Proposed NU Business Name: VAI VAI MOTORS



Project identification and prepared by: Md. Abadot Hossain Sarkar Jamurki Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MOHAN MIYA	
Age	:	13-11-1981 (34 Y <i>ears</i>)	
Education, till to date	:	Alim Pass	
Marital status	:	Single	
Children	:	N/A	
No. of siblings:	:	4 Brothers and 1 Sister	
Address	:	Vill: Delduar P.O: Delduar P.S: Delduar, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father RABEYA KHATUN ABDUR ROSHID Branch: Delduar, Centre # 48 (Female), Member ID: 4842, Group No: 05 Member since: 1986 to 2001 (15 Years) First loan: BDT 2000 /-	
Further Information:	١.	Outstanding loan: Nil Brother	
(v) Who pays GB loan installment (vi) Mobile lady		No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		15 years experience in running business.
Training Info	:	He has 3 years training
Other Own/Family Sources of Income	:	Business,
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01716-225316
Family's Contact No.	:	01911-175311
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Dhaka.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RABIYA KHATUN joined Grameen Bank since 15 years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	VAI VAI MOTORS	
Location	:	Delduar Bazar, Delduar, Tangail.	
Total Investment in BDT	:	BDT 4,10,000/-	
Financing	:	Self BDT 3,10,000/- (from existing business) 76% Required Investment BDT 1,00,000/- (as equity) 24%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 8 ft= 80 square ft	
Security of the shop	:	1,50,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile,CNG Servicing. Average 20% gain on sales. The business is operating by entrepreneur. Existing 2 employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Local Market . Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Mobile, Parts & C N G Servicing	5,500	1,65,000	19,80,000		
Total Sales (A)	5,500	1,65,000	19,80,000		
Less. Variable Expense					
Mobile, Parts & C N G Servicing	4,400	1,32,000	15,84,000		
Total variable Expense (B)	4,400	1,32,000	15,84,000		
Contribution Margin (CM) [C=(A-B)	1,100	33,000	3,96,000		
Less. Fixed Expense					
Mobile Bill		150	1,800		
Transportation		3,000	36,000		
Electricity Bill		1,000	12,000		
Night Guard		200	2,400		
Salary (self)		5,000	60,000		
Salary (2 Employees)		10,000	1,20,000		
Entertainment		150	18,00		
Shop Rant		4,000	48,000		
Total fixed Cost (D)		23,500	2,82,000		
Net Profit (E) [C-D)		9,500	1,14,000		

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Particulars	Existing	Proposed	Proposed Total	
Mobile (500 liter x 220)	1,10,000		1,10,000	
CNG Parts	2,00,000	1,00,000	3,00,000	
Total	3,10,000	100,000	4,10,000	

Investment Breakdown

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Mobile, Parts & C N G Servicing	7,500	2,25,000	27,00,000	28,35,000		
Total Sales (A)	7,500	2,25,000	27,00,000	28,35,000		
Less. Variable Expense						
Mobile, Parts & C N G Servicing	6,000	1,80,000	21,60,000	22,68,000		
Total variable Expense (B)	6,000	1,80,000	21,60,000	22,68,000		
Contribution Margin (CM) [C=(A-B)]	1,500	45,000	5,40,000	5,67,000		
Less. Fixed Expense						
Electricity Bill		1,000	12,000	12,500		
Mobile Bill		300	3,600	3,600		
Salary (self)		5,000	60,000	60,000		
Transportation		3,000	36,000	38,500		
Entertainment		200	2,400	2,400		
Salary (3 Employees)		13,000	1,56,000	1,56,000		
Shop Rant		4,000	48,000	48,000		
Total Fixed Cost		26,500	3,18,000	3,21,000		
Net Profit (E) =[C-D)]		18,500	2,22,000	2,46,000		
Investment Payback			60,000	60,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	
1.2	Net Profit	2,22,000	2,46,000
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		1,62,000
	Total Cash Inflow	3,22,000	4,08,000
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3	Net Cash Surplus	1,62,000	3,48,000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 15 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Delduar Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



(स्त्राम (सहसा)

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খানে দক্ষ মেকানিক ছবা CNG হাকল TVS 225CC গাড়ি কাজ করা হয় এবং সকল পাটর্ম ও টায়ার, টিউব, মবিল, ব্রেক ভয়েল, গিয়ার ওয়েল সুলভ মূল্যে বিক্রয় করা হয়। বভীপাড়া CNG স্টাভ, লাউহাটি রোড, দেলদুয়ার, টাকাইল।

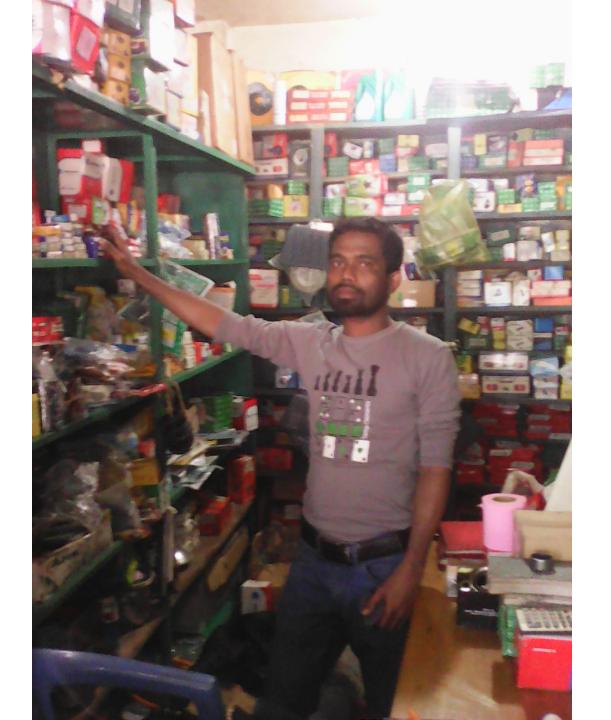
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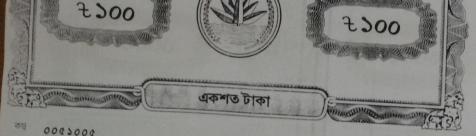












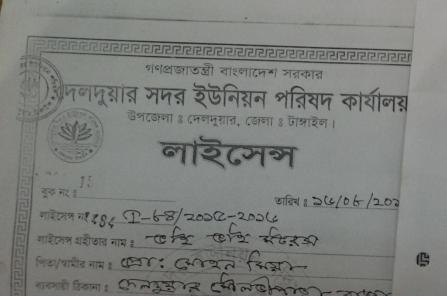
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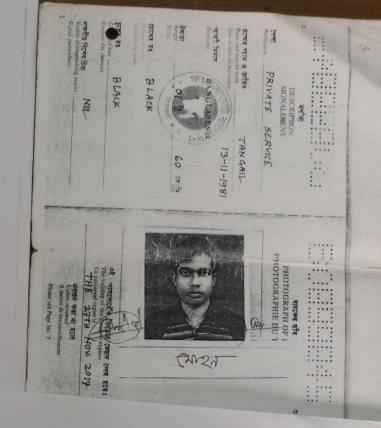
বিসমিল্লাহির রাহ্মানির রাহ্ম "দোকান ঘর ভাড়ার চুক্তিপত্র"

Mr. (MRZTMI lan. Carangagant

ঃ মোঃ আসাদৃজ্জামান, পিতা- মৃত আঃ রউফ, সাকিন- দেলদুয়ার মৌলজীপাড়া, ডাকঘর, দেলদুয়ার, উপজেলা- দেলদুয়ার, জেলা- টাংগাইল।

২য় পক্ষ ভাড়াটিয়া ঃ মোঃ মহন মিয়া, পিতা- মৃত আব্দুর রশিদ, সাকিন- দেলদুযার মৌলভীপা





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FAMILY PICTURE

