Proposed NU Business Name: M/S VIP COSMETICS



Project identification and prepared by: Md Shahidul Islam, Elasin Unit, Tangail

Project verified by: MD. Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD SADDAM HOSSAIN	
Age	:	10-06-1992 (23 Years)	
Education, till to date	•	SSC	
Marital status	:	Single	
Children	:	N/A	
No. of siblings:	:	1 Brothers & 3 Sister	
Address	:	Vill: Sakoijora, P.O: Elasin, P.S: Delduar, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST HASINA BEGUM MD SOHRAB ALI Branch: Elasin Delduar, Centre # 50(Female), Member ID: 6109, Group No: 09 Member since: 25-06-2003 (12 Years) First Ioan: BDT 10,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: 40,000/-, Outstanding Ioan: BDT 40,000/- Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	••	6 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	Business & Service
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01627-649494
Mother's Contact No.	•	01625-776964
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Elasin Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

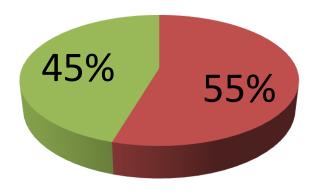
MOST HASINA BEGUM joined Grameen Bank since 12 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	M/S VIP COSMETICS	
Location	:	Elasin Bazaar, Tangail	
Total Investment in BDT	:	BDT 2,20,000/-	
Financing	:	Self BDT 1,20,000/- (from existing business) 55% Required Investment BDT 1,00,000/- (as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	[:'	40 ft x 12 ft= 480 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Soap, Cosmetics, Ornaments etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is owned. Collects goods from Tangail. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Cosmetics	2,000	60,000	720,000	
Total Sales (A)	2,000	60,000	720,000	
Less. Variable Expense				
Cosmetics	1,600	48,000	576,000	
Total variable Expense (B)	1,600	48,000	576,000	
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000	
Less. Fixed Expense				
Electricity Bill		250	3,000	
Mobile Bill		200	2,400	
Salary (self)		5,000	60,000	
Entertainment		300	3,600	
Transportation		400	4,800	
Guard		150	1,800	
Generator Bill		50	600	
Total fixed Cost (D)		6,350	69,000	
Net Profit (E) [C-D)		5,650	75,000	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Soap (38 x 48)	1,832	15,000	16,832	
Cosmetics	30,000	14,350	44,350	
Shampoo, Oil,Tooth Paste	25,000	15,000	40,000	
Ornaments, Mirror, Khata etc	43,168	20,650	63,818	
Rack	20,000	0	20,000	
Side Bag (60 x 250)	0	15,000	15,000	
City Gold	0	20,000	20,000	
Total	120,000	100,000	220,000	

Source of Finance



- Entrepreneur's Contribution 120,000
- Investor's Investment 100,000
- Total 220,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Cosmetics	3,800	114,000	1,368,000	1,436,400	
Total Sales (A)	3,800	114,000	1,368,000	1,436,400	
Less. Variable Expense					
Cosmetics	3,230	96,900	1,162,800	1,220,940	
Total variable Expense (B)	3,230	96,900	1,162,800	1,220,940	
Contribution Margin (CM) [C=(A-B)	570	17,100	205,200	215,460	
Less. Fixed Expense					
Electricity Bill		250	3,000	3,000	
Mobile Bill		300	3,600	4,000	
Salary (self)		5,000	60,000	60,000	
Entertainment		300	3,600	4,000	
Transportation		600	7,200	9,500	
Guard		150	1,800	2,000	
Generator Bill		50	600	600	
Non Cash Item					
Depreciation		333	4,000	4,000	
Total Fixed Cost		6,983	83,800	87,100	
Net Profit (E) [C-D)		10,117	121,400	128,360	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	121,400	128,360
1.3	Depreciation (Non cash item)	4,000	4,000
1.4	Opening Balance of Cash Surplus		65,400
	Total Cash Inflow	225,400	197,760
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	65,400	137,760



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 06 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures











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FAMILY PICTURE

