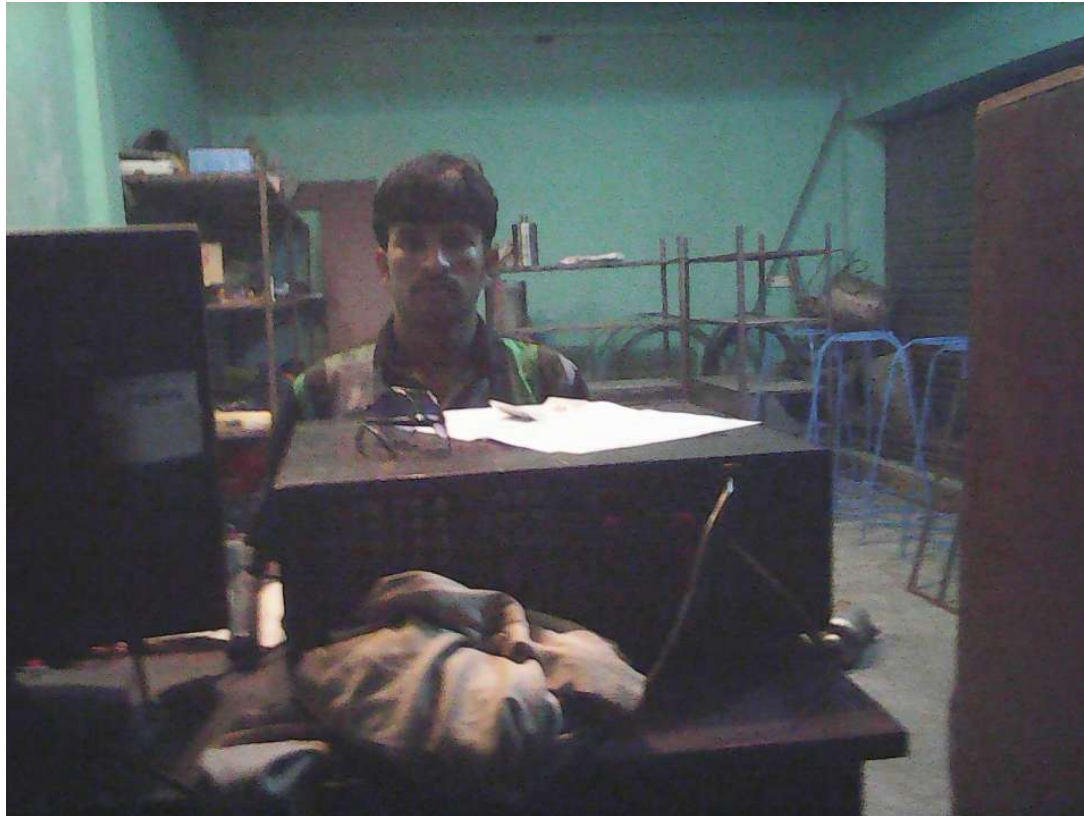


Proposed NU Business Name: **BORO BHAI GRILL & STEEL WORKSHOP**



Project identification and prepared by: Md Mozammel Haque,
Jamurki Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD TAYEB MULLA
Age	:	06-02-1988 (28 Years)
Education, till to date	:	Class Nine
Marital status	:	Unmarried
Children	:	Nil
No. of siblings:	:	2 Brothers 1 Sister
Address	:	Vill: Ufulki, P.O: Ufulki ,P.S: Borati Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SALEHA BEGUM
(iii) Father's name	:	AZHAR MOLLA
(iv) GB member's info	:	Branch: Jamurki Mirzapur, Centre # 30(Female), Member ID: 4663, Group No: 02 Member since: 17.05.1992 (23 Years) First loan: 5,000 taka.
Further Information:		Existing Loan: 20000 Taka, Outstanding loan: 8,400 Taka
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	12 years experience in running business. He has 9 years training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01768479513
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki. Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SALEHA BEGUM joined Grameen Bank since 23 Years ago. At first she took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in Agriculture .

Proposed Nobin Udyokta Business Info

Business Name	:	BORO BHAI GRILL & STEEL WORKSHOP
Location	:	Ufulki baazar, Mirzapur, Tangail
Total Investment in BDT	:	BDT 2,81,000
Financing	:	Self BDT 1,81,000(from existing business) 64% Required Investment BDT 1,00,000(as equity) 36%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	26 ft x 14 ft= 364 square ft
Security of the shop	:	Nil
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like Flat bar, Angel bar, Railing, Filter, Air Machine, Grander , Sheet, Sound box items etc▪Average 35% gain on sales.▪The business is operating by entrepreneur. Existing 2 employee. One will be appointed after getting equity money.▪The shop is own.▪Collects goods from Tangail▪Agreed grace period is 4 months.

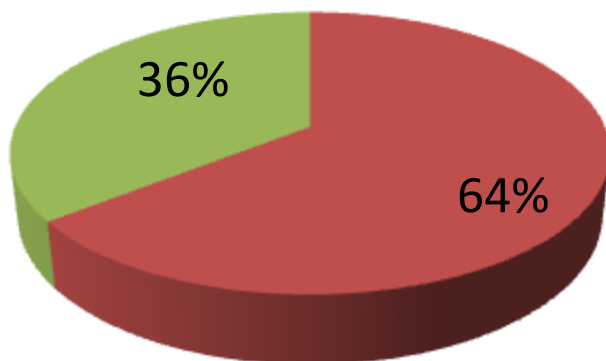
Existing Business (BDT)

Particular	Monthly	Yearly
Revenue(Sales)		
Angel Bar, Flat bar, Railing, Grander etc	70000	840000
Sound box	5000	
Total Sales (A)	75000	900000
Less Variable Expense		
Angel Bar, Flat bar, Railing, Grander, etc	45500	546000
Total variable Expense (B)	45500	546000
Contribution Margin (CM) [C=(A-B)]	29500	354000
Less Variable Expense		
Electricity bill	1400	16800
Transportation	2,000	24000
Salary (self)	5000	60000
Salary(Staff)	12000	
Entertainment	200	2400
Mobile bill	250	3000
Total fixed cost (D)	20,850	250200
Net Profit (E)= [C-D]	8,650	103800

Investment Breakdown

Particulars	Existing	Proposed	Total
Square Bar (150kg x 50)	7,500	25,000	32500
Flat Bar (150kgx50)	7,500	25,000	32500
Angle (100kg x48)	4,800	24,000	28800
Sheet (280kgx80)	6,400	26,000	32400
Sound box (1 x 80000)	80,000	0	80000
Railing, Filtar, Stand, Cable,Air Machine	49,800		49800
Grander (5x5000)	25,000		25000
	181,000	100,000	281000

Source of Finance



■ Entrepreneur's Contribution 181,000

■ Investor's Investment 100,000

■ Total 281,000

Financial Projection (BDT)

Paticular	Monthly	Year1	Year 2
Revenue(Sales)			
Angel Bar,Flat bar, Railing, Grander,Grander etc	110000	1320000	1386000
Sound box	5000		
Total Sales (A)	115000	1380000	1386000
Less Variable Expense			
Angel Bar,Flat bar, Railing, Grander,Grander etc	71500	858000	900900
Total variable Expense (B)	71500	858000	900900
Contribution Margin (CM) [C=(A-B)	43500	522000	548100
Less Variable Expense			
Electricity bill	1500	18000	18500
Transportation	3,000	36000	36,500
Salary (Self)	5000	60000	60000
Salary(Staff)	16000	192000	192000
Mobile bill	350	4200	4400
Depriciation	1333	15996	15996
Total fixed cost (D)	27,183	326196	311,400
Net Profit (E)= [C-D]	16317	195804	236,700
Investment Payback		60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	195,804	236,700
1.3	Depreciation (Non cash item)	15996	15996
1.4	Opening Balance of Cash Surplus		151,800
	Total Cash Inflow	311,800	404,496
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	151,800	344496

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:3
Experience & Skill: 12 years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

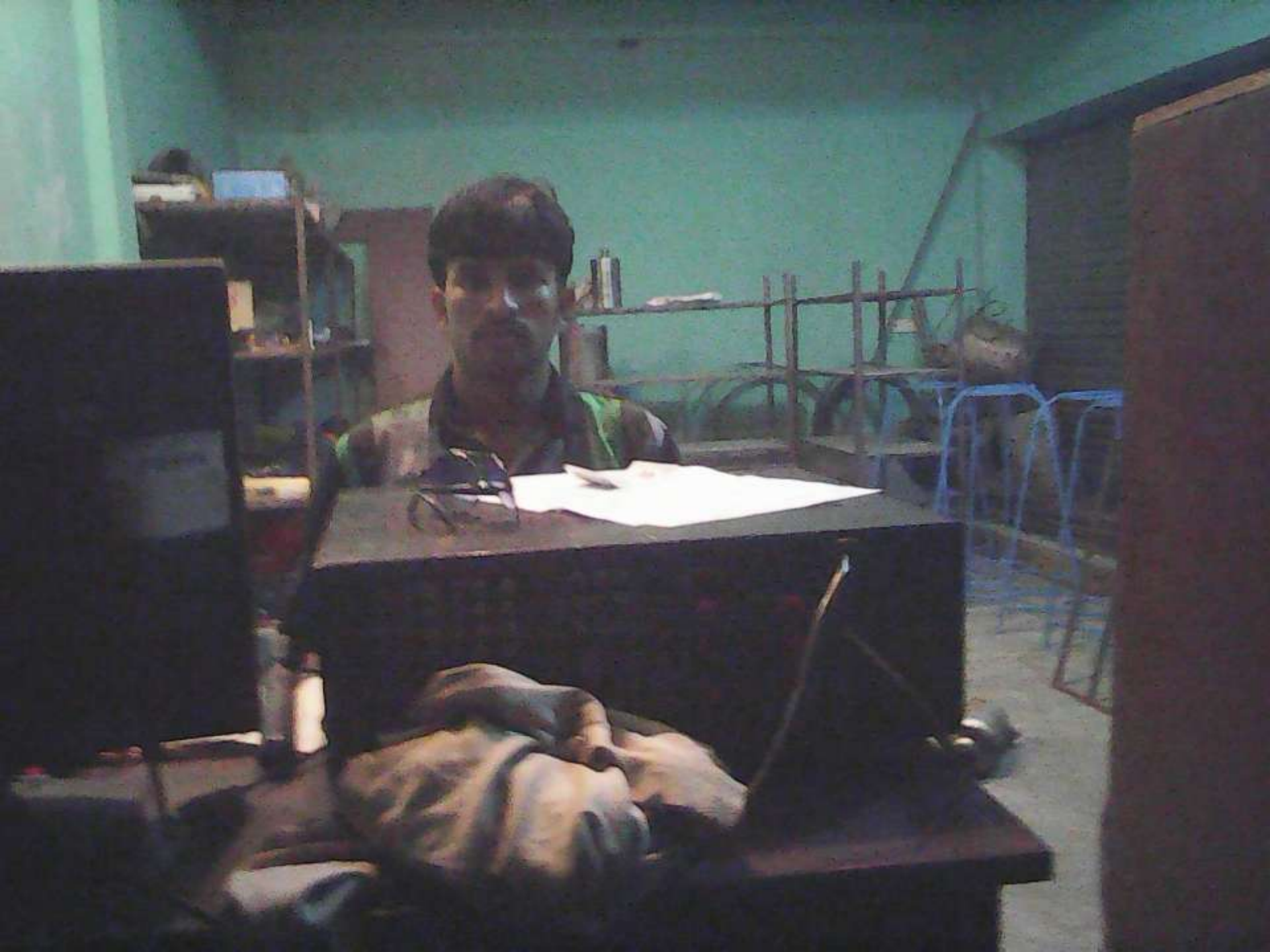
OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

























গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

১৩ ডিসেম্বর, ২০১৭

২নং জামুন্সী ইউনিয়ন পরিষদ কার্যালয়

উপজেলা- মির্জাপুর, জেলা- টাঙ্গাইল।



লাইসেন্স

তারিখ: ২২-১২-২০১৭

স্বাক্ষর: _____
 পরিচয়পত্র নং: 398
 পরিচয়পত্রের নাম: _____
 পরিচয়পত্রের নাম: _____
 নামসহ ঠিকানা: _____
 স্থায়ী ঠিকানা: _____
 উপজেলা: মির্জাপুর জেলা: টাঙ্গাইল
 পেশার ধরণ: _____
 কিস্তি পরিশোধের তারিখ: ১-৭-২০১৮
 প্রাপ্ত হতে আর অবশ্য/স্বীকৃতিপত্র: _____

আলী এজাজ খান চৌধুরী
 উপজেলা পরিষদ
 ২নং জামুন্সী ইউনিয়ন পরিষদ
 উপজেলা: মির্জাপুর, জেলা: টাঙ্গাইল।

তারিখ: ২২/১২/১৭



FAMILY PICTURE

