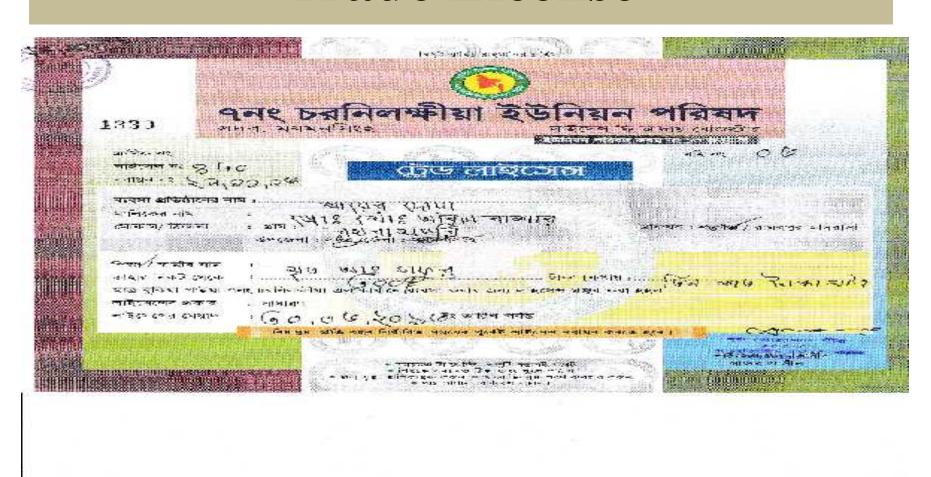








Trade License



Thank You

‡bvU

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