Proposed NU Business Name: TAHER GENERAL STORE



Project identification and prepared by: MD. Nurul Islam, Kaliakair Unit, Gazipur

Project verified by: MD. Mizanur Rahman Patwari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ABU TAHER		
Age	:	28-05-1994 (21 Years)		
Education, till to date	:	H.S.C		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	1 Brother & 2 Sister		
Address	:	Vill: Sadarchala, P.O: Mouchak, P.S: Kaliakair, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father ZOHURA BEGUM MD. JOYNAL ABEDEEN Branch: Mouchak Kaliakair, Centre # 46(Female), Member ID: 2625/2, Group No: 02 Member since: 07-01-1994 (21 Years) First loan: BDT 3,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 1,00,000 , Outstanding loan: BDT 93,991 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	1 years experience in running business.
Training Info	:	He has training.
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01923-763035
Mother's Contact No.	:	01710-658971
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakair Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

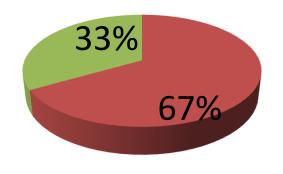
ZOHURA BEGUM joined Grameen Bank since 21 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture & tailoring business.

Proposed Nobin Udyokta Business Info			
Business Name	:	TAHER GENERAL STORE	
Location	:	Mouchak, Gazipur	
Total Investment in BDT	:	BDT 3,00,000/-	
Financing	:	Self BDT 2,00,000/-(from existing business) 67% Required Investment BDT 1,00,000/-(as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	17 ft x 12 ft= 204 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Flour, Soya bin Oil, Onion, Salt, Soap, Cosmetics, Soft Drinks, Biscuit etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is owned. Collects goods from Konabari, Shofipur. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	2,950	88,500	1,062,000	
Flexi-load	81	2,430	29,160	
Bkash	60	1,800	21,600	
Total Sales (A)	3,091	92,730	1,112,760	
Less. Variable Expense				
Grocery Item	2,508	75,225	902,700	
Total variable Expense (B)	2,508	75,225	902,700	
Contribution Margin (CM) [C=(A-B)	584	17,505	210,060	
Less. Fixed Expense				
Electricity Bill		500	6,000	
Mobile Bill		200	2,400	
Salary (self)		5,000	60,000	
Transportation		1,000	12,000	
Total fixed Cost (D)		6,700	80,400	
Net Profit (E) [C-D)		10,805	129,660	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice (5 x 1800)	9,000	25,000	34,000		
Flour (2 x 1200)	2,400	5,000	7,400		
Sugar (1)	2,250	5,000	7,250		
Soyabin Oil (32 x 90)	2,880	25,000	27,880		
Biscuit, Soap, Cosmetics	48,470	16,000	64,470		
Salt, Water, Spice, Egg	35,000	15,000	50,000		
Noddles, Bulb, Candle light, Chips etc	25,000	9,000	34,000		
Flexi-load	10,000	0	10,000		
Bkash	20,000	0	20,000		
Fridge (1)	20,000	0	20,000		
Computer	15,000	0	15,000		
Rack (1)	7,000	0	7,000		
Table	3,000	0	3,000		
Total	200,000	100,000	300,000		

Source of Finance



- Entrepreneur's Contribution 200,000
- Investor's Investment 100,000

Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Grocery Item	5,350	160,500	1,926,000	2,022,300
Flexi-load	81	2,430	29,160	30,618
Bkash	60	1,800	21,600	22,680
Total Sales (A)	5,491	164,730	1,976,760	2,075,598
Less. Variable Expense				
Grocery Item	4,548	136,425	1,637,100	1,718,955
Total variable Expense (B)	4,548	136,425	1,637,100	1,718,955
Contribution Margin (CM) [C=(A-B)	944	28,305	339,660	356,643
Less. Fixed Expense				
Electricity Bill		500	6,000	7,000
Mobile Bill		300	3,600	4,000
Salary (self)		5,000	60,000	60,000
Transportation		1,500	18,000	20,000
Salary (staff)		3,000	36,000	36,000
Non Cash Item				
Depreciation		667	8,000	8,000
Total Fixed Cost		10,967	131,600	135,000
Net Profit (E) [C-D)		17,338	208,060	221,643
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	208,060	221,643
1.3	Depreciation (Non cash item)	8,000	8,000
1.4	Opening Balance of Cash Surplus		156,060
	Total Cash Inflow	316,060	385,703
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	156,060	325,703

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 01 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

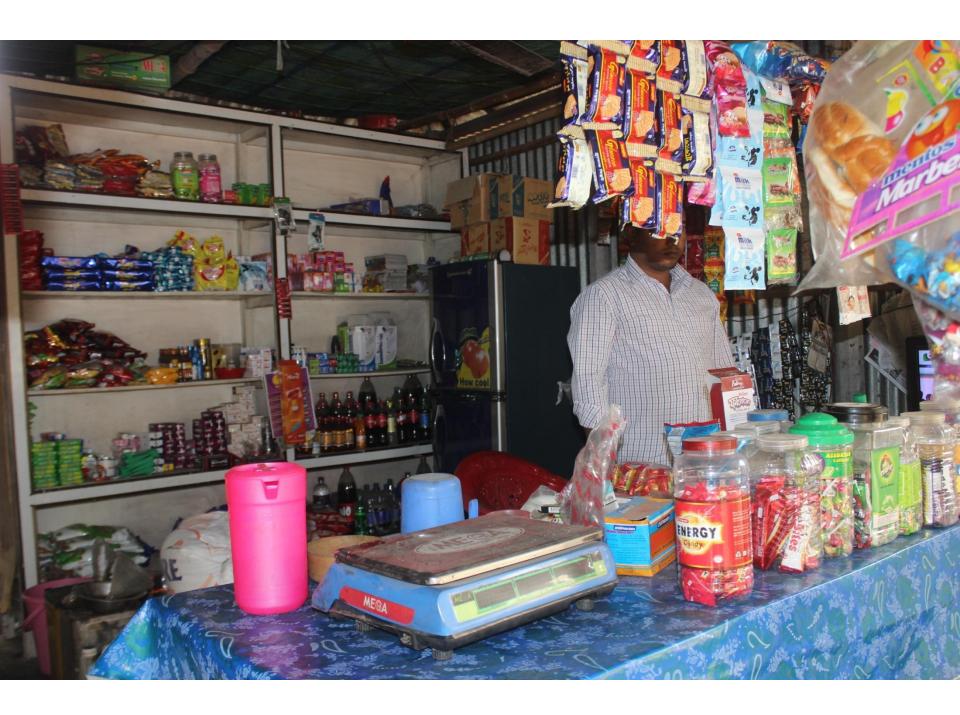
Pictures













গণপ্ৰজাতন্ত্ৰী বাংলাদেশ জন্ম ও মৃত্যু নিবন্ধকের কার্যালয় 8 में ब्ये अर्घ इंडिनियन शतियम উপজেলा: किर्माप्तिक , जाना: प्राप्तिक , वाश्नाप्तम নিবন্ধন বহি নং: জन्म जनम [বিধি ৯, জন্ম ও মৃত্যু নিবন্ধন (ইউনিয়ন পরিষদ) বিধিমালা, ২০০৬] (জন্ম নিবন্ধন বহি হইতে উদ্ধৃত) নিবন্ধন তারিখ निवक्तन नर: 009800 वाक्तिगंड भविष्ठि नः: उत्तरि ७० ४० २४४ ० ७१ ६८० wis ont alsa জনু তারিখ : সংখ্যায় (খ্রিঃ): ২৮/০৫/১৯১৪ লিখ: 🗌 নারী 🏳 পুরুষ कशास (शिः): १२००६ गन द्भ विश्वन्यक कृतिनिक्ष জন্ম স্থান : গ্রাম: ১১৫ প্রিম্প ওয়ার্ড নং: ইউনিয়ন: डेनाकना: रिक्रिक्टि काना: ४४२३४५२ प्रमः वाश्नाप्तम भिजात नाम : (R7: 47) (AMON) काजीयजा: क (AMVA) মাতার নাম : ১৯৯১ (০ ১১১)

Conday: amy Man

2870212053:

(নিবছকের কার্যালয়ের সীল্মোহ্র)

(ইপজমনি ফরম-৩)

(নিবছকের স্বাক্ষর ও নামসহ সীল)

- आंड जावक पत्र अर्जान कार - जामि निभू साम्रह (माः व्हातान - जासमेन । जिलाः म् चार्त्र मासिक । अप्राः त्राम्त्र शामा । व्यक्तवतः स्त्रीताक । उपायन्त्राः कानिमारिकद । खुला भाजी भूड । विष्ट ब्राम प्राणमत क तिएकि तम, जाएक दिनात्वत सिंगत्वत स्मायक - इति कामावं भीत भाः कार्य कार्य । यह न्यवसाम् त्यासाद कात्म सामिकामा (मेरे । (माकाम ग्राकी जायात विकास डेकु ग्राहरी साशक्षण जातू जास्त्र, धाक्षात्र वह मिलि यह वक्त वृद्धा न्या काशिर । पित्र जाशात खाद्यात्र (कात्मा का भक्ति शाकत्व मा । धरुः प्यामि देशिष्ट्रेसा निव गा। प्यामि छात्र जीवतात देखत देशह प्राफल ए अस्ते काराय कर्मि

-व्यक्तिक्षाहर हेक्सिकारीका

FAMILY PICTURE

