# **Proposed NU Business Name: SHANU GARMENTS**



Project identification and prepared by: Golam Rasul, Munshiganj Unit, Munshiganj

Project verified by: MD Rafiqul Islam



# Brief Bio of The Proposed Nobin UdyoktaName: SHANU SHEKHAge: 02-04-92 (23 Years)Education, till to date: Class EightMarital status: Unmarried

1 Brother, 1 Sister

**SALMA BEGUM** 

**MONNAF SHEKH** 

First loan: 2500 taka.

Munshigani

Mother

Father

No

No

No

Vill: Sipahipara, P.O: Rampal, P.S:Munshigani Sadar, Dist:

Branch: Hatimara, Centre # 16(Female),

Member since: 08-02-1990(25Years)

Member ID: 1912/2 ,Group No: 03

Father

Existing Loan: BDT 90,000 Outstanding loan: BDT 47,200

Nil

Children

Address

No. of siblings:

Parent's and GB related Info

(i) Who is GB member

(iv) GB member's info

**Further Information:** 

(vi) Mobile lady

ASA etc..

(v) Who pays GB loan installment

(viii) Any other loan like GB, BRAC

(vii) Grameen Education Loan

(ii) Mother's name

(iii) Father's name

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01686799173
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munshiganj Unit, Munshiganj.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**SALMA BEGUM** joined Grameen Bank since 25 years ago. At first she took 2,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info				
Business Name	:	SHANU GARMENTS		
Location	:	Sipahipara,Rampal, Musnshiganj.		
Total Investment in BDT	:	BDT 3,32,000		
Financing	:	Self BDT 2,32,000(from existing business) 70% Required Investment BDT 1,00,000(as equity) 30%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 15 ft= 300 square ft		
Security of the shop	:	Nil		
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like Garments Items etc.</li> <li>Average 40% gain on sales</li> <li>The business is operating by entrepreneur. Existing 4 employee.</li> <li>The shop is own.</li> <li>Collects goods from Narayanganj, Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>		

# **Existing Business (BDT)**

Particulars	Daily	Monthly	Yearly
Revenue(Sales)			
Garments Items	3000	90000	1080000
Total Sales (A)	3000	90000	1080000
Less Variable Expense			
Garments Items	1800	54000	648000
Total variable Expense (B)	1,800	54000	648000
Contribution Margin (CM) [C=(A-B)	1,200	36000	432000
Less Variable Expense			
Electricity bill		2500	30000
Transportation		1,200	14400
Salary (self)		5000	60000
Salary(Staff)		21000	252000
Mobile bill		300	3600
Total fixed cost (D)		30,000	360000
Net Profit (E)= [C-D]		6,000	72000

Investment Breakdown					
Particulars	Existing	Proposed	#VALUE!		
Power Machine (7x10000)	70,000	0	70000		
Voyel Cotton (400x60)	24,000	24,000	48000		
Net(1500 Yardx 60)	90,000	30,000	120000		
Digital Cloth (300x1200	36,000	36,000	72000		
AC Net (100x90)	9,000	9,000	18000		
Sadne Goroj (60 yard x 40)	2,400	1,000	3400		
Astor (40 yardx15)	600	0	600		
	232,000	100,000	332000		

# **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Garments Items	4500	135000	1620000	1701000
Total Sales (A)	4500	135000	1620000	1701000
Less Variable Expense				
Garments Items	3150	94500	1134000	1190700
Total variable Expense (B)	3,150	94500	1134000	1190700
Contribution Margin (CM) [C=(A-B)	1,350	40500	486000	510300
Less Variable Expense				
Electricity bill		2700	32400	32600
Transportation		1,400	16800	17,000
Salary (Self)		5000	60000	60000
Salary(Staff)		21000	252000	252000
Mobile bill		400	4800	5000
Total fixed cost (D)		30,500	366000	366,600
Net Profit (E)= [C-D]		10000	120000	143,700
Investment Payback			60,000	60,000

# Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	120,000	143,700
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		60,000
	Total Cash Inflow	220000	203700
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	60,000	143700

# SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

# THREATS

Theft

Fire

Political unrest

# Pictures





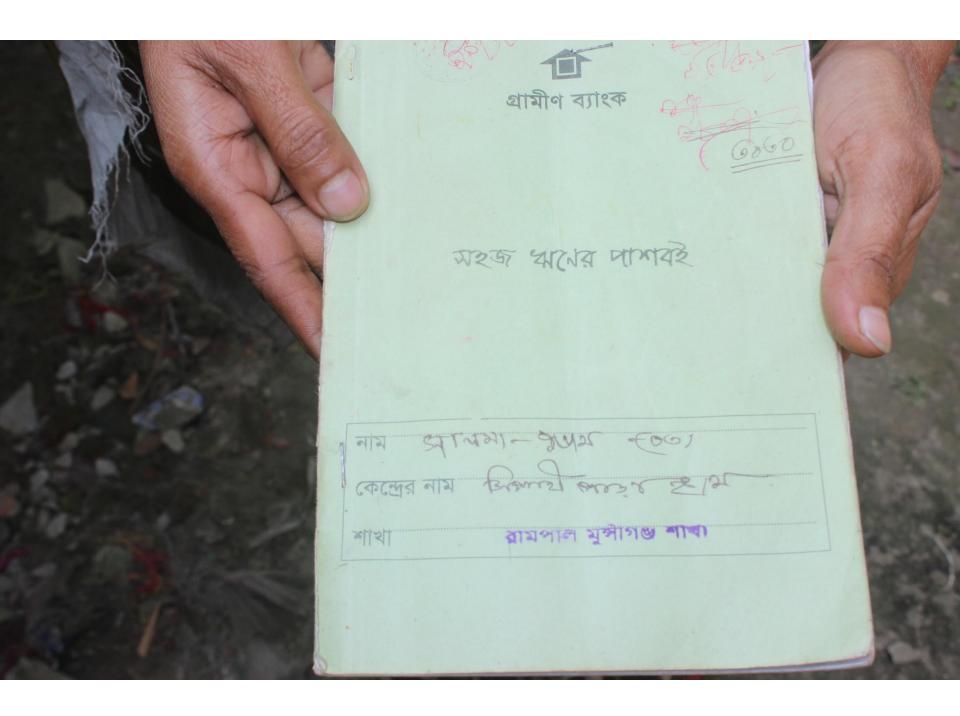


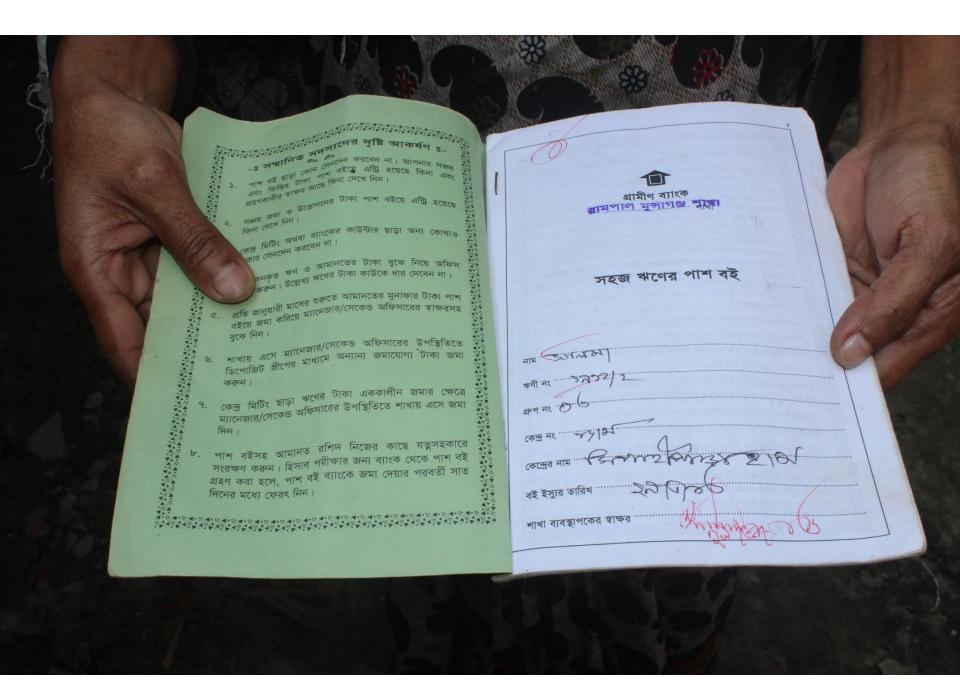


















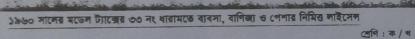






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# রামপাল ইউনিয়ন পরিষদ কার্যালয়

ডাক্তর : রামপাল-১৫০১, উপজেলা : মুলীগঞ্জ সদর, জেলা : মুলীগঞ্জ।

### ব্যবসায়ের লাইসেন্স

नाइरम्ब नर 369/12-25

वर्ष वरमबः २०३२ – २०३५ हर

जाविष ४२/०४/२०४२

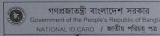
আমি রামপাল ইউনিয়ন পরিষদ চেয়ারমাান, এতবারা অত্র ইউনিয়নের আওতাধীন মেসার্স

ক্রান্ত্র প্রাটের ক্রান্ত্র মালিক/ ব্যবস্থাপনা পরিচালক

्राः बाद् क्या

मिनारीनाड़, याक्तान, क्रीडांड्स

(बाउटाउ लाकात्व तिर्ध अवकर)





নাম: শানু শেখ Name: Shanu Shekh পিতা: মন্নাফ শেখ মাতা: ছালমা বেগম

Date of Birth: 02 Apr 1992 ID NO: 19925915685000270

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পর্কি। কার্ডটি বাবহাবকারী বাতীত অন্য কোখাও পাওয়া গোলে নিকটছ পোশ্ট অফিসে জমা দেবার জন্য অনুবোধ করা হলো।

ঠিকানা বাসাংহাজিং শেব বাড়ি গ্রাম/বাজ সিপাহিপাড়া, ডাক্ষর বামপাল

# **FAMILY PICTURE**

