

NU Identified and PP Prepared by: Mst. Nasima Ferdows *Verified By:* Tapan Kumar Debnath

GRAMEEN TRUST

Presented by Nitai Chandra Sarker

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Nitai Chandra Sarker		
Age	:	22/11/1989 (26 Years)		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	0		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	MotherImage: FatherSandhya Rani SarkerLate Jhatudhar Chandra SarkerBranch: Dhakuli, Manikganj, Centre : 35/M, Group # 02Loanee # 2547, Member since: 2005,First Ioan: 5,000/-Existing Ioan: 20,000/-Outstanding:5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	:	NU n/a n/a n/a n/a		
Education	:	SSC		



Present Occupation	:	Fabrics Business
Trade License	:	277
Business Experience and Training Info	:	7 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01623946477
NU Project Source/Reference	:	GT–Head office/ Dhamrai Unit



NU's mother has been a member of Grameen Bank since 2005 (10 years). At first She took 5,000 taka from GB. She invested GB Loan in family purpose. NU mother gradually improved their living standard by using GB loan.



Business Name	:	Sandhya Fashion & Fabrics
Address/ Location	:	Nayadingi, Manikganj
Total Investment in BDT	:	300,000
Financing	:	Self BDT 200,000 (from existing business) 67% Required Investment BDT 100,000 (as equity) 33%
Present salary/drawings from business (estimates)	:	10,000
Proposed Salary		10,000
Proposed Business (i) % of present gross profit margin	:	20%
(ii) Estimated % of proposed gross profit margin		20%
(iii) Agreed grace period		2 months

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Shop Advance : Embroidery Machine (5): Sewing Machine (2) Overlook Machine (1) Table & Fan Frame (10x150) Present Goods Item (*):	25,000 70,000 32,000 5,000 1,500 1,500 65,000		200,000
Proposed items (**):		100,000	100,000
Total Capital	200,000	100,000	300,000

N.B: Details of Present stock (*) & proposed (**) items have enclosed in next slide.

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock			
Product Name	Price		
Than Kapor	50,000		
Suta	10,000		
Readymade dress	5,000		
Total Present Stock	65,000		

Proposed Item				
Product Name	Price			
Than kapor	50,000			
Suta	10,000			
Readymade pant (40x500)	20,000			
Readymade shirt (20x500)	10,000			
T-shirt (40x250)	10,000			
Total Proposed Item	100,000			

Particulars	Existing Business (BDT)				
Faiticulais	Daily	Monthly	Yearly		
Sales (A)		250,000	3,000,000		
Less: Cost of Sale (B)		200,000	2,400,000		
Gross Profit (20%) [C=(A-B)]		50,000	600,000		
Less: Operating Costs					
Electricity bill		1,500	18,000		
Shop Rent		1,500	18,000		
Night Guard		800	9,600		
Mobile Bill		300	3,600		
Present Salary- Self		10,000	120,000		
Present Salary- Staff(3)		30,000	360,000		
Others (Entertainment, TL Renew etc.)		300	3,600		
Non Cash Item:					
Depreciation Expenses (110,000*15%)		1,375	16,500		
Total Operating Cost (F)		45,775	549,300		
Net Profit (E-F) :		4,225	50,700		

FINANCIAL PROJECTION OF NU BUSINESS PLAN



	Year 1 (BDT)			Year 2 (BDT)			Year 3(BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	1,000	30,000	360,000	1,500	45,000	540,000	1,800	54,000	648,000
Less: Cost of Sales (B)	800	24,000	288,000	1,200	36,000	432,000	1,440	43,200	518,400
Profit (A-B)= [C]	200	6,000	72,000	300	9,000	108,000	360	10,800	129,600
Profit from Embroidery work [D]	1,800	54,000	648,000	2,000	60,000	720,000	2,100	63,000	756,000
Gross Profit (C+D)= [E]	2,000	60,000	720,000	2,300	69,000	828,000	2,460	73,800	885,600
Less: Operating Costs									
Electricity bill		2,000	24,000		2,200	26,400		2,400	28,800
Shop Rent		1,500	18,000		1,500	18,000		1,500	18,000
Mobile Bill		500	6,000		500	6,000		500	6,000
Night Guard bill		1,000	12,000		1,200	14,400		1,500	18,000
Salary- self		10,000	120,000		10,000	120,000		10,000	120,000
Salary- staff (3)		30,000	360,000		31,500	378,000		33,000	396,000
Transportation & Others		1,500	18,000		500	6,000		500	6,000
Non Cash Item:									
Depreciation (110,000*15%)		1,375	16,500		1,375	16,500		1,375	16,500
Total Operating Cost (F)		47,875	574,500		48,775	585,300		50,775	609,300
Net Profit (E-F):		12,875	145,500		20,225	242,700		23,025	276,300
GT Pay Back	40,000			40,000		40,000			
Retained Income:	105,500			202,700		236,300			



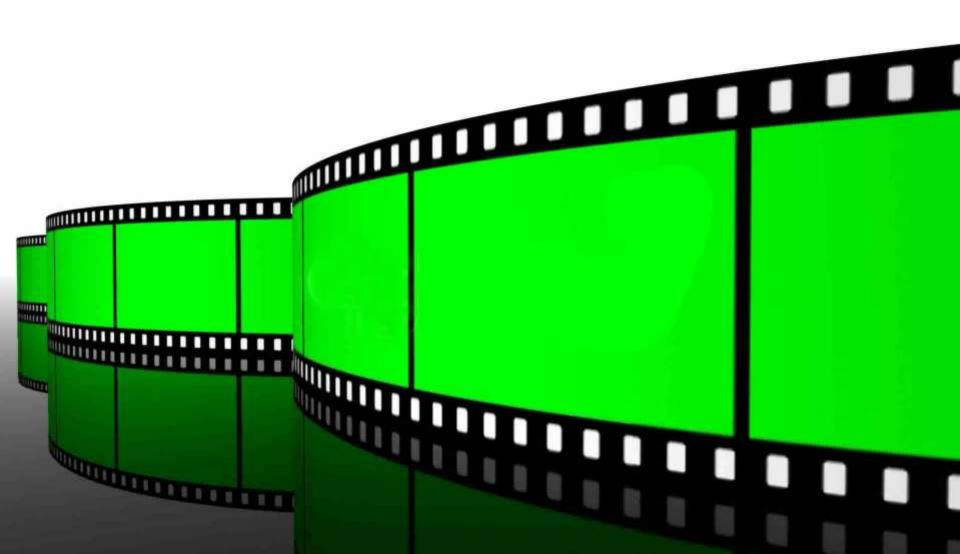
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	145,500	242,700	276,300
1.3	Depreciation (Non cash item)	16,500	16,500	16,500
1.4	Opening Balance of Cash Surplus	0	117,000	336,200
	Total Cash Inflow	262,000	376,200	629,000
2.0	Cash Outflow			
2.1	Purchase of Product	100,000	0	0
2.2	Pay Back to Grameen Bank Loan	5,000	0	0
2.3	Investment Pay Back	40,000	40,000	40,000
	Total Cash Outflow	145,000	40,000	40,000
3.0	Net Cash Surplus	117,000	336,200	589,000

SWOT Analysis



STRENGTH Environment-Friendly. Skilled & Experience Pleasant personality 	WEAKNESS Lack of investment
OPPORTUNITIES Expansion of Business Increasing the number of Customer Employment opportunity 	THREATS Competitor may create. Fire. Theft.

































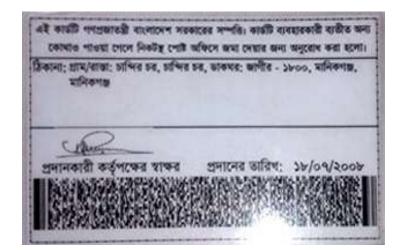




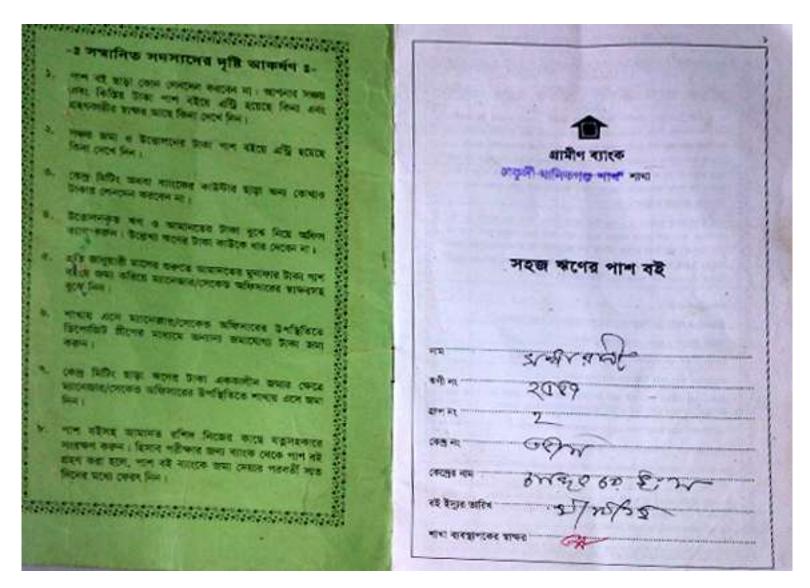














Presented at GT's 27th Internal Design Lab On December 31, 2015

