



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name and address | : | Md. Tarik Hossen. Vill: Botoil, Post: Boria Upazilla : Kushtia, District: Kushtia |
|--|---|---|
| Age | : | 26 Years. |
| Aye | • | |
| Marital status | : | Married. |
| No. of siblings: | : | 3 (Three) Brothers . |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: | | Mother Father Mst. Nasima Khatun Md. Ansar ali. Branch: Alampur, Group # 03, Centre # 012/M, Loan no.: 1355 Member since: 2002, First Ioan: Tk 3,000, Existing Ioan: 90,000, Outstanding: 41,280. |
| (v) Who pays GB loan installment | : | Father. |
| (vi) Mobile lady | : | No |
| (vii) Grameen Education Loan | : | Nil |
| (viii) Any other loan like GCCN, GKF etc. | : | Nil |
| (ix) Others | : | Nil |
| Education, till to date | : | S.S.C pass. |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Agriculture. |
|---|---|--|
| Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.) | : | No formal training but he has 3 years cow rearing experiences. He will also get support from his father. |
| Other Own/Family Sources of Income | : | Agriculture farming. |
| Other Own/Family Sources of Liabilities | : | Nil |
| Contact number | : | 01713913900 |
| National ID number | : | 19895037950031858 |
| NU Project Source/Reference | : | GK |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2002 At first she took GB loan BDT 3,000 (Three thousand) and used the money in agriculture farming. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

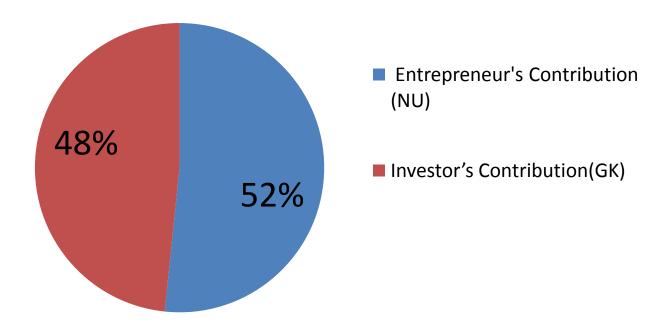
| Project's Name | : | Tarik Cow Fattening Farm. | | | |
|--|---|--|--|--|--|
| Address/ Location | : | Botoil ,post,Boria,Thana, kushtia, district: Kushtia. | | | |
| Total Investment | : | BDT :2,13,000 /- | | | |
| Financing | : | Self financing:BDT : 110,000 /-Required Investment:BDT : 103,000/- (as equity) | | | |
| Present salary/drawings from business | : | Nil | | | |
| Proposed Salary | : | BDT:3000 (Three thousand only) | | | |
| Proposed Business Implementation Plan | : | Start with having 3 cows @ TK. 35,000/- each; In every six moths the 3 cows will be sold and new cow will purchase; i.e. each cycle of fattening cow will be for six months; Feeding cost of each cow/cycle = BDT 15,000/-; Selling price of each cow after every cycle = BDT 70,000/-; Expected doctor and medicine cost for each cow per cycle = 1,000/-; Payback period to the investor is 3 years; Expected date to start the project in January 2016. | | | |

PROPOSED PROJECT INVESTMENT BREAKDOWN

| Particulars | Existing Business | Propose (E | Total (BDT) | | | | | |
|--------------------------------------|----------------------|---------------|-------------|----------|--|--|--|--|
| | (BDT) | NU | Investor | - | | | | |
| | 1 | 2 | 3 | 4(1+2+3) | | | | |
| Investments in different categories: | | | | | | | | |
| Cow shade (repair) | 5,000 | 40,000 | - | 45,000 | | | | |
| Cow(three cows) | 35000 | 0 | 70,000 | 105,000 | | | | |
| 3 Cows feeding cost | 15000 | 0 | 30,000 | 45,000 | | | | |
| Medicine | | 0 | 3,000 | 3,000 | | | | |
| Water supply motor | | 7,000 | 0 | 7,000 | | | | |
| Fan | - | 3,000 | 0 | 3,000 | | | | |
| Cash in hand | - | 5,000 | 0 | 5,000 | | | | |
| Total Capital | 55,000 | 55,000 | 103,000 | 213,000 | | | | |

Source of Finance

| Source | Amount in BDT | In% |
|----------------------------------|---------------|------|
| Entrepreneur's Contribution (NU) | 110,000 | 52 |
| Investor's Contribution(GK) | 103,000 | 48 |
| Total Investment | 213,000 | 100% |



FINANCIAL PROJECTION OF NU BUSINESS PLAN

| | Year 1 (BDT) | | | Year 2 (BDT) | | | Year 3 (BDT) | | |
|--|--------------|-----------|------------------------------------|--------------|-----------|-----------------------------------|--------------|-----------|--------------------------------|
| Particulars | 1st Cycle | 2nd Cycle | Yearly (1st Cycle+2nd Cycle) | 1st Cycle | 2nd Cycle | Yearly(1st Cycle+2nd Cycle) | 1st Cycle | 2nd Cycle | Yearly 1st Cycle+2nd Cycle) |
| Revenue: | | | | | | | | | |
| Estimated Sales (Cow) | 210,000 | 210,000 | 420,000 | 231,000 | 231,000 | 462,000 | 254,100 | 254,100 | 508,200 |
| Cow Dung Sales | 5,400 | 5,400 | 10,800 | 5,670 | 5,670 | 11,340 | 5,954 | 5,954 | 11,907 |
| (A) Total Revenue | 215,400 | 215,400 | 430,800 | 236,670 | 236,670 | 473,340 | 260,054 | 260,054 | 520,107 |
| Less: Cost of sales | | | | | | | | | |
| Cow Cost | 105,000 | 105,000 | 210,000 | 110,250 | 110,250 | 220,500 | 115,763 | 115,763 | 231,525 |
| Cow Food | 45,000 | 45,000 | 90,000 | 47,250 | 47,250 | 94,500 | 49,613 | 49,613 | 99,225 |
| (B) Total Cost of Sales | 150,000 | 150,000 | 300,000 | 157,500 | 157,500 | 315,000 | 165,375 | 165,375 | 330,750 |
| Gross profit (GP) [C=(A-B)] | 65,400 | 65,400 | 130,800 | 79,170 | 79,170 | 158,340 | 94,679 | 94,679 | 189,357 |
| Less: Operating Costs: | | | | | | | | | |
| Electricity bill | 900 | 900 | 1,800 | 990 | 990 | 1,980 | 1,089 | 1,089 | 2,178 |
| Transportation | 3000 | 3000 | 6,000 | 3,300 | 3,300 | 6,600 | 3,630 | 3,630 | 7,260 |
| Doctors and Medicine | 3000 | 3000 | 6,000 | 3,300 | 3,300 | 6,600 | 3,630 | 3,630 | 7,260 |
| Mobile bill (SMS & Reporting inclusive) | 900 | 900 | 1,800 | 990 | 990 | 1,980 | 1,089 | 1,089 | 2,178 |
| Proposed salary-self | 18,000 | 18,000 | 36,000 | 18,000 | 18,000 | 36,000 | 18,000 | 18,000 | 36,000 |
| Other Expenses | 1200 | 1200 | 2,400 | 1,320 | 1,320 | 2,640 | 1,452 | 1,452 | 2,904 |
| Non Cash Item: | | | | | | | | | |
| Depreciation Expenses | 3000 | 3000 | 6,000 | 3,000 | 3,000 | 6,000 | 3,000 | 3,000 | 6,000 |
| Total Operating Cost (D) | 30,000 | 30,000 | 60,000 | 30,900 | 30,900 | 61,800 | 31,890 | 31,890 | 63,780 |
| (C-D)Net Profit: | 35,400 | 35,400 | 70,800 | 48,270 | 48,270 | 96,540 | 62,789 | 62,789 | 125,577 |
| Retained Income: | | | 70,800 | | | 96,540 | | | 125,577 |

Notes: 1. Agreed Grace period: Six Months.

2. Investment Payback schedule: Half-yearly installment will be paid after the first round of

fund disbursement (including ownership transfer fee after six months grace period).

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| | Year 1 | Year 2 | Year 3 | | | |
|--------------------------------|---------|---------|---------|--|--|--|
| Cash inflow: | | | | | | |
| Opening balance | 5,000 | 268,200 | 344,140 | | | |
| Capital infusion by UDYOKTA | 110,000 | 0 | 0 | | | |
| Capital infusion by investor | 103,000 | 0 | 0 | | | |
| Sales | 430,800 | 473,340 | 520,107 | | | |
| Total receipts | 648,800 | 741,540 | 864,247 | | | |
| Cash Outflow: | | | | | | |
| Cost of goods sold | 300,000 | 315,000 | 330,750 | | | |
| Operating expenses | 60,000 | 61,800 | 63,780 | | | |
| Payback to investor | 20,600 | 20,600 | 20,600 | | | |
| Total payment | 380,600 | 397,400 | 415,130 | | | |
| Closing Balances | 268,200 | 344,140 | 449,117 | | | |

SWOT ANALYSIS

| STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name. | W EAKNESS Shortage of foods in rainy season. |
|--|--|
| OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years. | THREATS Theft; Disease. |

Presented at 11th Ex. SB Design Lab on 14th January, 2016 at Grameen Kalyan.

Thank you

Pictures

My mother and me













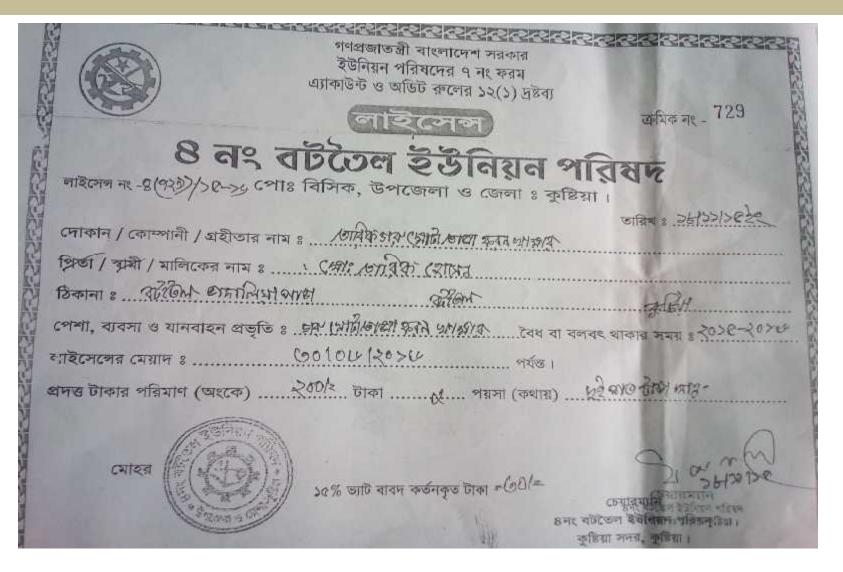








Trade License



Thank You