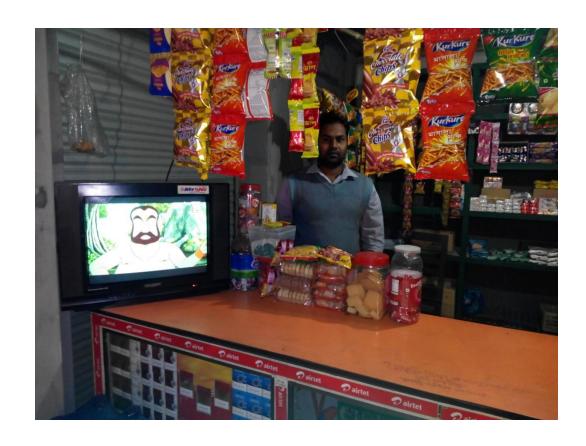
Proposed NU Business Name: ONJILA STORE



Project identification and prepared by: Md. Mohiuddin Rubel
Ghatail Unit, Tangail
Project verified by: Md. Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. UZZAL SHEAK	
Age	:	01-07-1990(25 Years)	
Education, till to date	:	S.S.C	
Marital status	:	Married	
Children	:	1 Doughter	
No. of siblings:	:	3Brothers & 3 Sister's	
Address		Vill: Ghatail P.O: Ghatail P.S: Ghatail , Dist: Tangail.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MRS. HAMIDA BEGUM MD. MOYEN UDDIN Branch: Ghatail, Centre # 82 (Female), Member ID: 5782, Group No: 04 Member since: 20-06-2006 (09 Years) First loan: BDT 5,000 Taka.	
Further Information: (v) Who pays GB loan installment		Existing loan: None, Outstanding loan: Nill None	
(vi) Mobile lady	: :	No	
(vii) Grameen Education Loan		No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has one year training
Other Own/Family Sources of Income	:	Father's Income (Tea Stall)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01710-652065
Mother's Contact No.	:	01626-875250
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ghatail Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MRS. HAMIDA BEGUM Joined Grameen Bank Since 09 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Business And Home Development.

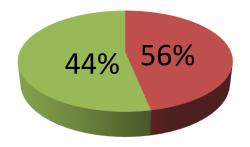
Proposed Nobin Udyokta Business Info				
Business Name	:	UZZAL STORE		
Location	:	Front Of GB, Ghatail, Tangail.		
Total Investment in BDT	:	BDT 115,000		
Financing	:	Self BDT 35,000(from existing business) 44% Required Investment BDT 80,000(as equity) 56%		
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.		
Proposed Salary	:	BDT 5,000 Taka.		
Size of shop	:	13 ft x 13 ft= 169 Square ft		
Security of the shop	:	BDT 70,000 Taka.		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Parashut, Noodles, Soyabin oil, Salt, Soap, Cosmetics, Soft Drinks, Coil, Biscuit, Chanachur, Ice-cream, Tea And Caram Board, Etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing No Employee. The shop is rented. Collects goods from Ghatail Bazar. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Parashut, Noodles, Soyabin oil, Salt, Soap, Cosmetics, Soft			
Drinks, Coil, Biscuit, Chanachur, Ice-cream	2,000	60,000	720,000
Теа	100	3,000	36,000
Caram Board	100	3,000	36,000
Total Sales (A)	2,200	66,000	792,000
Less. Variable Expense			
Parashut, Noodles, Soyabin oil, Salt, Soap, Cosmetics, Soft			
Drinks, Coil, Biscuit, Chanachur, Ice-cream ,Etc	1,700	51,000	612,000
Total variable Expense (B)	1,700	51,000	612,000
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000
Less. Fixed Expense			
Rent		2,000	24,000
Electricity Bill		500	6,000
Mobile Bill		300	3,600
Transportation		500	6,000
Salary (self)		5,000	60,000
Entertainment		200	2,400
Gurd		100	1,200
Total fixed Cost (D)		8,600	103,200
Net Profit (E) [C-D)		6,400	76,800

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Parashut, Noodles, Soyabin oil, Salt, Soap,					
Cosmetics, Soft Drinks, Coil, Biscuit,	14,000		14,000		
Chanachur, Ice-cream ,Etc					
Rice=20*1450		29,000	29,000		
Pulse=5*6200		31,000	31,000		
Flour=5*1100		5,500	5,500		
Soyaben Oil=1*14500		14,500	14,500		
Caram Board=1*9000	9,000		9,000		
Rak=2*6000	12,000		12,000		
Total	35,000	80,000	115,000		

Source of Finance



Entrepreneur Contribution: 35,000

Investors Investment : 80,000

Total Investment : 1,15,000

Financial Projection (BDT)					
Particular Daily Monthly 1st Year 2nd Year					
Revenue (sales)					
Rice, Pulse, Flour, Parashut, Noodles, Soyabin					
oil, Salt, Soap, Cosmetics, Soft Drinks, Coil,					
Biscuit, Chanachur, Ice-cream ,Etc	2,900	87,000	1,044,000	1,096,200	
Теа	100	3,000	36,000	37,800	
Caram Board	100	3,000	36,000	37,800	
Total Sales (A)	3,100	93,000	1,116,000	1,171,800	
Less. Variable Expense					
Rice, Pulse, Flour, Parashut, Noodles, Soyabin					
oil, Salt, Soap, Cosmetics, Soft Drinks, Coil,					
Biscuit, Chanachur, Ice-cream	2,465	73,950	887,400	931,770	
Total variable Expense (B)	2,465	73,950	887,400	931,770	
Contribution Margin (CM) [C=(A-B)	635	19,050	228,600	240,030	
Less. Fixed Expense					
Rent		2,000	24,000	24,000	
Electricity Bill		500	6,000	6,000	
Mobile Bill		350	4,200	4,200	
Transportation		500	6,000	6,000	
Salary (self)		5000	60,000	60,000	
Entertainment		250	3,000	3,000	
Gurd		100	1,200	1,200	
Depreciation			2,400	2,400	
Total Fixed Cost		8700	106,800	106,800	
Net Profit (E) [C-D)		10,350	121,800	133,230	

.

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	121,800	133,230
1.3	Depreciation (Non cash item)	2,400	2,400
1.4	Opening Balance of Cash Surplus		76,200
	Total Cash Inflow	204,200	211,830
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	76,200	163,830

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh
NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: মোঃ উজ্জল শেখ

Name: MD. UZZAL SHEAK

পিতা: মোঃ ময়েন উদ্দিন

মাতা: মোছাঃ হামিদা বেগম

Date of Birth: 01 Jul 1990

ID NO: 19909322807000046

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সংকারের সম্পত্তি। কার্ডটি বাবহারকারী বাতীত অনা কোষাও পাওৱা পোলে নিকটছ পোন্ট থকিলে জমা দেবার জনা অনুরোধ করা হলো।

ঠিকানা: বাসা/হোতিং ঘাটাইল, প্রাম/হারা ঘাটাইল, ডাকঘর: ঘাটাইল - ১৯৮০, ঘাটাইল, ঘাটাইল পৌরসভা, টাছাইল

রাজের গ্রুপ / Blood Group: Aবি
প্রদানকারী কর্তৃপক্ষের স্বাক্ষর
প্রদানের তারিব: ১৮/০৯/২০১৩

FAMILY PICTURE

