Project Name: SATTAR STORE



NU Identified and PP Prepared by-S.M. ARAFATUZZAMAN (Manikgonj Unit) Verified By: Khalilur Rahman Presented by ABDUS SATTAR





Name	:	ABDUS SATTAR	
Age	:	32years	
Marital status	:	Married	
Children	:	SON- 01	
No. of siblings:	:	2 Brothers & 2 SISTERS	
Parent's and GB related Info			
(i) Who is GB member	:	Mother $$	Father
(ii) Mother's name	:	Mst. Sahera Khatun	
(iii) Father's name	:	Rayhan Molla	
(iv) GB member's info	:	Branch: Choto Ghior Group no : 02	Centre #, 03/M Loanee no.: 5980
		Member since, 2012	First Ioan: 10,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	:	Existing loan: 30,000 NU Brother N/A N/A N/A N/A	Outstanding: 5,580
Education	:	Class five	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Grocery Business
Trade License/ Drug License		85/2015-16
Business Experience	:	12Years
And Training Info	:	N/A
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	••	N/A
NU Contact Info		01820640780
NU Project Source/Reference	:	Manikgonj Unit



NU's Mother has been a member of Grameen Bank since 11-04-2012 (3 years & 8 months). At first She took 10,000 taka from GB NU's invested GB Loan in his business and expanded his business. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Sattar Store
Address/ Location	:	Sarupai Bazar, Ghior, Monikgonj
Total Investment in BDT	:	3,81,000
Financing		Self BDT 2,81,000 (from existing business) 74% Required Investment BDT 1,00,000/-(as equity) 26%
Present salary/drawings from business (estimates)	:	BDT 7,000
Proposed Salary		BDT 7,000
Proposed Business (i)% of present gross profit margin (ii) Estimated % of proposed gross profit margin	:	15% 15%
(iii) Agreed grace period		3 months



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
 i. Present stock items: ii. Decoration (Rack5*1000+Fan2*500+ freeze 20,000+ tv 1*5000) : 31,000 Total Goods : 2,50,000 	2,81,000		2,81,000
 i. Proposed Stock Items: ii. Total Goods : 1,00,000 		1,00,000	1,00,000
Total Capital	2,81,000/-	1,00,000/-	3,81,000/-

Grocery items

•	Rice (25 Bag *2000TK)	: 50,000
•	Vushi (10 Bag *1500)	: 15,000
•	Oil (300litre)	: 30,000
•	Cold drinks	: 15,000
•	Biscuits	: 10,000
•	Salt	: 3,000
•	Soap	: 20,000
•	Chips	: 5,000
•	Pulse	: 25,000
•	Sugar	: 14,000
•	Egg	: 5,000
•	Coil,paste,brush	: 20,000
•	Detergent powder	: 15,000
•	Cosmetics items	: 20,000
•	Others	: 13,000
•	Total	: 2,50,000

•	Rice (10 Bag *2000)	: 20,000
•	Oil (150litre)	: 15,000
•	Biscuits	: 5,000
•	soap	: 5,000
•	Chips	: 5,000
•	coil, paste, brush	: 10,000
•	Pulse	: 20,000
•	Detergent powder	: 10,000
•	Others	: 10,000
•	Total	:1,00,000

INFO ON EXISTING BUSINESS OPERATIONS

Paratiza Jawa	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales	4,000	1,20,000	14,40,000		
Less: Cost of sales	3,400	1,02,000	12,24,000		
Profit (15%) [A]	600	18,000	2,16,000		
Less: Operating Costs					
Electricity bill		1,200	14,400		
Shop Rent (self)		-	-		
Transport		800	9,600		
Generator bill		300	3,600		
Dish bill		200	2,400		
Night guard bill		-	-		
Mobile bill		400	4800		
Present salary/Drawings- self		7,000	72,000		
Present salary employee -0		-	-		
Others(Chada, SMS, TL)		530	6,360		
Non Cash Item:					
Depreciation Expenses(26,000*15%+5000*10%)		370	4,440		
Total Operating Cost (D)		10,800	1,29,600		
Net Profit (C-D):		7,200	86,400		



.		Year 1 (BD	т)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	5,000	1,50,000	18,00,000	6,000	1,80,000	21,60,000	7,000	2,10,000	25,20,000
Less: Cost of sales	4,250	1,27,500	15,30,000	5,100	1,53,000	18,36,000	5,950	1,78,500	21,42,000
Profit (15%) [A]	750	22,500	2,70,000	900	27,000	3,24,000	1,050	31,500	3,78,000
Less: Operating Costs									
Electricity bill		1,200	14,400		1,200	14,400		1,200	14,400
Shop Rent		-	-		-	-		-	-
Transport		1,000	12,000		1200	14,400		1,400	16,800
Generator bill		300	3,600		300	3,600		300	3,600
Dish bill		300	3,600		400	4,800		500	6,000
Night Guard bill		-	-		-	-		-	-
Mobile Bill		500	6,000		600	7,200		700	8,400
Present salary/Drawings- self		7,000	72,000		8,000	96,000		8,000	96,000
Present salary employee ()		-	-		-	-		-	-
Others (Chada,SMS,TL)		630	7,560		730	8,760		840	10,080
Non Cash Item:									
Depreciation Expenses(26000*15%)		370	4,440		370	4,440		360	4,320
Total Operating Cost (E)		11,300	1,35,600		12,800	1,53,600		13,300	1,59,600
Net Profit		11,200	1,34,400		14,200	1,70,400		18,200	2,18,400
Gt payback			40,000			40,000		·	40,000
Retained Income:		94,400			1,30,400			1,78,400	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,00,000		
1.2	Net Profit	1,34,400	1,70,400	2,18,400
1.3	Depreciation (Non cash item)	4,440	4,440	4,440
1.4	Opening Balance of Cash Surplus	-	98,800	2,33,640
	Total Cash Inflow	2,38,800	2,73,640	4,56,480
2.0	Cash Outflow			
2.1	Purchase of Product	1,00,000		
2.2	Payment of GB Loan	-		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	1,40,000	40,000	40,000
3.0	Net Cash Surplus	98,840	2,33,640	4,16,480



 Strength Availability of Products Sourcing. Skilled & 8 Years of Experience Position of his store beside Highway. 	WEAKNESS > Opponent in same areas > Lack of capital
OPPORTUNITIES Expansion Of Business To acquire financial solvency 	THREATS ≻ Fire ≻ Theft

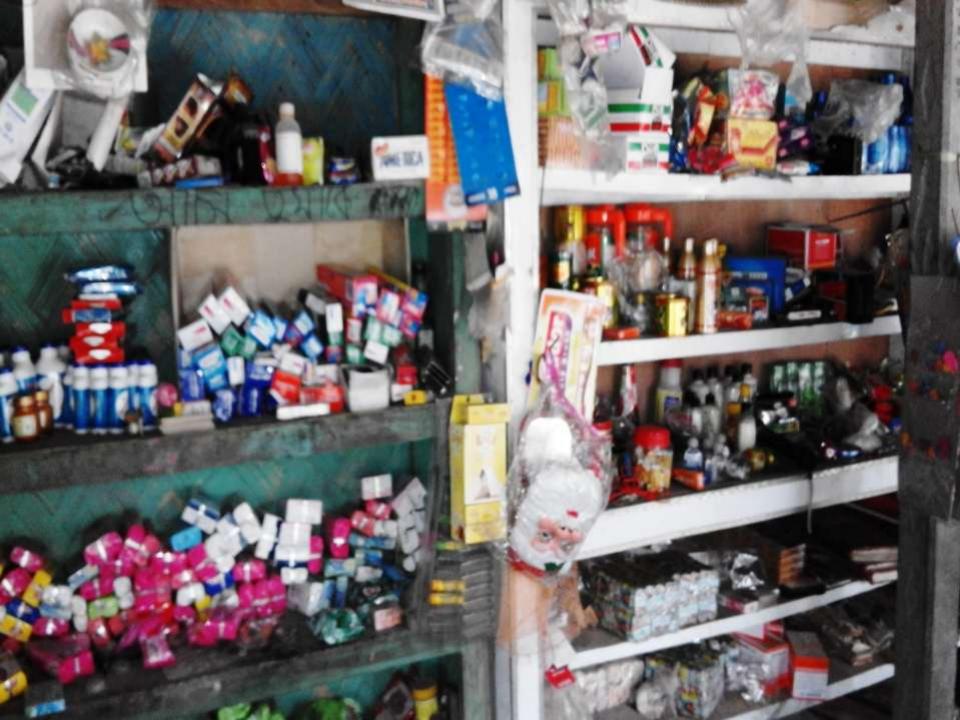






















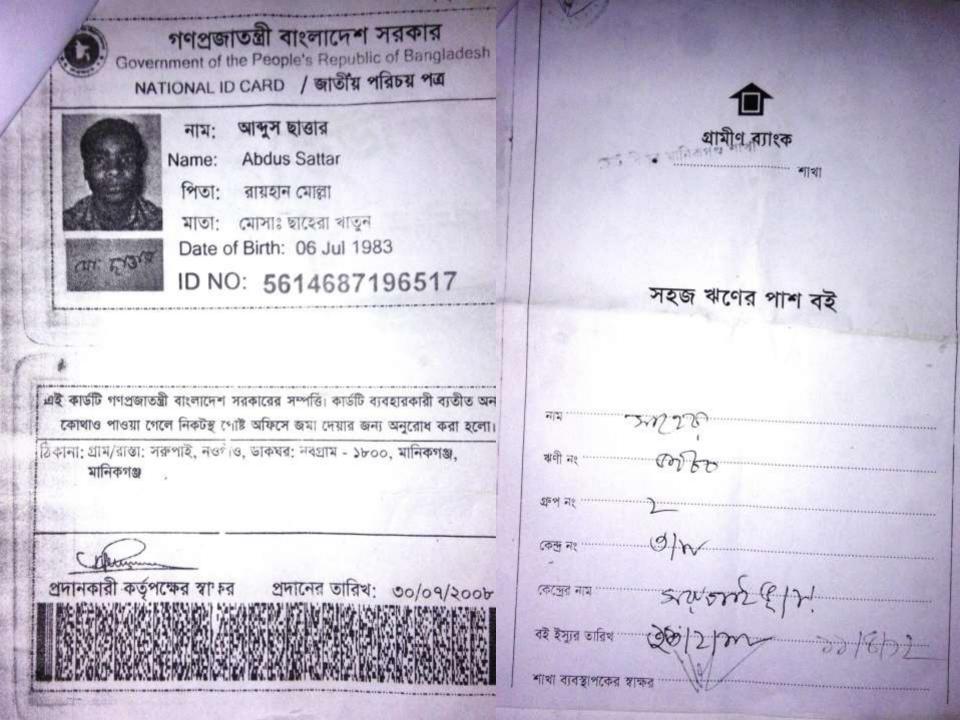












পরিষদ F FFIETER. মানিকগঞ্জ সদর। লাইসেন্স ক্রমিক নং - 617 命的的的的的的的的 नाइरमन नः - 60/2020 ছানীয় সরকার (ইউনিয়ন পরিষদ) অধ্যাদেশ ১৯৮৩ইং এর ৫৫নং বিধি অনুসারে ১ম তপসিলের ৫নং আইটেমের (প্রফেসন, ট্রেড, কলিং) ব্যবসা/পেশার জন্য অনুমতি পত্র নিম্নে বর্ণিত ব্যক্তি / প্রতিষ্ঠানের অনুকূলে দেওয়া হইল। যাহার মেয়াদ ২০১...ইং সনের ৩০শে জুন পর্যন্ত বলবৎকৃত। " 57370 7880" প্রতিষ্ঠানের নাম ঃ 金金 মালিকের নাম 67320 পিতা/স্বামীর নাম'''' 212/2 (a) add 金金金 উপজেলা ও জেলা ঃ মানিকগঞ্জ। Signan Jong ব্যবসার ধরণ প্রদন্ত ফিস চলতি বকেয়া সারচার্জ 500 মোট মাত্র 金金 50 22/22/20

Presented at GT's 27th Internal Design Lab On December 31, 2015

