Proposed NU Business Name: EMILY ENTERPRISE



Project identification and prepared by: MD. Hafizur Rahman, Mawna Unit, Gazipur

Project verified by: MD Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD SOBUJ RANA	
Age	:	02-06-1985 (31 Years)	
Education, till to date	:	HSC	
Marital status	:	Married	
Children	:	1Daughter	
No. of siblings:	:	2 Brothers, 1 Sister	
Address	:	Vill: Tepirbari, P.O: Tengra P.S: Sreepur, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST SARBANU A. SAMAD Branch: Tengra, Centre # 42(Female), Member ID: 3185,Group No: 02 Member since: 20-01-2001(10 years) First loan: 6,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30,000 Outstanding loan: Nil Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01919317669
Mother's Contact No.	:	01744463903
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST SARBANU joined Grameen Bank since 10 Years ago. At first she took 6,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info			
Business Name	:	EMILY ENTERPRISE	
Location	:	S C Baazar	
Total Investment in BDT	:	BDT 4,50,000	
Financing	:	Self BDT 4,00,000 (from existing business) 73% Required Investment BDT 1,50,000(as equity) 27%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	••	16 ft x 13. ft= 208 square ft	
Security of the shop	••	50,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Groceries items. Average 10% gain on sales The business is operating by entrepreneur. Existing one employee. The shop is rented. Collects goods from Chowrasta, Mowna. Agreed grace period is 3 months. 	

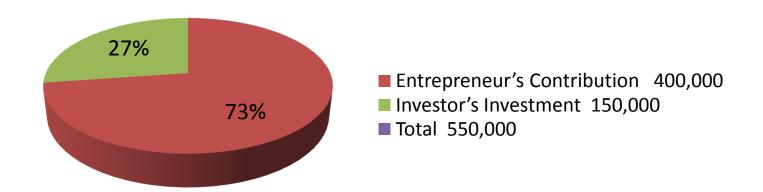
Existing Business (BDT)

Paticular	Daily	Monthly	Yearly
Revenue(Sales)			
Groceries Items	8800	264000	3168000
Total Sales (A)	8800	264000	3168000
Less Variable Expense			
Groceries Items	7920	237600	2851200
Total variable Expense (B)	7,920	237600	2851200
Contribution Margin (CM) [C=(A-B)	880	26400	316800
Less Variable Expense			
Rent		3,500	42000
Electricity bill		1000	12000
Transportation		3,000	36000
Salary (self)		5000	60000
Salary(Staff)		4000	48000
Guard		200	2400
Mobile bill		200	2400
Total fixed cost (D)		16,900	202800
Net Profit (E)= [C-D]		9,500	114000

Investmen	it Brea	kdown

Particulars	Existing	Proposed	Total
Freeze (10x25000)	250,000	50,000	300000
TV (12 x 10000)	120,000	0	120000
Speaker	30,000	50,000	80000
Fan	0	50,000	50000
	400,000	150,000	550000

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Groceries Items	12000	360000	4320000	4536000	
Total Sales (A)	12000	360000	4320000	4536000	
Less Variable Expense					
Groceries Items	10800	324000	3888000	4082400	
ltem					
Total variable Expense (B)	10,800	324000	3888000	4082400	
Contribution Margin (CM) [C=(A-B)	1,200	36000	432000	453600	
Less Variable Expense					
Rent		3,700	44,400	45,000	
Electricity bill		1000	12000	12300	
Transportation		3,000	36000	36,300	
Salary (Self)		5000	60000	60000	
Salary(Staff)		4000	48000	48000	
Entertainment		200	2400	2400	
Guard		300	3600	3600	
Mobile bill		300	3600	3800	
Total fixed cost (D)		17,500	210000	211,400	
Net Profit (E)= [C-D]		18500	222000	242,200	
Investment Payback			90,000	90,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	15,000	
1.2	Net Profit	222,000	242,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		162,000
	Total Cash Inflow	237000	404200
2	Cash Outflow		
2.1	Purchase of Product	15,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
2.3	,		
	Total Cash Outflow	75,000	60000
3	Net Cash Surplus	162,000	344200

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







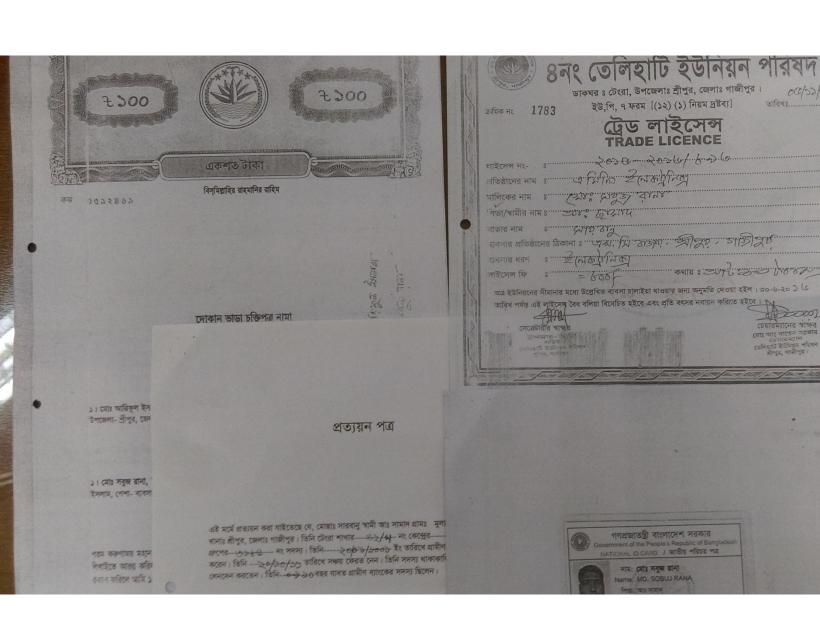












FAMILY PICTURE

