Proposed NU Business Name: MA BABAR ASHIRBAD FURNITURE



Project identification and prepared by: Md. Aziz Ahmad Elenga Unit, Tangail

Project verified by: MD. Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	NEPAL CHANDRA SUTRODHAR		
Age	:	14-03-1985(30 Years)		
Education, till to date	:	Class Seven		
Marital status	:	married		
Children	:	1 Son		
No. of siblings:	:	2 Brother & 1 Sister		
Address	:	Vill: KalohaP.O: Kaloha P.S: Kalihati ,Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father LATE ANNA RANI SUTRODOR MRITTUNJOY SUTRODOR Branch: Sohdebpur Kalihati Centre # 93(Female), Member ID: 1291/1, Group No: 08 Member since: 18-05-1993 (22 Years) First loan: 2,000 taka. Existing loan: 00 taka		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 00 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		Seventeen years experience in running business.
Training Info	:	He has 7 years training
Other Own/Family Sources of Income		Nil
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01726-220864
Mother's Contact No.	•	Nill
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ANNA RANI SUTRODOR joined Grameen Bank since 25 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture and home development.

Proposed Nobin Udyokta Business Info			
Business Name	:	Ma Babar Ashirbad Furniture	
Location	:	Kaloha Bazar,Kalihati,Tangail.	
Total Investment in BDT	:	BDT 3,05,000	
Financing	:	Self BDT 2,05,000(from existing business) 67% Required Investment BDT 1,00,000(as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	20 ft x 15 ft= 819square ft	
Security of the shop	:	00	
Implementation	:	 He makes various furniture's like showcase, wear drove, shelf, dinning table etc. He collects order & service on time. The business is operating by entrepreneur. Existing 3 employee. 35% gain on sales After getting equity fund another one employee will be appointed. Collects goods from ShakipurT angail. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			_
Showcase, wardrobe, self, Table etc	4000	120000	1440000
Total Sales (A)	4000	120000	1440000
Less Variable Expense			
Showcase, waredobe, self, Table etc	2600	78000	936000
Total variable Expense (B)	2,600	78000	936000
Contribution Margin (CM) [C=(A-B)	1,400	42000	504000
Less Variable Expense			
Rent		2,500	30000
Electricity bill		1000	12000
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		25000	300000
Entertainment		300	3600
Mobile bill		200	2400
Total fixed cost (D)		35,000	420000
Net Profit (E)= [C-D]		7,000	84000

INVESTMENT BREAKDOWN					
Particulars	Existing	Proposed	Proposed Total		
Wall Showcase(1 set)	60,000	00	00		
Golai wood	0	50,000	50,000		
Chirai Wood	0	50,000	50,000		
Sofa set(1 set)	50,000	0	1,00,000		
Bed(1 set)	60,000				
Wear drove(1 set)	45,000	0	16000		
Total	2,05,000	1,00,000	3,05,000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Showcase, waredobe, self, Table etc	5000	150000	1800000	1890000
Item				
Total Sales (A)	5000	150000	1800000	1890000
Less Variable Expense				
Showcase, waredobe, self, Table etc	3250	97500	1170000	1228500
Item				
Total variable Expense (B)	3,250	97500	1170000	1228500
Contribution Margin (CM) [C=(A-B)	1,750	52500	630000	661500
Less Variable Expense				
Rent		2,500	30,000	30,000
Electricity bill		1000	12000	5000
Transportation		1,500	18000	19,000
Salary (Self)		5000	60000	60000
Salary(Staff)		28500	342000	342000
Entertainment		500	6000	6000
Mobile bill		400	4800	5000
Total fixed cost (D)		39,400	472800	467,000
Net Profit (E)= [C-D]		13100	157200	194,500
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	157,200	194,500
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		97,200
	Total Cash Inflow	257200	291700
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	97,200	231700

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:3

Experience & Skill: 17 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









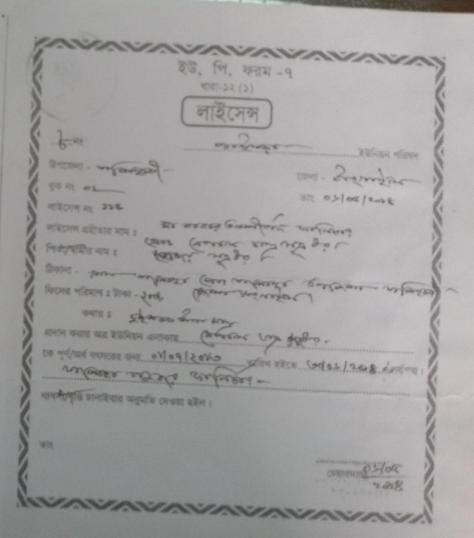








वर वाली प्रयासको सामान्य सामान्य ग्राम्क काली प्रमाणको प्रतित कर रामाक परेवा एका रेजीए एकी वर्तित कर्म रामान कर महाना कर सामा जिल्ला सामान्यको प्रथम कर्मी, रामानाल करणाह, करमाह, करमाह सामान - ३७ १०, वर्तिकारी, रामान्य रामानाली कर्मुमालक सामान रामान्य वर्तित ३० (वर्तिकार)



FAMILY PICTURE

