Proposed NU Business Name: **NUR A ALAM VERITIES STORE**



Project identification and prepared by: MD. Nurul Islam, Kaliakair Unit, Gazipur

Project verified by: MD. Mizanur Rahman Patwari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	RABIUL ISLAM UZZAL		
Age	:	20-03-1985 (30 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	3 Brothers & 1 Sister		
Address	:	Vill: Boardmill, P.O: Shofipur, P.S: Kaliakair, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father PARUL MD MASUD MIAH Branch: Mouchak Kaliakair, Centre # 36 (Female), Member ID: 6731, Group No: 08 Member since: 03-02-1997 (19 Years) First loan: BDT 4,000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 1,20,000 , Outstanding loan: BDT 9,000 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	16 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-519652
Mother's Contact No.	•	01928-023584
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakair Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

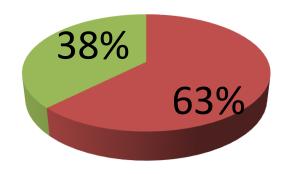
PARUL joined Grameen Bank since 19 years ago. At first she took 4,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business & home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	NUR A ALAM VERITIES STORE		
Location	:	Kathaltola, Kaliakair, Gazipur		
Total Investment in BDT	:	BDT 4,00,000/-		
Financing	:	Self BDT 2,50,000/-(from existing business) 62% Required Investment BDT 1,50,000/-(as equity) 38%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	13 ft x 12 ft= 156 square ft		
Security of the shop	:	BDT 50,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Battery, Charger, SIM Card, Energy Bulb etc. Income generate from Bkash & Flexi-load. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Shofipur. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Grocery & Others	5,000	150,000	1,800,000			
Bkash	80	2,400	28,800			
Flexi-load	81	2,430	29,160			
Total Sales (A)	5,161	154,830	1,857,960			
Less. Variable Expense						
Grocery & Others	4,500	135,000	1,620,000			
Total variable Expense (B)	4,500	135,000	1,620,000			
Contribution Margin (CM) [C=(A-B)	661	19,830	237,960			
Less. Fixed Expense						
Rent		3,000	36,000			
Electricity Bill		1,500	18,000			
Mobile Bill		300	3,600			
Salary (self)		5,000	60,000			
Entertainment		500	6,000			
Guard		100	1,200			
Total fixed Cost (D)		10,400	117,600			
Net Profit (E) [C-D)		9,430	120,360			

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Battery, Charger, SIM card, Energy bulb,	30,000	10,000	40,000			
Body spray, Lotion, Milk	65,800	20,000	85,800			
Soft Drinks	20,000	5,000	25,000			
Biscuit	7,000	5,000	12,000			
Tissue, Wasing Powder, Noodles, Puslse,	34,200	10,000	44,200			
Soap, Oil etc.						
Flexi-load	15,000	0	15,000			
Bkash	30,000	100,000	130,000			
Fridge (2)	30,000	0	30,000			
Laptop	10,000	0	10,000			
Swocase & Rack	8,000	0	8,000			
Total	250,000	150,000	400,000			

Source of Finance



- Entrepreneur's Contribution 250,000
- Investor's Investment 150,000
- Total 400,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Grocery & Others	8,000	240,000	2,880,000	3,024,000	3,175,200	
Bkash	200	6,000	72,000	75,600	79,380	
Flexi-load	81	2,430	29,160	30,618	32,149	
Total Sales (A)	8,281	248,430	2,981,160	3,130,218	3,286,729	
Less. Variable Expense						
Grocery & Others	7,200	216,000	2,592,000	2,721,600	2,857,680	
Total variable Expense (B)	7,200	216,000	2,592,000	2,721,600	2,857,680	
Contribution Margin (CM) [C=(A-B)	1,081	32,430	389,160	408,618	429,049	
Less. Fixed Expense						
Rent		3,000	36,000	36,000	36,000	
Electricity Bill		1,500	18,000	19,000	20,000	
Mobile Bill		400	4,800	5,500	6,500	
Salary (self)		5,000	60,000	60,000	60,000	
Entertainment		500	6,000	7,000	8,000	
Guard		100	1,200	1,500	1,800	
Salary (staff)		3,000	36,000	36,000	36,000	
Non Cash Item						
Depreciation		733	8,800	8,800	8,800	
Total Fixed Cost		14,233	170,800	173,800	177,100	
Net Profit (E) [C-D)		18,197	218,360	234,818	251,949	
Investment Payback			60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	218,360	234,818	251,949
1.3	Depreciation (Non cash item)	8,800	8,800	8,800
1.4	Opening Balance of Cash Surplus		167,160	350,778
	Total Cash Inflow	377,160	410,778	611,527
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	167,160	350,778	551,527

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



এখানে DBBL করা হয়



लितापत किताकांग

সঞ্চ

ञ्चर अथत सावारेल

ব্যাংকের সাথে ব্যাংকিং সবচেয়ে নিরাপদ



মোঃ রবিউল ইসলাম (উজ্জল)

নূর আলম টেলিকম |

বোর্ড মিল, শফিপুর, কালিয়াকৈর, গাজীপুর











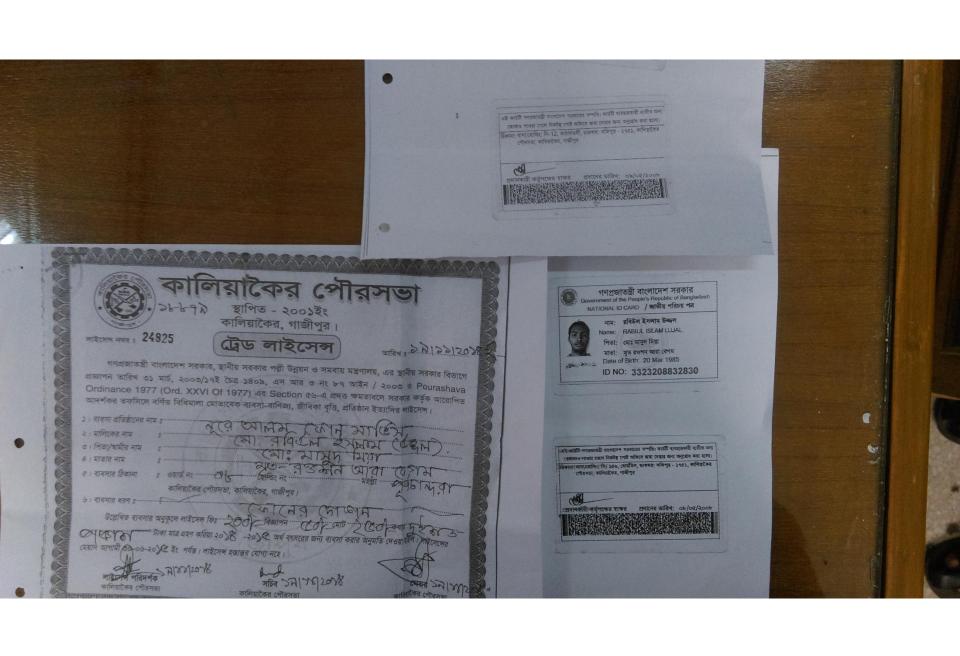












FAMILY PICTURE

